

TERMS TO AGENTS.

When you see the costly premiums you will realize that our profits must be small, so we expect payment to be sent with each order, and all orders which reach us with full payment we ship the same day and we pay the express or freight to any part of the United States. (The only exception to this rule is that we cannot afford to pay the express or freight on orders which amount to less than \$12.00, if destined to points west of the Mississippi River, nor do we offer to pay the express on very small orders amounting to less than \$2.50 to any point.)

We do not like to ship orders C. O. D., as they often create a misunderstanding, but we are willing to do so if a small part payment is sent with the order in evidence of good faith and to protect us from loss in express charges if, for any reason, the agent is not able to pay for the goods on their arrival at destination. We do not offer to pay the express charges on C. O. D. orders. From \$2.00 to \$10.00 should be sent with a C. O. D. order, according to the amount of the order and the distance.

You will thus see that it will be greatly to your advantage to send full payment with each order for you will save all the transportation charges and insure most prompt shipment.

Some good agents may, however, find it inconvenient to send all the cash with each order. In such cases send one-third the money and we will allow you to remit the balance after you have had a chance to deliver and collect, and send also, attached to such order, a short letter of recommendation from your pastor, or a merchant or postmaster. On these orders there is often a short delay while we correspond with references.

If you are working for one of the larger premiums such as a bicycle, gold watch, dinner set, parlor organ, sewing machine, etc., you need not wait until you have taken orders for the full amount before sending for the goods, but you can send orders for part at a time and each amount will be placed to your credit on our books and the premium will be shipped with the last.

Make all checks and money orders payable to

W. G. BAKER.

As to our reliability and honorable dealing we refer to LAWSON SIBLEY, ex-Mayor of Springfield of THE SECOND NATIONAL BANK, Springfield, Mass., CHASE & SANBORN, Boston, Mass., or L. S. COOPER & Co. of New York City.

HELPFUL HINTS.

After reading the price list carefully so as to know what goods we sell and their cost, just go among your friends and neighbors with your order sheet and secure orders from each friend for as many of the different articles in tea, coffee, spices, extracts, baking powder, perfumes, etc., as possible, for each and all will count towards your premium and the larger order each family gives you, the quicker you will secure the full amount you need.

Most people are now acquainted with Baker's teas, etc., and you will not need samples (which cost you each by mail) for your friends will be willing to take your word or will feel convinced of our honorable dealing after reading our references and the testimonials printed in this catalogue.

In footing the number of premium pounds on your order remember that one pound of tea is taken as the unit and is called a *premium pound*. The price list shows how all the other articles count; thus it takes 2 lbs. of coffee, 2 bottles of extract, 2 bottles of perfume, or 2 cans of cocoa to make one premium pound. Of course you can mix your order as much as you like and sell all these goods but be careful that your order foots up the required number of *premium pounds*.

Sometimes our agents do not like to wait for their reward when working for a bicycle or other large premium and we will send their premium at any time on receipt of 25c. in extra cash as forfeit money for each premium pound short of the number required and we will refund the forfeit money to the agent when the rest of the goods are afterwards sold if the agent desires to complete the order.

We desire to express our gratitude for the careful and business-like way in which our agents, young as well as old, send in their orders.

Your success is ours and we assure you of our cordial and prompt service.

TESTIMONIAL.

MR. W. G. BAKER, Springfield, Mass.:

DEAR SIR: Just brought bicycle home from express office and to say that it is an elegant wheel but mildly expresses my opinion of it. There are a number of wheels in this neighborhood, but mine is the handsomest one of them all. Mama is so much in love with it. I should like to sell enough of your goods to get one for her. I forgot to tell you that the brother that we are getting the Youth's Advance Bicycle for, is fairly wild over my wheel, and the two younger ones are just as enthusiastic. Think we shall have to try and get a couple of your Little Scorchers for them next summer, but I do so want a set of your dishes. But they are so crazy for wheels since seeing mine that perhaps it will be bicycling there. There are a number that will patronize me right along, because they like you

LERoy, N. Y., Saturday, Nov. 20, 1897.

EARN A Watch, Bicycle, Sewing Machine, Camera.

or other VALUABLE ARTICLES.
Baker's Teas, Etc.

By Selling Among Your Friends

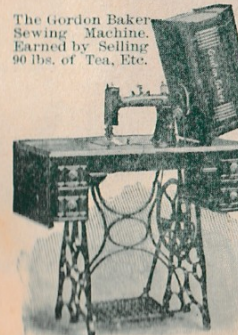


A host of young people all over the land are engaged in selling our Tea. Many bright boys and girls, thus spend their spare time, and very capable agents they make too; yes, and many women who find their limited store cannot afford a sewing machine start at once to earn it by selling BAKER'S TEA. One woman has earned a bicycle for herself and surprised her little boy by earning one for him as a birthday present. One of our most energetic agents is a woman 60 yrs. of age, who has earned a Haviland china dinner set and lace curtains for her home. So our agents include everybody. People see in our Catalogue about a Watch, a Desk, a Guitar, a Gold Ring, or something else which they CAN EARN WITHOUT

COST to themselves, and at it they go with a will. They visit their friends and neighbors, and find that BAKER'S TEAS, COFFEES, SPICES, ETC. sell readily because they are fresher than those found in the ordinary Grocery. We have received thousands of letters from our agents, saying how much they enjoy the work. Older friends take interest in the efforts of the young and help them along, perhaps it is because they remember the peculiar joy and new experience which they felt themselves on receipt of their first pay for any work.

Many parents write us that they are happy to have their children engage in the undertaking, for it teaches them to depend on their own resources and is really a business training.

We would like YOU to be OUR AGENT.



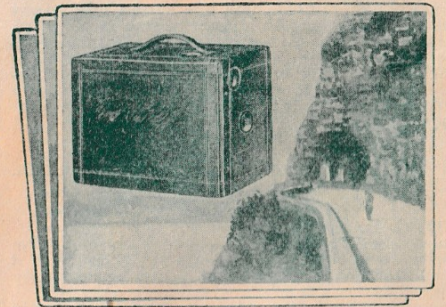
The Gordon Baker Sewing Machine, Earned by Selling 90 lbs. of Tea, Etc.



...TESTIMONIAL...

MR. W. G. BAKER--Dear Sir: Some time last year I bought a pound of your Dollar Tea from a boy in our town who was taking orders. I was delighted with it and have since tried to get more like it, but none of our merchants keep it. Please let me know if you have an agent near me, or if not, can you send it by mail if I send an order to you?

Respectfully, MISS LENORA HUBBARD,
Anderson, So. Carolina.
Jan. 18, 1898.



Teas, Coffees, Spices, Baking Powder, Cocoa and Extracts

W. G. BAKER.

356 Main St

Springfield Mass

To Parents and Young Folks.

This little book, Baker's Catalog, has encouraged many ladies and gentlemen and many bright boys and girls to start in business. We want bright agents everywhere and give in payment to our agents, any of the valuable premiums described on these pages, or if cash is preferred, *we pay 25 cents on each dollar, cash commission*; that is, one-fourth of the money may be deducted as commission when the order is sent. We enclose a price-list of Baker's Teas, Coffees, Spices, Baking Powder, etc., and we hope YOU will become our agent. The price list and back cover will give you full information and you can go to work at once without further authority. A postal will bring more order blanks when needed. You will notice that all the premiums in this book are earned by selling a certain number of *premium pounds*, and the definition of a *premium pound* is found on the back cover. Some of our agents have kindly allowed us to publish in this book their photographs and testimonials and we think these testimonials may be helpful to you, for when your friends read them they will feel you are representing a firm which believe in honorable methods and goods of standard high quality.

Yours very truly, W. G. BAKER.



MISS SADIE MEADOWS,

One of our Agents who writes as below.

February 15, 1898.

DEAR MR. BAKER:

My wheel arrived yesterday morning and when I say that it is the most beautiful wheel I have ever seen, it does not begin to express my admiration, delight, or thanks. I have sold many orders of goods for you during the past three years and have been satisfied with the rewards. You know that I was well pleased with my first bicycle earned three years ago, but this new one shows how many and great have been the improvements in bicycles. My experience is that your house treats your agents not only honestly, but generously and quite a number of my personal friends have had the same experience. I will gladly recommend your firm to any inquirers, and I remain with best wishes for your prosperity.

Yours sincerely,
SADIE MEADOWS,
WASHINGTON AVE., EVANSVILLE, Ind.

COLORADO SPRINGS, COLORADO.

MR. W. G. BAKER,

DEAR SIR:—I received the goods in fine condition and with them the bicycle. I am delighted with it and feel that I have as good and light a wheel as any in town.

I would enter the races here every week and win first prize with my bicycle, only I get out of wind too easy.

In school I am in the A or first division in the 7th grade.

Please accept my thanks for the bicycle. I assure you I am making good use of it these pleasant days. With kind regards,

Yours truly,
ARTHUR BAKER.



MASTER ARTHUR BAKER,

An Agent who sends a Testimonial.

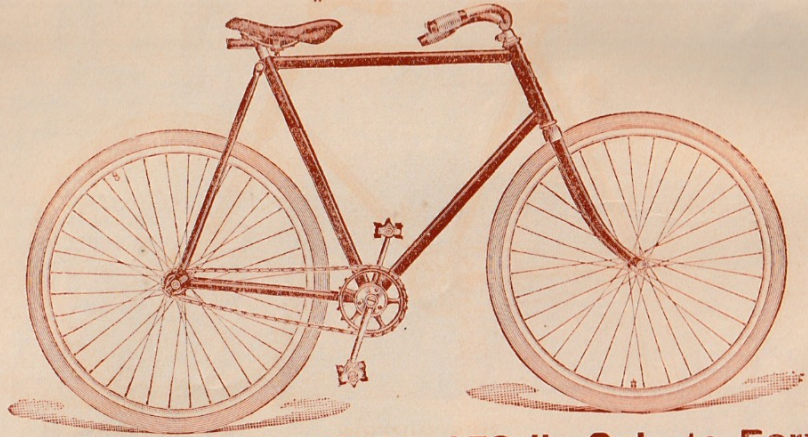


NEW HAVEN, Conn., Feb. 20, 1898.

MR. W. G. BAKER: Dear Sir—Received my handsome little watch, for which I thank you very much, and also the nice clock. Every one is delighted with my premiums. Papa says your letters are worth a good deal. I shall show them to my friends, and I know that they alone will show people what an honorable gentleman Mr. W. G. Baker is to work for, and besides being honorable your letters are very helpful. They make your agents do their level best, because you are so kind and let them know you appreciate

W. G. Baker, Springfield, Mass.

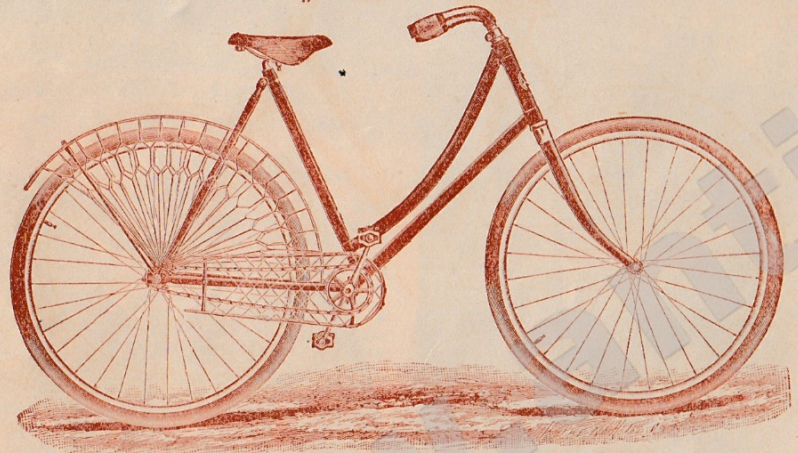
\$60.00.



1898 Model **GYPSY KING.** 150 lb. Sale to Earn.

28 in. Wheels with best Wood Rims and 1 3/4 in. M. & W. Quick Repair Tires. Depth of Frame, 24 or 26 in. Seamless Steel Tubing Throughout; Head Tube, 1 3/4; Lower Tube, 1 3-16. Barrel Hubs with Tool Steel Cups, Star Pedals with Detachable Rubbers. Spring Steel 6 1/4 in. Cranks. Gear 68, 72 or 76; Sager Hygienic Saddle. Adjustable Nickel or Wood Handle Bars. Olive Green or Maroon Enamel, with delicate Ornamenting and Striping. Weight, 22 lbs.

\$60.00.



1898 Model **GYPSY QUEEN.** 150 lb. Sale to Earn.

Description same as above, except Depth of Frame is 20 or 22 inches, and if Brake is desired, Nickel Handle Bars must be used instead of Wood, to secure rigidity. These Bicycles are of the highest grade possible to manufacture, and contain no steel stampings or castings such as are found in cheap Bicycles, but are made throughout of Seamless Steel Tubing and Drop Forging and are fully guaranteed.

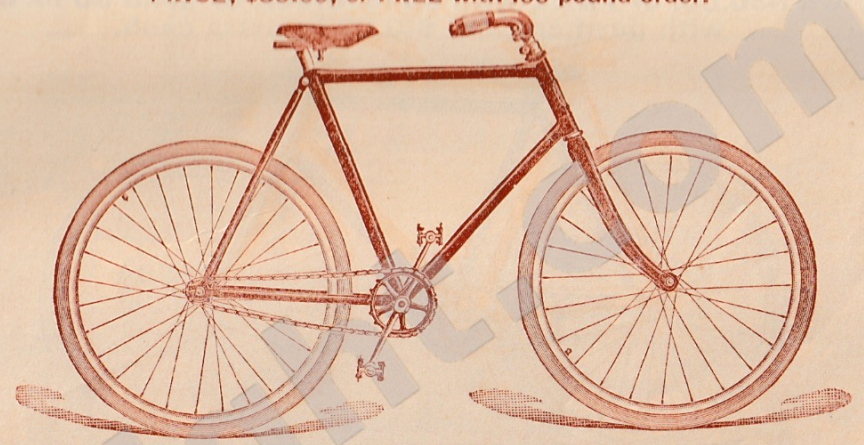
Either of the above Machines Earned by Selling a Total of 150 Premium lbs. Baker's Goods, Teas, Coffees, Spices, Extracts, Cocoa, etc.

Or send 100 lb. order with payment and \$12.50 in extra cash.

MR. W. G. BAKER, ATLANTIC CITY, N. J.
Dear Sir:—The goods and bicycle were received in fine condition. Accept my highest thanks for the wheel and the fine selection you made. It suits me in every particular, and as I already know how to ride I have enjoyed several nice trips since its arrival. My wheel is admired by everyone, and, allow me to say, it far exceeded my expectations. Your goods give such entire satisfaction that some of my customers wish more of them, so you may receive another order soon. Thanking you again for the wheel, I remain, Yours respectfully,
CARRIE IMLAY.

THE PATHFINDER.—Diamond Frame. For Young Men.

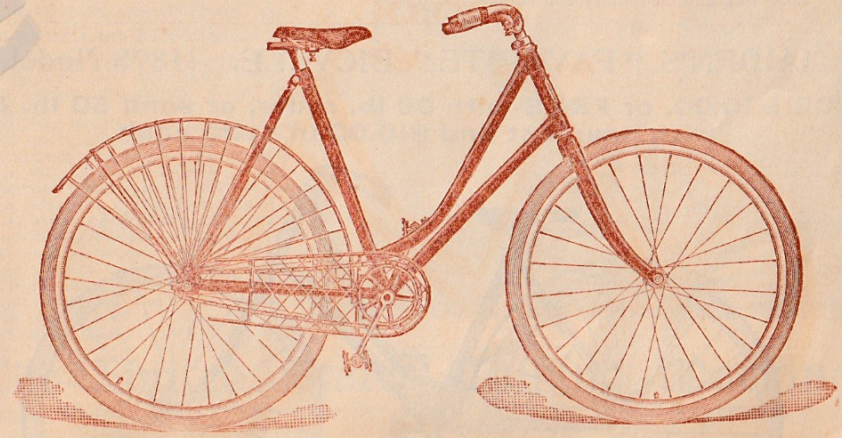
PRICE, \$35.00, or FREE with 100 pound order.



DESCRIPTION.

26 inch wheels, wood rims, 23 lbs.; frame of large tubing, 20 and 23 guage; wheel base, 30 inches; head, 2 inches; height of frame, 23 inches, arched fork crown, drop forgings; dust proof hubs; ball bearings throughout; combination pedals; 5 1/4 inch tread; 5 1/4 inch cranks; geared to 64 inches; cork grips, with nickel caps; new style handle bar; fine black or maroon enamel; steel nickel plated wrench; square sizer and pump in leather tool bag with repair kit.

THE DOROTHY.—Drop Frame. For Ladies—Young or Old.



Description same as above, except that frame is 20 inches and brake is furnished if desired with Ladies Wheel.

Price for either above Machines, \$35.00.
EARNED BY SELLING 100 PREMIUM POUNDS OF OUR GOODS IN TEA, BAKING POWDER, SPICES, ETC.

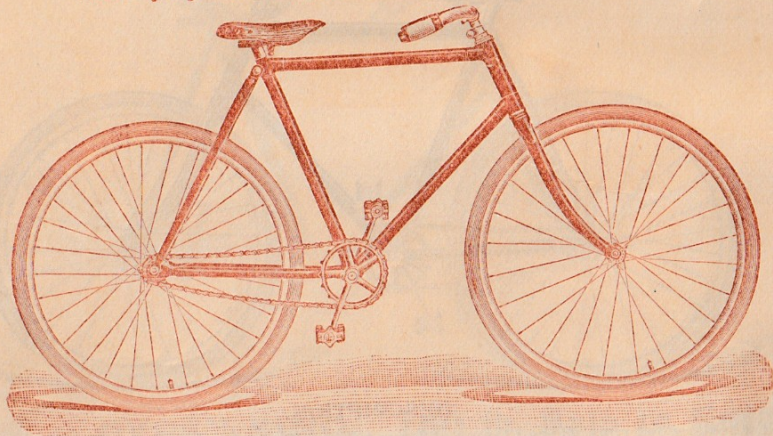
Or send 75 pound order with payment and \$6.25 in extra cash.

W. G. BAKER: DAYTON, Ohio.
Dear Sir:—I received my goods and wheel all O. K. The wheel is a perfect beauty, and to say that I am pleased with it does not half express it. I found you to be honest, honorable and upright in all your dealings, and now am recommending you to all my friends who want to earn wheels. In the spring I shall try to earn a sewing machine. As your goods have given such satisfaction, my friends say that they will again be my customers. Again thanking you for my beautiful wheel, I remain
Yours respectfully,
RACHEL HANITCH.
WESTEREY, R. I., January 31, 1898.
W. G. BAKER: The wheel and goods were received all right Friday afternoon. I want to thank you for the wheel. Although I expected it would be like the description, but it exceeds my expectations. I will try and sell more of your goods, and will recommend them to all my friends. I have tried to give out the books where I thought you would be most likely to get an order. Again let me thank you for the fine wheel.
Yours truly,
ETHEL MYERS, Cedar St., Westerly, R. I. (West Side.)

If the Pathfinder or Dorothy are desired with 28 in. wheels, sell 25 lbs. more, or a total of 125 Premium Pounds.

YOUTH'S "ADVANCE" BICYCLE. (1898 Model.)

PRICE \$30.00, or FREE with 90 lb. order, or send 50 lb. order with payment and \$10.00 in extra cash.



FRAME—Large Steel Tubing; depth, 19½ inches to center of crank shaft; connections made with steel stampings; no forgings or castings. **WHEELS**—24-inch with best wood rims; dust proof, nickel plated barrel hubs; brass nipples with tangent spokes, nickel plated. **BEARINGS**—Full Ball Bearings throughout, including hubs, yoke, head and pedals. Combination Pedals; Nickel or Wood Handle Bars; Gear 58. **FINISH**—Black or Maroon Enamel, striped and ornamented. **WEIGHT**—21 lbs. Tool Bag and customary contents.

MAIDEN'S "FAVORITE" BICYCLE. (1898 Model.)

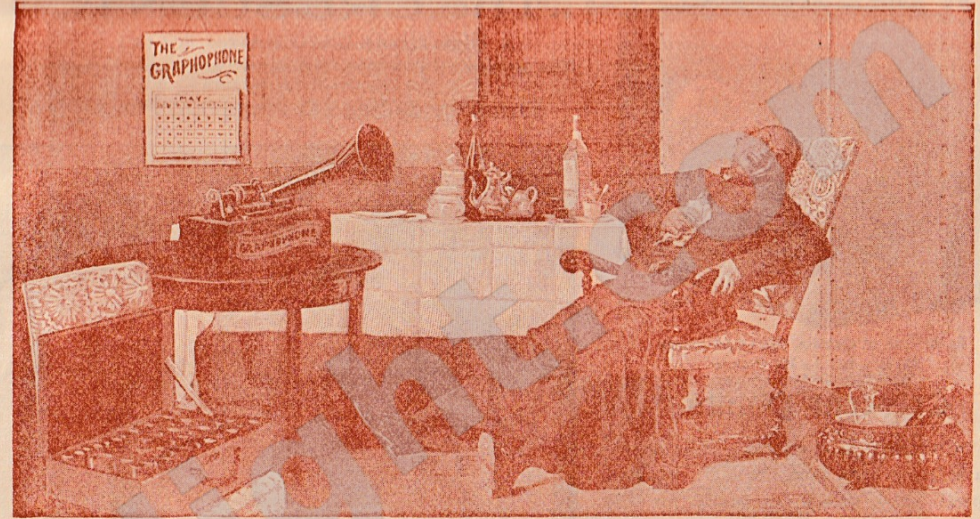
PRICE \$30.00, or FREE with 90 lb. order, or send 50 lb. order with payment and \$10.00 in extra cash.



Description is same as for Youth's "Advance" Bicycle, except that brake and wood mud guards and laced wood dress guard are furnished, and depth of frame is 18 inches. The Youth's "Advance" and Maiden's "Favorite" are made as thoroughly and well as the highest grade of larger bicycles, and bear same guarantee.

SANDUSKY, Ohio.

W. G. BAKER, 356 Main Street, Springfield, Mass.,
 Dear Sir:—Please accept my hearty thanks for the nice wheel you sent me. I took great pleasure in showing it to my numerous acquaintances, and they all pronounced it beautiful. I tell them the name I have given it is "The Pride of Sandusky." I find it to be easy running and altogether faultless. I think some of my friends will send in orders soon. I shall recommend your firm and persuade everybody to try and learn for themselves how easily they can earn what they desire. Thanking you again, I remain,
 Your grateful friend,
 C. L. G.



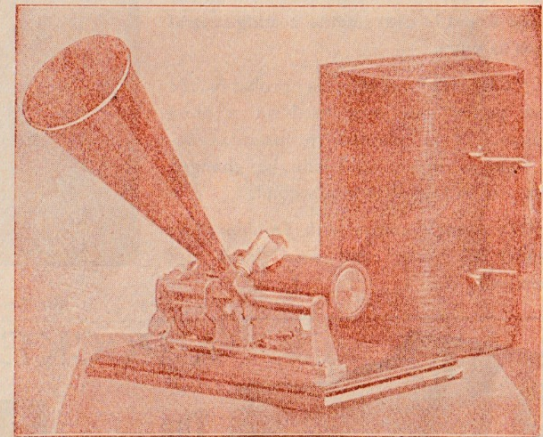
The Graphophone,

Cash Price, \$10.00,
 WITHOUT CASE AND FITTINGS.

Cash Price, \$12.00,
 WITH CASE AND FITTINGS, OR

EARNED BY SELLING 65 PREMIUM POUNDS.
 Fitted with Horn, Ear Tubes and One Record and Handsome Case. (Extra Records, 50 cents each, or earned by selling Two Premium Pounds.)

The Talking Machine is one of the most wonderful of modern inventions. It is of most simple construction, and no more skill is required to run it than to wind a clock. It is unrivalled as an entertainer. With it you bring into your home the voices or songs of famous singers, orators, actors, comedians; again the best selections of renowned bands, orchestras and instrumental soloists; on another record the street sounds and excitement of a great city are produced, and on the next perhaps the cock crowing and the morning awakening of all the animals on a farm. The hearer is filled with awe, marvel and delight.

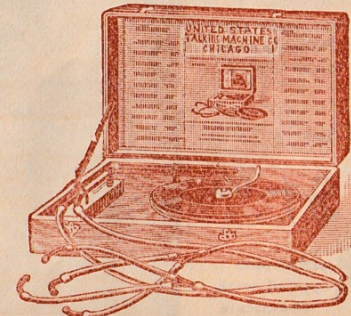


...The United States Talking Machine...

REPRODUCES IN A CLEAR AND DISTINCT TONE POPULAR SONGS, SPEECHES, CLEVER STORIES, RECITATIONS, MUSIC BY BANDS ORCHESTRAS, ETC.

It can Talk,
 Laugh and Sing,
 For Amusement
 "It's the Thing."

Each machine has hearing-tubes for two persons, one (Berliner's Gramophone) record and twenty-five needle points.



"IT SPEAKS FOR ITSELF."

Cash Price, \$3.00. Earned by Selling 18 Premium Pounds.

For Home Entertainment the Talking Machine is most interesting and fascinating. Children enjoy it.

..Music, Song and Talk..

The construction of the UNITED STATES TALKING MACHINE is simple and durable. No parts to break or get out of order. Any child can operate it. It is neatly encased in a hard wood box, well finished, size 8½x11½x3½ inches, with brass hinges and catch.

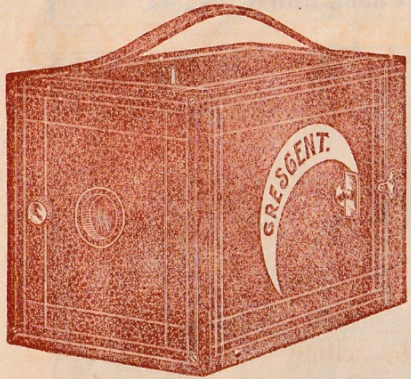
A Great Bargain.

..The CRESCENT..

A High Grade CAMERA for \$2.00.

The Greatest Value Ever Offered for the Money. Just the Camera for Amateurs.

Earned by Selling 10 Premium Pounds.



Exact Size of Camera, 6 1/4 x 4 x 4 inches. Takes a full 3 x 3 1/2 Picture.

Crescent Points.

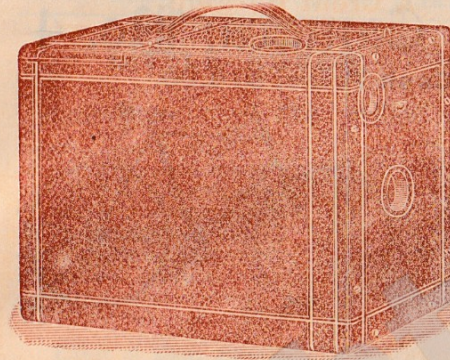
The "Crescent" is equipped with an achromatic lens ground from the finest imported optical glass, made expressly for the "Crescent" \$2.00 camera, and warranted to give equal, if not better results, than the lenses found in instruments costing several times as much.

The "Crescent" shutter is probably the most perfect one ever used on a hand camera. It is adapted to instantaneous or time exposure, and can be changed from one to the other in a second.

The "Crescent" comes with Double Plate Holder all loaded and small supply of chemicals, etc.



Fac-Simile of "Crescent" Snap-Shot Exposure (exact size).

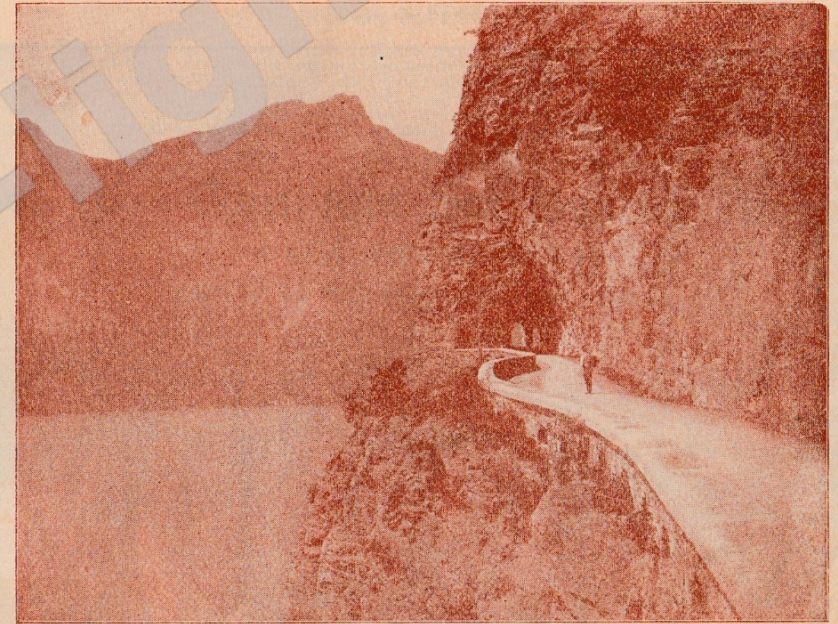


THE PEEK-A-BOO CAMERA.

A Complete High Grade Up-to-Date Camera for **\$5.00**

With 3 Double Plate Holders and Chemicals, etc.

Earned by Selling 30 Premium Pounds.



Fac-Simile of "Peek-a-Boo" Snap Shot. (Exact Size)

A POCKET CAMERA THAT IS A WONDER.

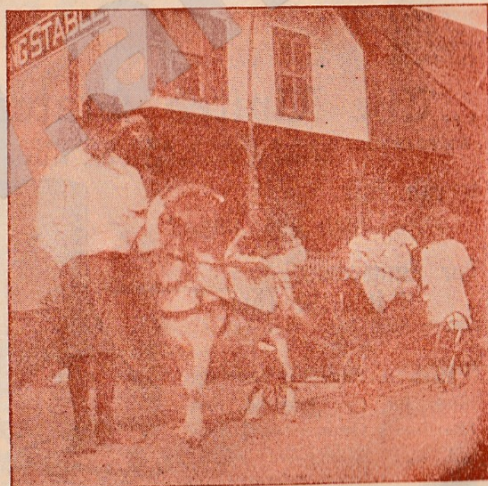
The Improved Comet.

The Only One Dollar Camera in the World.

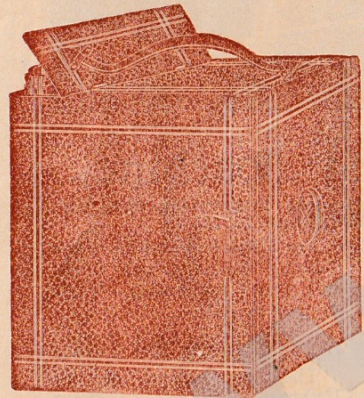
PRICE...

\$1.00

Loaded and Supplied with Chemicals.



Fac-Simile of "Comet" Snap Shot. (Exact Size)



JUST OUT! Takes Snap-Shot Photographs equal to those of high-priced cameras. So simple that a child can operate it. Takes a full 2 1/4 x 2 1/2 picture.

PRICE \$1.00 EARNED BY SELLING 5

A GREAT many people think all cameras are alike. There are **Many Grades and Qualities**. Those who appreciate the **Superior** quality at a popular price buy **The Peek-a-Boo** Cameras, as they are the **Recognized Standard of Excellence**. Covered with the finest quality leather, provided with a brilliant view finder and two tripod attachments. Care is used in the manufacture of **The Peek-a-Boo**, and care exercised in a particular manner, by people who are particular to please the particular.

It uses a **Standard Size Plate**, viz: 3 1/4 x 4 1/4. Pictures can be made either vertical or horizontal. It is fitted with a **First-Class Meniscus Achromatic Lens**, ground from the finest imported optical glass. It contains **Our Own Patent Shutter**, which is always set ready for an exposure, adapted to either time exposures or instantaneous work, and simple and positive in action.

This Camera has **Three Double Plate Holders**, and is loaded with six plates and supplied with developing chemicals. The camera measures 4 1/2 x 6 x 7 inches.

MR. W. G. BAKER,

Dear Sir:—I received my camera and goods all in excellent order. I am very much pleased with the premium, and all who have seen it pronounce it a beauty. I thank you very much for the gift, and hope to some time again be able to work for your most reliable and honorable firm. Yours truly,

JOLIET, Ill., December 24, 1897.

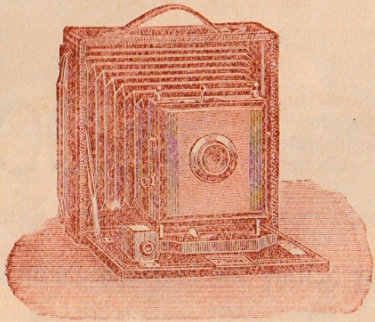
CARRIE HUNTER.

615 Clinton Street.

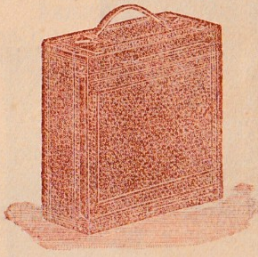
The Baker Folding Camera, No. 4

Cash Price, \$10.00.

Earned by Selling 50 Premium Pounds.



CAMERA OPEN

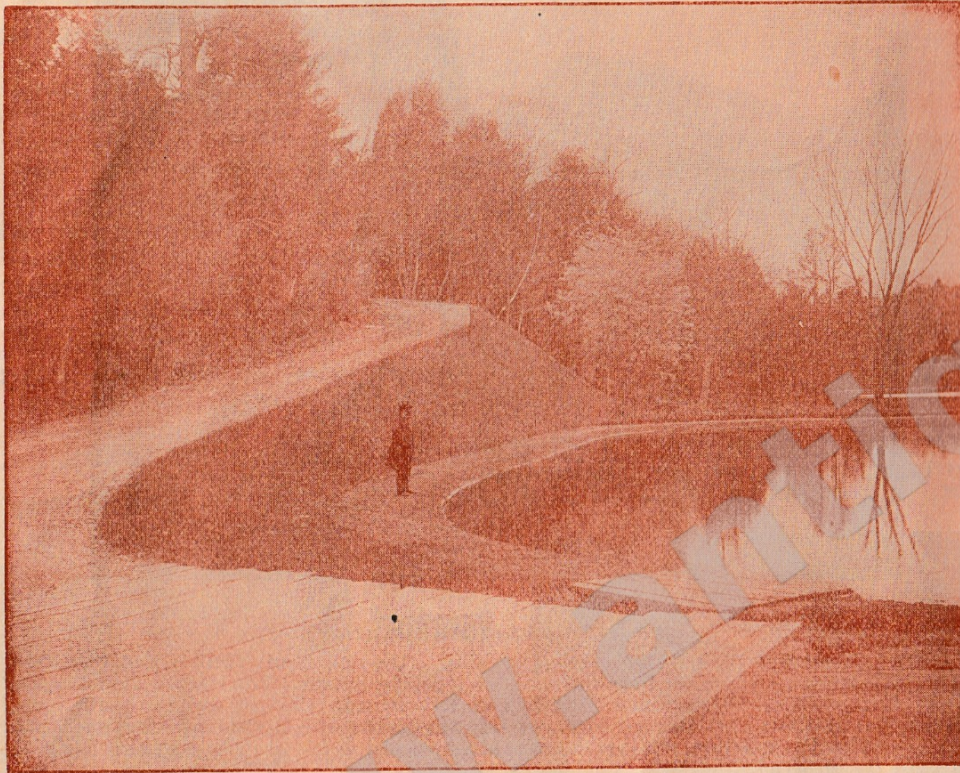


CAMERA CLOSED.

Dimensions closed, 2 1/2 x 6 x 6

This is the most compact camera made. There is no waste room, and it is built light and strong and is suited to the needs of Bicyclists and Tourists. It is furnished with three double plate holders (loaded), printing frame and chemicals and is all ready for use.

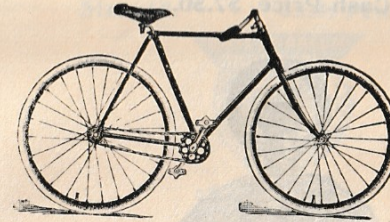
TAKES 4 x 5 PICTURES



Fac Simile of Snap-Shot Baker Folding Camera. (Exact size, 4 x 5.)

REVERSIBLE BACK.—The special feature is a reversible back, which is adjusted at a moment's notice and allows the operator to take a picture either horizontally or perpendicularly without changing the position of the Camera.—**THE GROUND GLASS SCREEN**—Is protected by a sliding back, which is easily drawn for focusing when required. The Screen is also spring actuated, and recedes to allow the insertion of the Plate Holder.—**THE PLATE HOLDER**—Patent applied for—Is made of thoroughly seasoned cherry, fitted with our "Never Leak Shutter." This holder, owing to its peculiar construction, is the most compact wooden holder made, five of them occupying only 2 1/4 inches.—**LENS**—The Lens is the Best Single Achromatic, fitted with a four-stop Revolving Diaphragm.—**SHUTTER**—The Shutter is the Safety pattern, for both time and instantaneous exposures, with a neat device for regulating the speed.—**RISING AND FALLING FRONT**—The Camera has a Rising and Falling Front for regulating the amount of sky or foreground.—**FOCUSING SCALE.**—For ordinary snap-shot or view work it is not necessary to use the ground glass, as an accurate focusing scale is provided which serves well for all objects at from 6 to 100 feet.—**FINISH.**—The front board is made of polished mahogany, the mountings of polished and lacquered brass, and it is covered with the best morocco grain leather. It has a leather handle and bellows made out of the best light tight material

LITTLE ROVER.



LITTLE MAID.



Either of above Bicycles \$28.00 Cash Price, or Earned Free by Selling 75 Premium Pounds of Baker's Goods, or sell 50 pounds and send \$6.25 in extra cash.

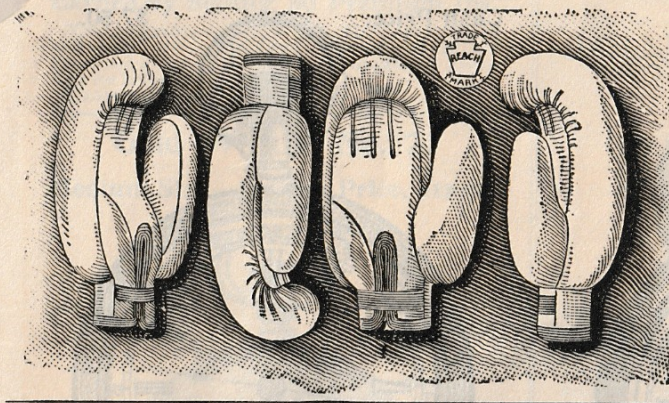
DESCRIPTION.

FRAME—Depth to center of crank shaft in Little Rover, 19 inches, in Little Maid, 18 inches; seamless steel tubing throughout. Head tube, 1 1/4 inch; center tubes, 1 inch; rear forks, 3/4 inch; rear stays, 5/8 inch. Connections made with sheet steel stampings. Yoke bracket, barrel pattern. **WHEELS**—24 inches in both numbers. Fitted regularly with wood rims, but steel rims will be furnished at same price if desired. **TIRE**—1 1/4 inch Morgan & Wright double tube tires. **BEARINGS**—Adjustable cone bearings throughout, including head, hubs, yoke and pedals. **FINISH**—In black or maroon enamel, striped. **WEIGHT**—20 lbs.

No. 1C. Complete Set Boxing Gloves.

CASH PRICE, \$2.25.

EARNED BY SELLING 9 PREMIUM POUNDS.



These Boxing Gloves are manufactured by the celebrated A. J. Reach Company, the largest makers of Sporting Goods, and their trade mark is a guarantee of quality.

No. 00. SWINGING STRIKING BAG.

CASH PRICE, \$2.75.

Earned by Selling 12 Premium Pounds.

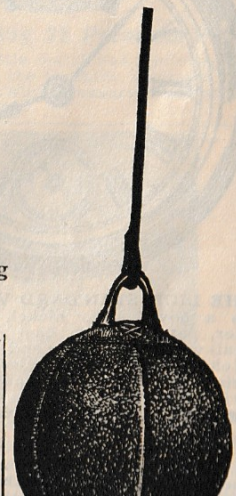
Made of Sheepskin, well sewn, with suspending cord and bladder, all complete in box.



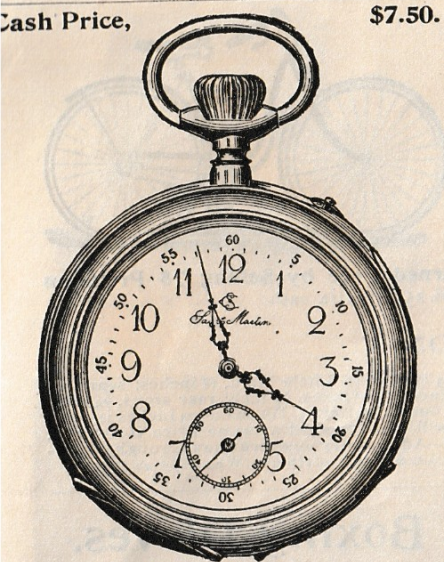
No. 4. Striking Bag Gloves.

CASH PRICE, \$1.50.

Earned by Selling 5 Premium Pounds.

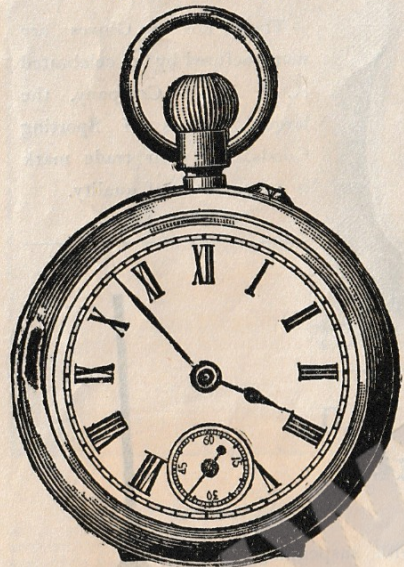


W. G. Baker, Springfield, Mass.



SOLID SILVER WATCH, No. 1.
Medium Size. **Free with a 25 Premium Pound order.** Youth's favorite size and a perfect Time-keeper. Chain given with this watch.

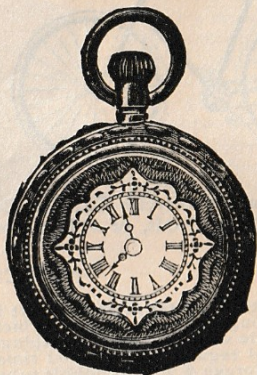
Cash Price, \$3.00.



THE LION STANDARD WATCH, No. 3.
Is a boy's size, nickel, open face, stem winder, patent setter, dust proof case (heavy crystal) with Roman dial and second hand. It is not a cheap brass or nickel clock movement placed in a tin case and called a watch, but on the contrary is a genuine watch.
Free with order of 12 Premium Pounds.
MR. BAKER:

Dear Sir:—I received my premium, the Ladies' Gold Watch, Saturday night, the 8th. It is a perfect little gem and I am very much delighted with it, and shall prize it highly, and I am so glad you were pleased with the order, and that the money reached you all right, and the people that received the goods like the Tea and Coffee very much, and some are continuing to order. I am, Sir, your obedient servant, W. G. Baker.

Cash Price, \$7.50.

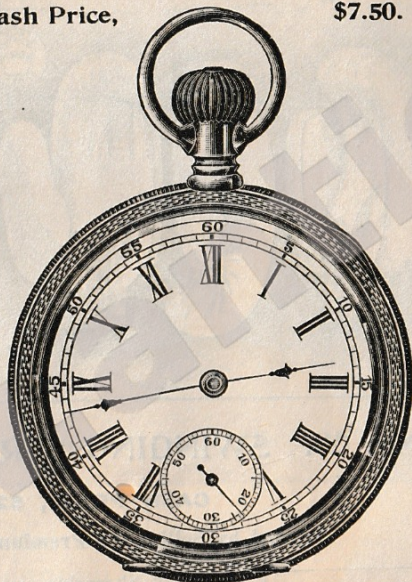


SOLID SILVER WATCH No. 2.

Ladies' Small Watch and Chain. This is a beautiful Chatelaine Watch, and warranted a perfect time keeper.

Free with order of 25 Premium Pounds.

Cash Price, \$7.50.



SOLID SILVER WATCH, No. 4.

Large Open Face Watch for Gentlemen.

Free with order of 25 Premium lbs.

This is a full size watch. Warranted in all respects. Chain given with this watch.

HARTFORD, Jan. 10, 1868.

Gentlemen's Gold Watch, No. 5.

Open Face or Hunting Case.

Size, 18. Cash Price, \$15.



Earned by Selling 50 Premium lbs.

This magnificent Gold Watch, Waltham or Elgin movement, solid gold filled 14k. case, beautifully engraved and bearing factory guarantee is given free for selling a 50-pound order.
Chain with watch.

Gold Watch, No. 7.

Medium Size. Cash Price, \$12.00.



Earned by Selling 40 Premium lbs.

Ladies' American Gold Watch, fully warranted as perfect time keeper. Gold filled 14k. hunting case. Each case bears the factory guarantee, and will wear a lifetime. This beautifully engraved watch with chain given FREE with a 40-pound order.
This Watch comes in the medium size only.

Ladies' Gold Watch, No. 6.

Size, 0. Cash Price, \$15.



Earned by Selling 50 Premium lbs.

Waltham or Elgin movement. Gold filled 14k. hunting case. Each case bears the factory guarantee, and will wear a lifetime. This beautifully engraved watch with chain given FREE with a 50-pound order.

Ladies' Gold Watch, No. 8.

With Genuine Diamond set in Case. Cash Price, \$25.00.



Earned by Selling 75 Premium Pounds.

This beautiful little watch has a solid 14k. Gold Stiffened Case and the Genuine Diamond makes of the watch a sparkling treasure which any lady will delight to own.

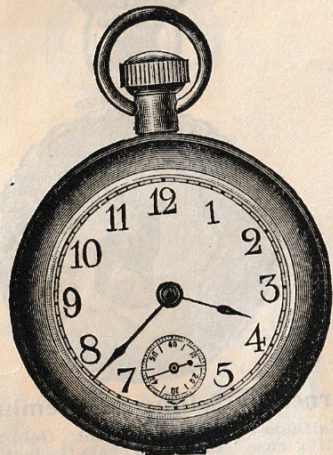


This Beautiful Solid Gold Brooch

Is set with 20 genuine pearls and is made so it can be worn as a pendant or a brooch.

Earned by Selling 18 Premium Pounds. Cash Price, \$5.00.

THE WASHINGTON NICKEL WATCH, No. 9.
IT NEVER TELLS A LIE!



A reliable time-keeper. Absolutely Guaranteed for 1 year. Factory output nearly 1000 per day.

This fine strong Nickel Watch is just the watch for Boys and Young Men, just the Watch for rough use—Hunting, Camping, Fishing, Bicycling and all classes of Workingmen.

This Watch easily earned by Selling 7 Premium Pounds.

Find a price-list of Tea, etc., in this book; then engage the 7 pounds among your friends and mail us the order and money for 7 pounds and we will send Tea and Watch and Chain free of expense.

Ladies' Fine Gold-Plated Watch, No. 10.

Cash Price, \$7.00.



This magnificent engraved Gold Watch with the celebrated Vigilant movement is given with a beautiful gold finished Jorgnette Chain—Free—for selling a 23-pound mixed order of Tea, Baking Powder and Spices, or 23 Premium Pounds.

Gentlemen's Fine Gold-Plated Watch, No. 11.
Cash Price, \$7.25.



This beautiful Gold Watch with a Standard American jeweled movement is given with a beautiful double Albert Chain and Charm free for selling a 24-pound mixed order of Tea, Baking Powder and Spices, or 24 Premium Pounds.

Solid Silver Watch, No. 12.

Cash Price, \$7.50.



(Ladies' medium size Watch designed for those Ladies who prefer a little larger size than the regular Chatelaine.)

Free with Chain for 25 Premium Pounds.

WILMINGTON, Cal., March 20, 1897.

MR. BAKER:

Dear Sir:—It gives me great pleasure to thank you for the beautiful little watch and chain that I received, and also for your kind attention and promptness in sending the goods, which arrived in good order and in due time. I am highly pleased with the watch and chain, and feel now that I received a good order and in due time. I am highly pleased with the watch and chain, and feel now that I received a good order and in due time. I am highly pleased with the watch and chain, and feel now that I received a good order and in due time.

SOLID GOLD RINGS.

Any Lady or Boy or Girl can earn a Beautiful Solid Gold Ring in a day as the result of this liberal offer for Agents' work in introducing our Teas, Spices and Baking Powder. Sell mixed orders amounting in total as stated below.

ORDER RINGS BY THE NUMBER AND SIZE.

Standard Ring Measure.

A _____ Size 5 6 7 8 9 10 11 12

Take a strip of paper of the exact length to reach around the finger to be fitted, and lay it upon the Diagram with one end at A. The figure nearest the other end of the strip shows the size of the ring to order. Order by size only. Do not send us the strip of paper.

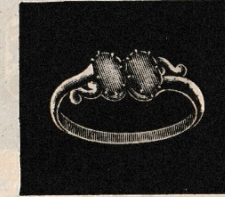
Rings Earned by Selling 10 lbs.



No. 1001.
Two Moonstones. A Modest Ring.
Cash Price, \$3.00.



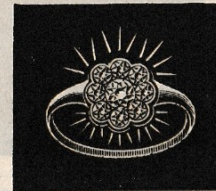
No. 1002.
A Striking Ring.
Cash Price, \$3.00.



No. 1003.
Two Turquoise Stones. Very Stylish.
Cash Price, \$3.00.



No. 1004.
Neat and Elegant.
Cash Price, \$3.00.



No. 1005.
Ruby and eight Brilliants.
A very Beautiful Ring.
Cash Price, \$3.50.



No. 1006.
Choice and Bright. Has either Ruby and two Moonstones, or Amethyst and two Moonstones, or Tiger's Eye and two Moonstones.
Cash Price, \$3.00.



No. 1007.
Two Genuine Opals and Two Pearls.
Cash Price, \$3.00.



No. 1008.
A Genuine Carbuncle.
Cash Price, \$3.00.



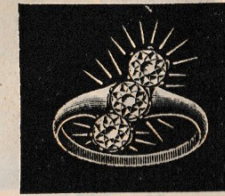
No. 1009.
Tiger's Eye. Nicely cut.
Cash Price, \$3.00.



No. 1010.



No. 1011.



No. 1012.

Rings Earned by Selling 6 lbs.



No. 601.
Two Pearls and Ruby Center.
Cash Price, \$1.50.



No. 602.
Black and White Onyx or Blood Stone. A Good Ring.
Cash Price, \$1.50.



No. 603.
Solid Gold Band.
Cash Price, \$1.50.



No. 604.
Engraved, Very Pretty, Solid Gold.
Cash Price, \$1.50.



No. 605 A.
Ruby Center with three Pearls.
Cash Price, \$1.50.



No. 606 B.
Three Rubies and two Pearls.
Cash Price, \$1.50.

Rings Earned by Selling 15 lbs.



No. 1501.
Green Topaz. Beautifully cut, and showing changeable rainbow colors. Choice Ring for a Gentleman.
Cash Price, \$4.50.



No. 1502.
Emeralds and Pearls. New and Dainty Design for a Lady.
Cash Price, \$4.50.



No. 1503.
Sixteen Real Pearls and Two Large Rubies. Modest and Bright for a Lady.
Cash Price, \$4.50.

Rings Earned by Selling 20 lbs.



No. 4309.
Tourquoise and Pearls. A Beautiful Ring of Solid Intrinsic Value.
Cash Price, \$6.00.



No. 2527.
18 Very Fine Imitation Diamonds. 5 Rubies in Center.
Cash Price, \$6.00.



No. 3410.
Engraved Band and Genuine Diamond. A Ring of Sterling Worth.
Cash Price, \$6.00.

Rings Earned by Selling 30 lbs.



No. 3001.



No. 3002.



No. 3003.

High-Grade Rolled Gold Rings.

EARNED BY SELLING 4 PREMIUM POUNDS.

Get Your Orders Early and Mail to us with Full Payment and Secure Your Ring.



Cash Price, \$1.25.
No. 341. Rolled Gold, Engraved Band.



Cash Price, \$1.25.
No. 342. Rolled Gold, Engraved Band, set with the finest imitation diamond in the world—will deceive experts



Cash Price, \$1.25.
No. 343. Boys' Rolled Gold Intaglio Stone.



Cash Price, \$1.25.
No. 344. Rolled Gold, set with either Turquoise and 1 Pearl, Rubies or Emeralds and Pearls.



Cash Price, \$1.25.
No. 345. Silver and Gold wire Lovers' Knot—now all the rage.



Cash Price, \$1.25.
No. 346. Ladies' Gold Filled Ring, set with four Rhine Stones that sparkle like the genuine.

Cash Price, \$1.25.
Premium No. 348. Ladies' Gold Stick Pin. This Elegant Solid Gold Mounted Stick Pin with real indestructible Pearl, earned by selling 4 premium pounds.

Cash Price, \$2.00.
Premium No. 350. Ladies' Roman Gold Necklace.

Cash Price, \$2.00.
Premium No. 349. Ladies' Enameled Brooch. This Richly Enameled Brooch set with 8 real indestructible Pearls given away free with a six-pound mixed order of Tea, Baking Powder and Spices.

This Beautiful Necklace, with Heart Pendant Chain, set with Turquoise, given free with a five pound mixed order of Tea, Baking Powder and Spices.

LADIES' STERLING SILVER BRACELET.



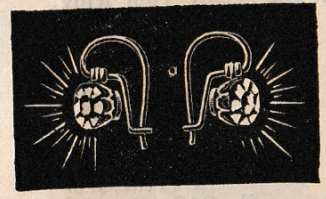
FREE WITH A SIX PREMIUM POUND ORDER.

Premium No. 1347.
Cash Price, \$3.00.

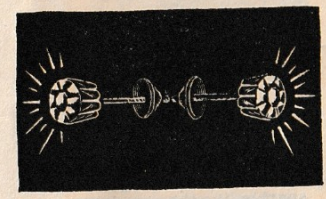
Ladies' Solid Gold Ear Drops.

Cash Price, \$3.00 a Pair.

Earned by Selling **10** Premium Pounds.



Premium No. 3024.



Premium No. 3025.

These beautiful Ear Drops are Solid Gold mountings, set with the famous Kimberly Diamonds. They puzzle experts. Acknowledged to be the finest imitation Diamond in the world. We have also above Ear Drops set with Rubies, Emeralds or Sapphires. Kindly state which stones you desire when ordering your Premium, and whether you prefer the swing or screw style Ear Drop.

Roman Gold Scarf or Stick Pins.

Set with Genuine Mexican Opal.

Cash Price, \$1.00 Each.

Earned by Selling **5** Premium Pounds.

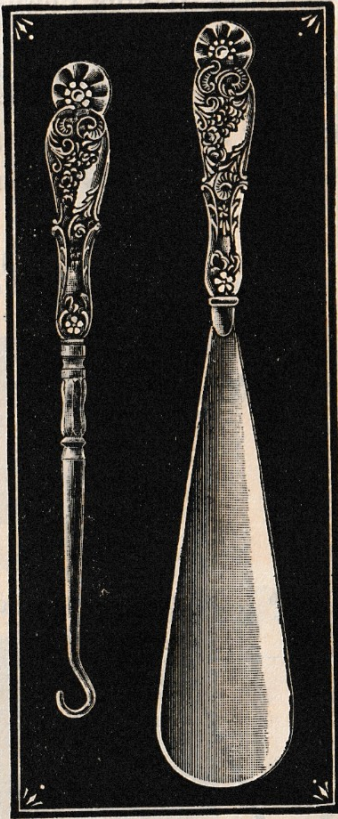


Premium No. 7051.



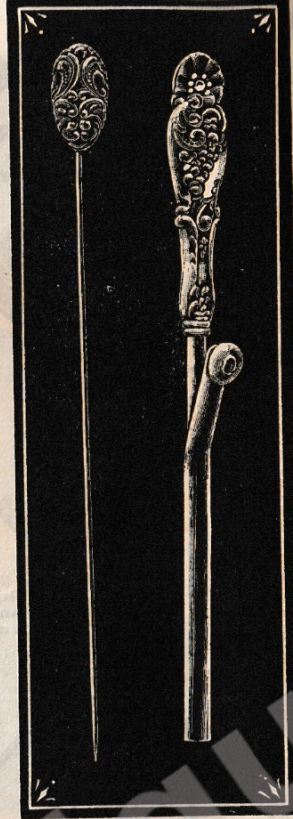
Premium No. 7052.

We guarantee each of above Beautiful Scarf Pins to be Roman Gold Finished, set with a genuine Mexican Opal. These stones are



Premium No. 3411.

This Set with Sterling Silver Handles, Shoe Horn, 6 1/2 inches long and Button Hook 6 inches long, earned by selling **8** pounds. Cash price, \$2.00.



Premium No. 3412.

This Set with Sterling Silver Handles, Curling Iron 6 1/2 inches long, and Hat Pin 6 1/2 inches long, earned by selling **6** lbs. Cash price, \$1.50.



Sterling Silver ^(92.5% FINE) Ladies' Companion

DOLLAR PRINTING OFFICE.



Cash Price, \$1.00, by express not paid, or \$1.75 by express paid, or Earned by Selling **6** Premium Pounds.

Golf or Bicycle Stockings.

CASH PRICE, \$3.50.

Earned by Selling

15 Premium Pounds.

These come in exclusive Patterns or Fancy Top Borders. Imported Scotch Hand Made Finest Goods. Sizes, 10, 10 1/2, 11, 11 1/2, 12.



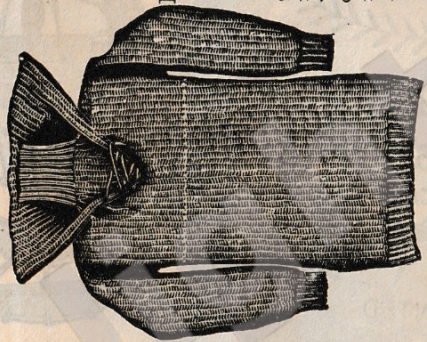
SWEATERS.

CASH PRICE, \$3.50 EACH.

Earned by Selling

15 Premium Pounds.

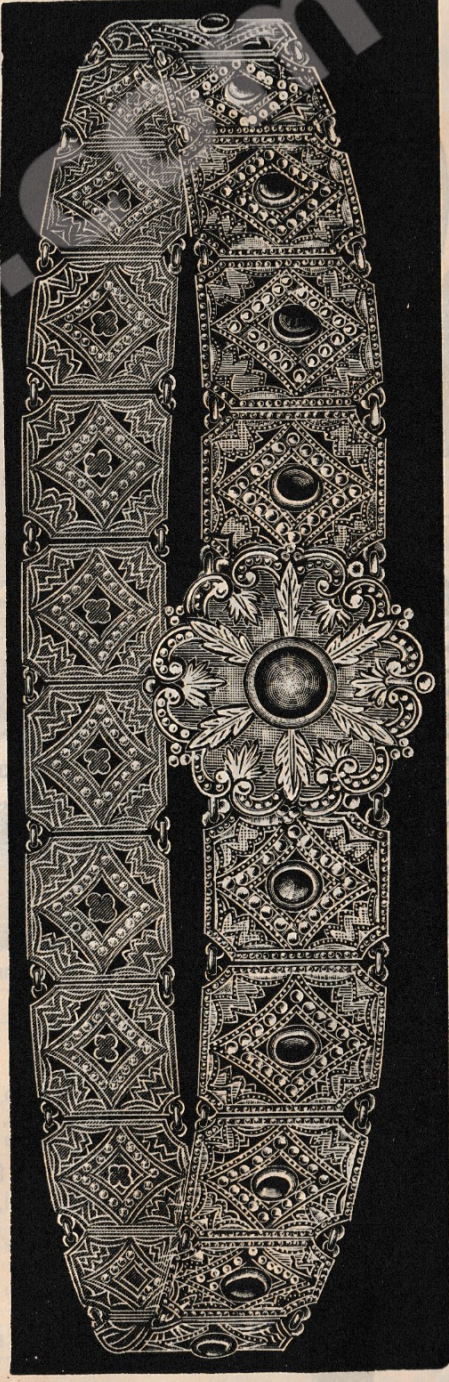
Extra heavy with double collar, seamless, fine quality ribbed Lamb's Wool and a very dressy Sweater for Bicycle Riding. Colors: Garnet, Navy, Black and white. All sizes, 30, 32, 34, 36, 38, 40.

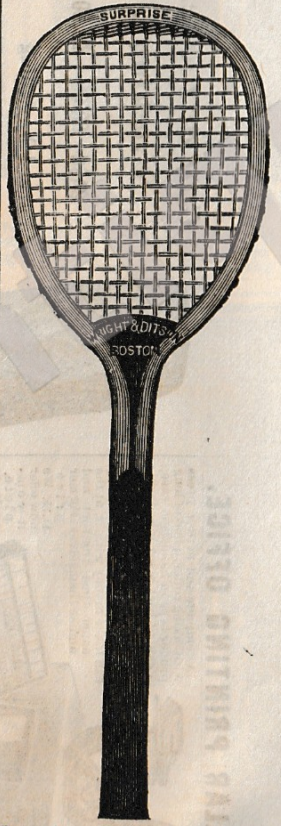
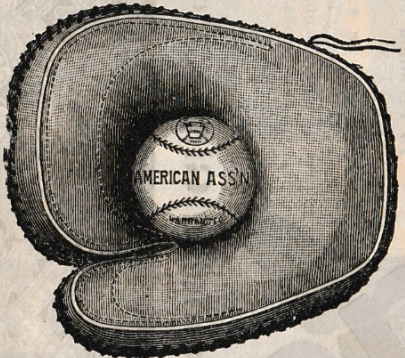
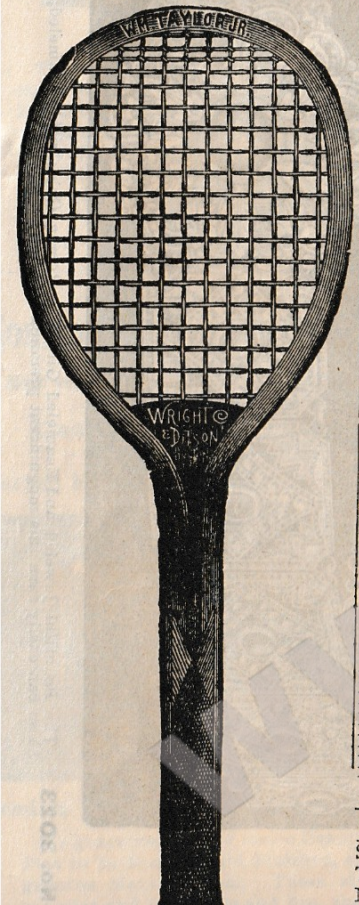
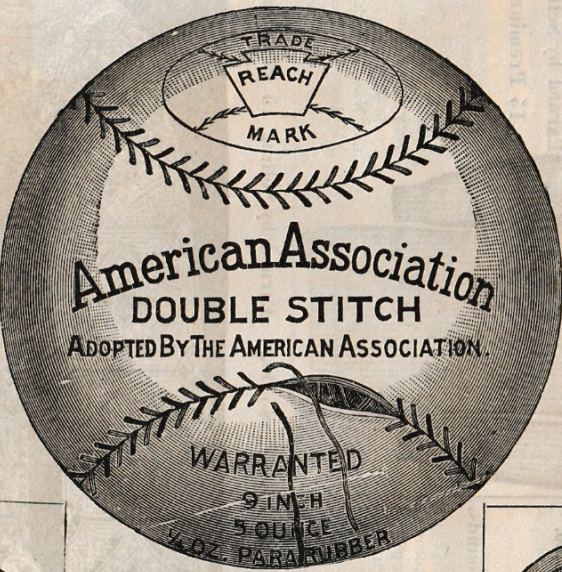
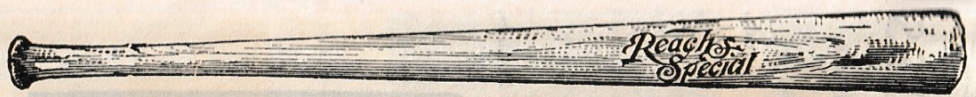


Ladies' Jeweled and Enameled Girdle.

CASH PRICE, \$5.00.

Earned by Selling **15** Premium Pounds.





Highest Association Grade of Base Ball Goods.

	Retail Price.	Sell Premium lbs. to Earn.
1 American Asso. Ball,	\$1.50	6 lbs.
1 Bat 3-o,	1.00	4 "
1 Mask 2,	2.00	8 "
1 Catcher's Mit D,	2.00	8 "
1 Fielder's Mitt 6,	2.00	8 "
1 Infielder's Glove 2,	1.50	6 "

Youths' Favorite Grade of Base Ball Goods.

1 Professional Ball,	.75	3 lbs.
1 Bat 1-A,	.50	2 "
1 Catcher's Mitt F,	1.00	4 "
1 Fielder's Mit 7,	1.00	4 "
1 Infielder's Glove 10,	1.00	4 "
1 Mask XX,	1.50	6 "

LAWN TENNIS GOODS.

	Cash Price.	Sell Premium lbs. to Earn.
Surprise Racket, each,	\$1.50	6 lbs.
Taylor Racket, "	3.50	20 "
Nets, No. 109, "	2.00	8 "

No order can be shipped at our expense for Express Charge, which amounts to less than 4 Percent.

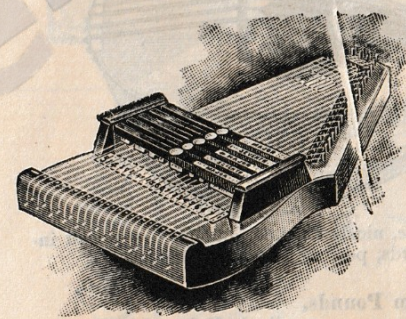


Even a child can play the Regent with ten minutes practice.
REGENT ZITHER, No. 3,
RENDERS 3 CHORDS.

Has 25 strings covering three octaves tuned in E key. Renders the tonic 7th and 5th, and with these give the perfect scale in E.

Retail Price, \$2.00.

EARNED BY SELLING 8 PREMIUM POUNDS.

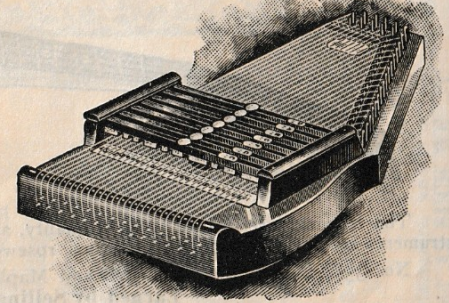


AUTOHARP No. 2.

Earned by Selling 25 Premium Pounds.

CASH PRICE, \$5.00.

A very popular Autoharp, as it allows the performer to play in two different keys, F and C. Its 23 strings and 5 bars produce 5 chords, C, F and B Flat Major, and C and G Seventh. With this instrument it is possible to modulate from one key to another. Many beautiful changes are thus made possible. Its appearance is very handsome, the dark imitation ebony bars and supports forming a striking contrast to the light colored sounding board below. Size, 18 1/2 inches by 10 inches. Securely packed in a paste-board box, with an instruction book, a collection of 22 pieces of music, a music rack, two picks and tuning key.



AUTOHARP No. 2 1/2.

Earned by Selling 35 Premium Pounds.

CASH PRICE, \$7.50.

Somewhat larger than the popular 2 1/2, and has more volume of tone. Has two keys, C and F, 28 strings and 7 bars; producing the 7 chords, C and B Flat Major, C and G Seventh, A and D Minor. The Minor chords on this style being the relative minors of the two keys make its possibilities much greater, and the modulations from one key to the other, much more effective. Handsome throughout and measures 20 inches by 12 inches. Packed in a paste-board box, with an instruction book, an assortment of 22 pieces of music, a music rack, two picks and tuning key.

W. G. BAKER:

Dear Sir:—I received the goods last night in very good condition and thank you very much for sending them so promptly. I was very anxious to see my autoharp, and when it was taken from the box I did nothing but play all evening. It is a beauty and is more than worth the little time and trouble that I took to earn it. I am eleven years old, so you see I feel quite proud to have earned an autoharp all by myself. I have delivered most of my goods and so far they have given satisfaction. Your letter telling me how to send to you if any articles were missing arrived tonight, but as my order was nicely packed and complete, I will not have to bother you again. I am sure you have treated me honestly and promptly from the first, and I will be glad to recommend you to any of my friends. Thanking you kindly for the lovely autoharp, I remain,
 Yours respectfully,

HARDING, March 8, 1897.

ALICE WOODBINE.

MR. W. G. BAKER, Springfield, Mass.

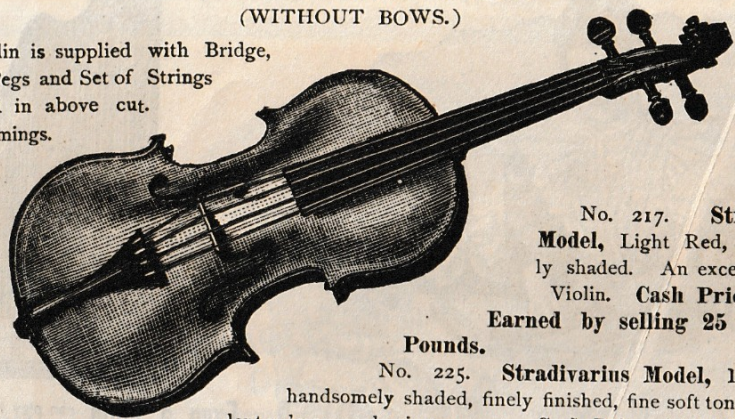
Dear Sir:—To say that I am well pleased with the autoharp, music and tune, does not half express my thoughts. Playing at home, besides for sick friends and others, has given so much enjoyment, that I feel repaid for my labor. I have a good ear for music, and can play most anything, so you can thank me in thanking you for all your kindness. I remain

BUFFALO, N. Y., Dec. 2, '97.

VIOLINS.

(WITHOUT BOWS.)

Each Violin is supplied with Bridge, Tailpiece, Pegs and Set of Strings as illustrated in above cut. Ebony Trimmings.

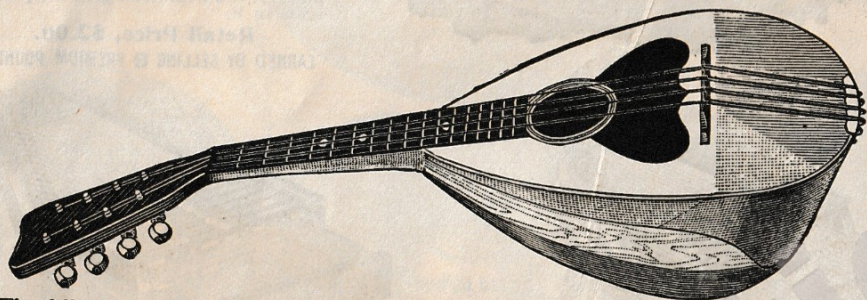


No. 217. **Stradivarius Model**, Light Red, handsomely shaded. An excellent toned Violin. **Cash Price, \$7.00.**

Earned by selling 25 Premium Pounds.

No. 225. **Stradivarius Model**, Light Red, handsomely shaded, finely finished, fine soft tone, an excellent solo or parlor instrument. **Cash Price, \$10.00.** **Earned by selling 40 Premium Pounds.**

MANDOLINS.



The following styles are of good quality, accurate in tone, nicely finished, and for low-priced instruments are not excelled. Beveled tops, rosewood finger-boards, position dots, machine head.

No. 358 $\frac{1}{2}$ B. 9 strips, mahogany and Maple. **Cash Price, \$7.50.**

No. 358 $\frac{1}{2}$ E. 11 strips, all rosewood body, inlaid edge. **Cash Price, \$13.50.**

GUITARS.



No. 329. Maple, inlaid sound holes, inlaid with black and yellow around edges and center, pearl dot in end of pins. Machine head.

Cash Price, \$6.00. Earned by Selling 24 Premium Pounds.

No. 331. Maple, rosewood stained, Spanish cedar neck, colored inlay around sound-hole, plain edges, convex ebony finger board, rosewood bridge, full polished, selected at least 15...

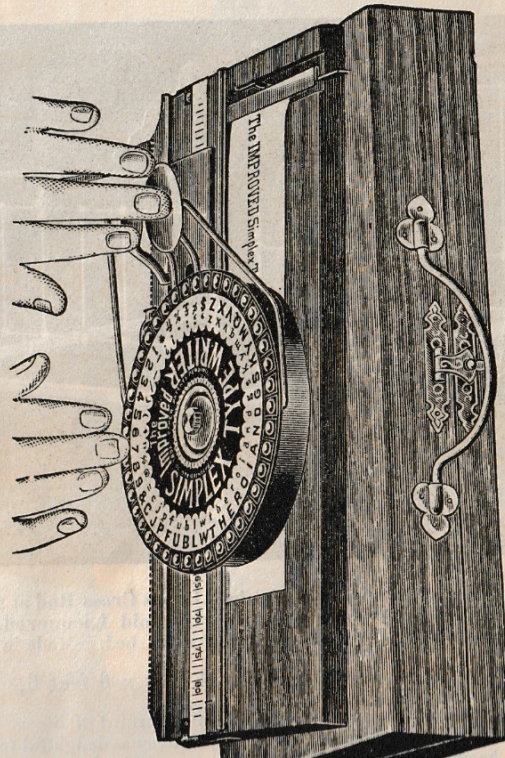
THE IMPROVED "Simplex" Typewriter.

CASH PRICE, \$5.00.

FREE WITH 22 LBS. TEA.

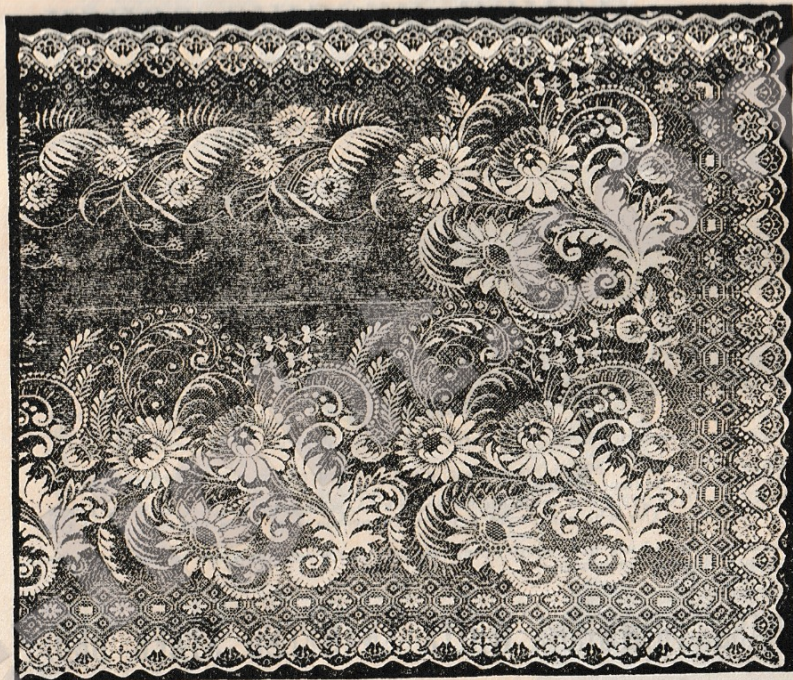
It will print a line eight inches across.

RAPID AND DOES GOOD WORK — WRITING ALWAYS IN SIGHT — SPEED, 40 WORDS A MINUTE. WORTH ITS WEIGHT IN GOLD FOR THE PLEASURE TAKEN IN WRITING ON THE "SIMPLEX."



THE "SIMPLEX" TYPEWRITER (Patented).

This Machine is not to be placed in the category with other so-called Typewriters, which are utterly useless for any purpose except that of a toy. The "SIMPLEX" is the product of experienced typewriter manufacturers, and is a **PRACTICAL TYPEWRITER** in every sense of the word, and **AS SUCH WE GUARANTEE IT.** Full instructions and polished hardwood case with each



Nottingham Lace Curtains.

Our patterns are direct from the manufacturers and of the newest and prettiest designs. They are made of the very best thread, shrink before weaving, double action wove, and have a beautiful shaded effect. No. 400 is represented here.

1 Pair No. 400, Color White, Free with 15 lb. order. Cash Price, \$3.50.
1 Pair No. 410, Color Ecu, Free with 10 lb. order. Cash Price, 2.00.
1 Pair No. 420, Color White, Free with 8 lb. order. Cash Price, 1.87.

W. G. Baker, Springfield, Mass.

No. 52 1=2. "ACME" HYGENIC COUCH.**CASH PRICE, \$12.00.**

Earned by Selling 60 Premium Pounds.



Size, 25 in. wide by 6 feet long. Contains 36 Double Conical Extra Tempered Black Steel Springs, intercoiled at top and bottom ends into steel woven wire fabrics.

Every "ACME" HYGIENIC COUCH is guaranteed by the maker, and each card bears the printed warranty. Springs guaranteed never to come through the upholstery. Made with full spring edge, seat and head.

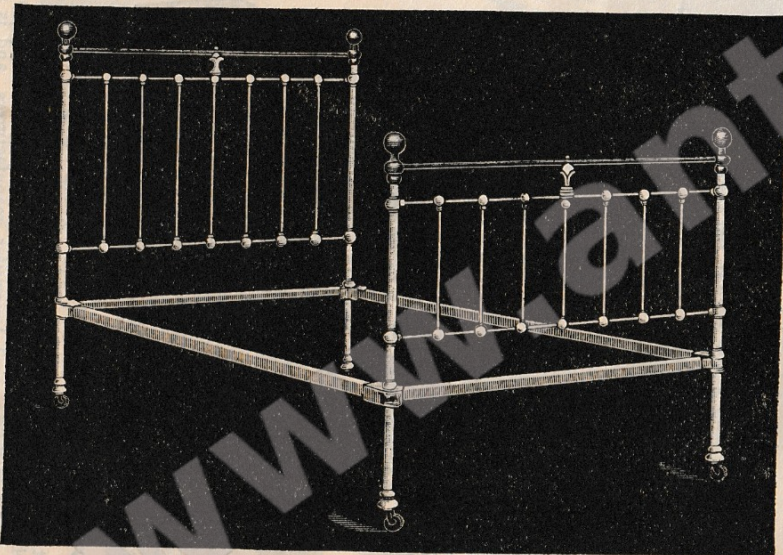
For covering—your choice of Corduroy or Velours—either plain or figured, in the following colors: Myrtle, Green, Dark Wine, Crimson, Brown, or Blue.

These "ACME" HYGIENIC COUCHES are built on patented steel wire construction, holding every spring firmly in place, and allowing the whole interior construction to be seen from the bottom of the Couch.

They are Hygienic because light and air are freely admitted, and there are no dark enclosed spaces where dirt may accumulate and disease germinate.

No. 1013. "BRASS TRIMMED" WHITE ENAMELED STEEL BED.**CASH PRICE, \$9.00.**

Earned by Selling 45 Premium Pounds.



Corner post one inch thick, with Brass Knobs—Brass Cross Rod at top of head and foot—Brass Rattles in center and full Brass Mounting, Heavily Gold Lacquered. Head is fifty-four inches high—foot forty-two inches high. A thoroughly well made bed. Made in four widths:—

3 feet x 6 feet 6, 3 feet 6 x 6 feet 6, 4 feet x 6 feet 6, 4 feet 6 x 6 feet 6,

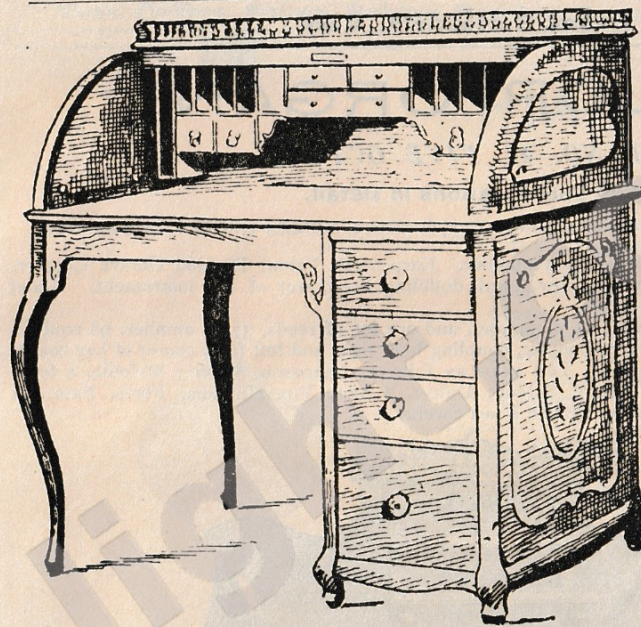
No. 585. Roll Top Desk.**CASH PRICE, \$15.00.**

Earned by Selling

65 Premium Pounds

Height, 3 feet, 6 inches; Width 3 feet.

This is a most popular pattern Made of Oak, with Polished Antique Finish.

**No. 600.****Bookcase and Secretary****CASH PRICE, \$7.50.****Model Wall Desk.**

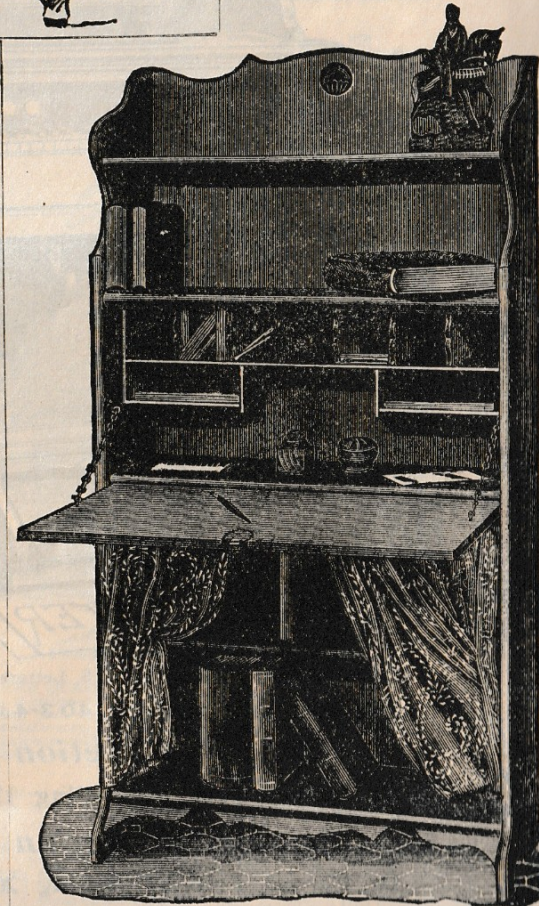
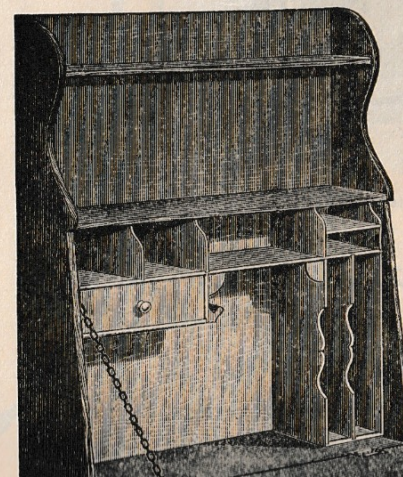
Size, 23 inches Wide, 27 inches High.
45 inches of Book Shelf.

Complete Inside Compartments
Under Lock and Key.

MAPLE NATURAL FINISH.

CASH PRICE, \$3.75.

Earned by Selling 13 Premium Pounds.



Earned by Selling 30 Premium Pounds

PARLOR ORGAN.

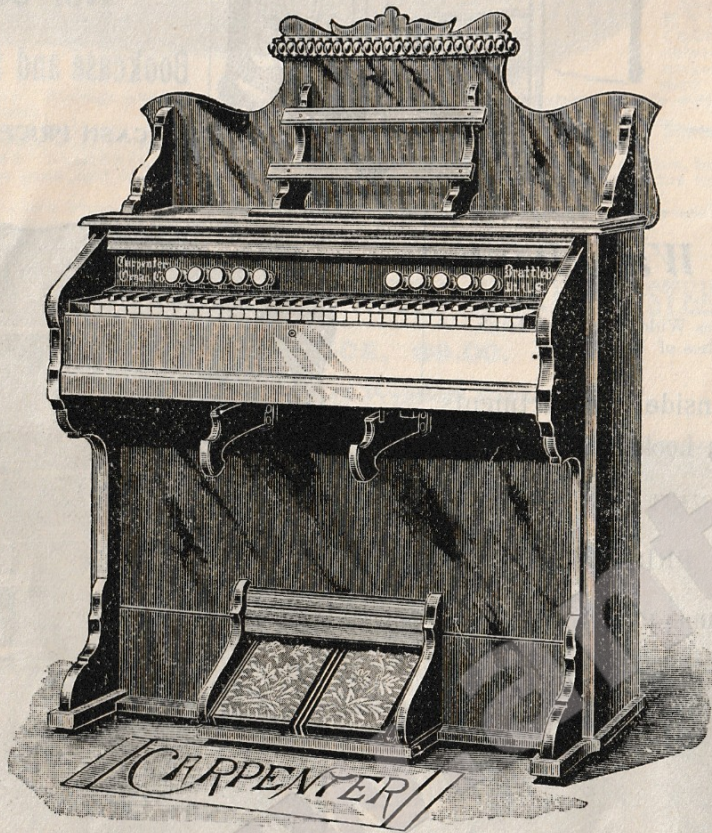
STYLE NO. 4. FIVE OCTAVE.

Action Specifications in Detail.

ALL ACTIONS ARE TUNED TO INTERNATIONAL (435A) PITCH UNLESS OTHERWISE ORDERED.

ACTION 17. One full set of reeds, 61 in number. Carpenter's Patent Divided Octave Coupler, coupling both right and left from center of key board, doubling the power of the instrument. Grand Organ and Forte Knee Swells. No Stops.

ACTION 20. One full set of reeds, 61 in number, and one set of reeds, 37 in number, 98 reeds in all. Carpenter's Patent Divided Octave Coupler, coupling both right and left from center of key board, doubling the power of the instrument. Ten stops as follows: Diapason, 8 foot; Melodia, 8 foot; Piano, 8 foot; Echo, 8 foot; Vox Celeste, 8 foot; Dulcet, 8 foot; Vox Humana, Forte, Bass and Treble Couplers. Also Grand Organ and Forte Knee Swells.



Weight Boxed,
280 lbs. 127 kilos.

Net Weight,
161 lbs. 73 kilos.
25 Cubic Feet.

Fully Protected by U. S. Letters Patent No. 253,882.

Height, 54 in.; Length, 40 3-4 in.; Depth, 19 3-4 in.

Price with Action 17, \$43.00,

Or Earned Free by Selling 175 Premium Pounds.

Price with Action 20, \$54.00,

Or Earned Free by Selling 200 Premium Pounds,

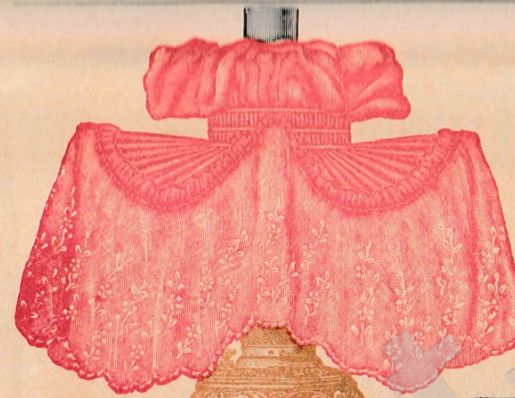
DESCRIPTION. This is a strong, serviceable instrument at a moderate price. Case is made from dark hard wood, nicely finished, with sliding fall board. Bellows power is generous, tone rich, full and powerful. Keys full length. Pedals roomy and easy to pump. The same high grades of material and

PIANO LAMP,

PRICE \$17 50

Is Earned by Selling 65 Pounds.

It has Old Silver Finish and beautiful Onyx Top, Embossed Metal Vase and Best Center Draft Burner, and has a beautiful Fancy Silk Shade. This Shade is trimmed with a deep chiffon embroidery and comes in following colors: Cream, White, Pink, Lemon, Corn, Old Rose, Nile, Pistache Green, Sky Blue, Red, Heliotrope.



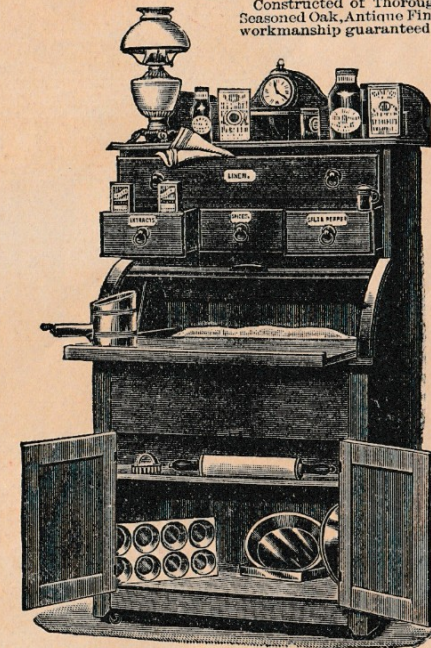
THE QUEEN KITCHEN CABINET.

Style No. 4. Width 32 inches; depth 20 inches; height 63 inches.

Cash Price, \$10.00.

Earned by selling 45 Premium Pounds.

Constructed of Thoroughly Seasoned Oak, Antique Finish workmanship guaranteed.



Mrs. S. T. RORER, Principal,
Philadelphia Cooking School, 1715 Chestnut Street.
PHILADELPHIA, Aug. 2, '97

THE QUEEN CABINET CO.,
Gentlemen: The Cabinet is arrived and in good condition, and I am very much pleased with it indeed. The wood is quite satisfactory. I shall take pleasure in recommending this to my patrons and friends who have small kitchens and need compact compartments. I think the price exceedingly cheap.

Very truly yours,
SARAH TYSON RORER.
Note.—Mrs. Rorer has ordered a second Cabinet, which she will use in her Model Kitchen at the Philadelphia Food Show.

SPECIAL FEATURES.

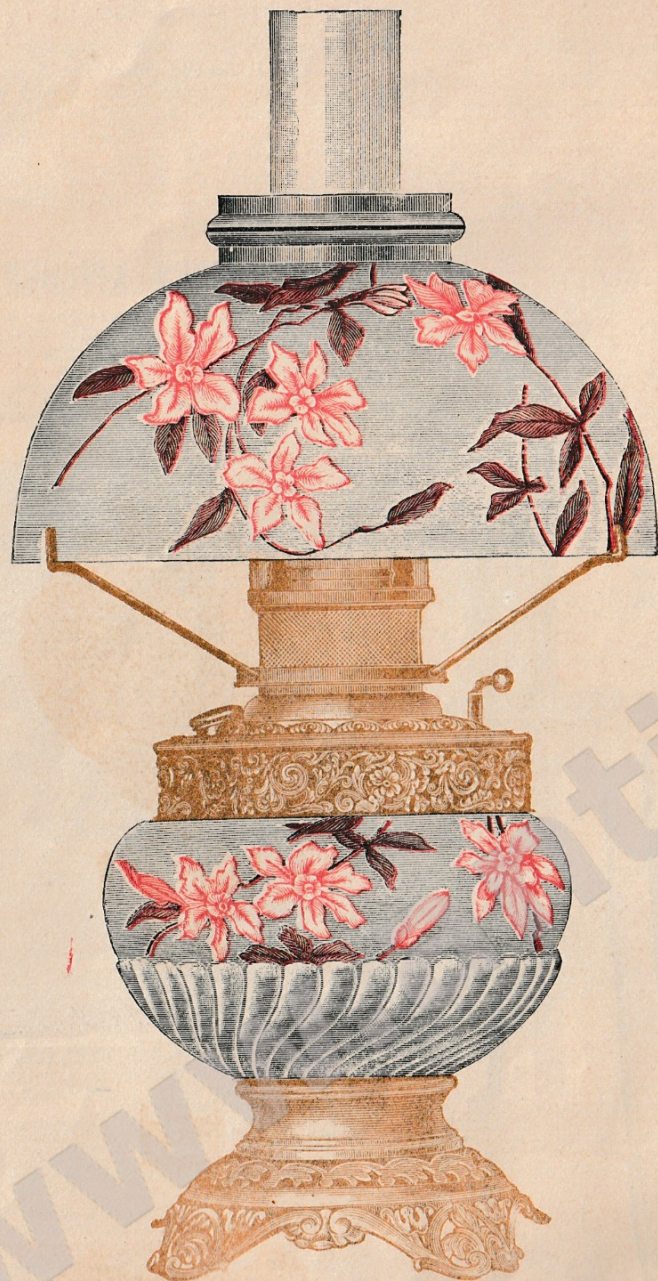
A PLACE FOR Rolling Pin, Kneading Board, Pans, and all Cooking Utensils. Bins for Graham Flour, Corn Meal or Lard, and a large Chest for White Flour. Drawers for Salt and Spices, Table Linen, etc. Contents kept Pure and Dry because Cabinet is clear of floor, allowing a free circulation of air about it. Fitted with casters and easily moved about. Simply raise the Roll Top and everything necessary for cooking is at hand. If you are in the midst of mixing your dough, and are called away; pull down the Roll Top and everything is closed from view, flies and dust. No matter how many articles are placed upon it, NOT ONE will

No. 0780 B.

THIS RICH PARLOR LAMP,

CASH PRICE, \$6.00.

Can be Earned by Selling 20 Pounds Tea, Etc., Combined.



No. 01590.

It comes assorted in Fine Bisque Decorations, Shade and Vase to match on Full Tints. Orchids on Blue, Marine on Sunset Tints, and Thistles on Yellow. Center Draft Burner and Parker Detachable Metal Fount. Order by Number and style of decoration desired.

By Special Contract for Quantity, this Remarkably Fine

PARLOR AND BANQUET LAMP

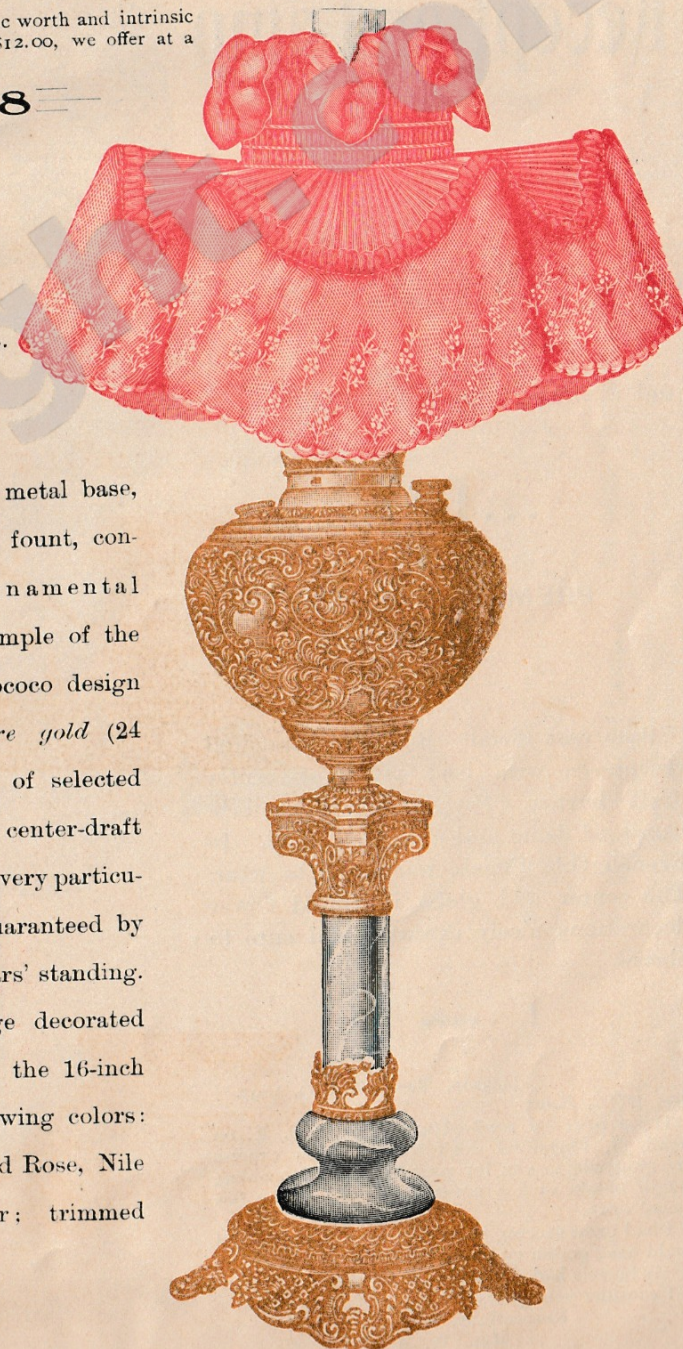
Representative design of artistic worth and intrinsic value, the retail price being \$12.00, we offer at a cash price of

\$7.98

And can be earned
by selling . . .

..35..

Premium Pounds.



No. 01265.

THE cast white metal base, open-work oil fount, container and ornamental parts, are the finest example of the manufacturers' art; Rococo design heavily plated in *pure gold* (24 carats). The center is of selected Mexican Onyx. The center-draft burner is reliable in every particular, brilliant flame—guaranteed by manufacturer of 50 years' standing. Is furnished with large decorated globe when desired, or the 16-inch Silk Shade in the following colors: Pink, Lemon, Corn, Old Rose, Nile Green, Red, Lavender; trimmed deep lace flounce.

AN ELEGANT Reception Lamp

worth \$5.00: we make the cash price

\$3.25

and is earned by selling only

...18...

PREMIUM POUNDS.



Base cast metal. Richly embossed oil receptacle, with best make of center draft burner. Recommended for brilliancy of flame and economy of oil. In French Gilt Finish, warranted to wear. The center and globe in tinted flower decorations nicely executed and sure to please.



Jackson, Tenn., April 3, 1897.

Mr. W. G. Baker:

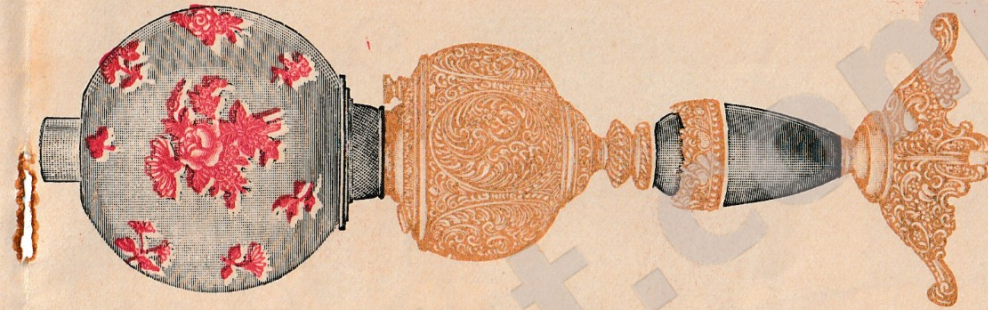
DEAR SIR:—I received my lamp all O. K. on April 3d, 1897, and don't know how to express my gratitude to you for your kindness in enabling me to obtain such a pretty lamp with only a few hours' work.

I had great success in getting up the order, and could have gotten up orders sufficient to obtain the lovely bicycle had circumstances allowed me.

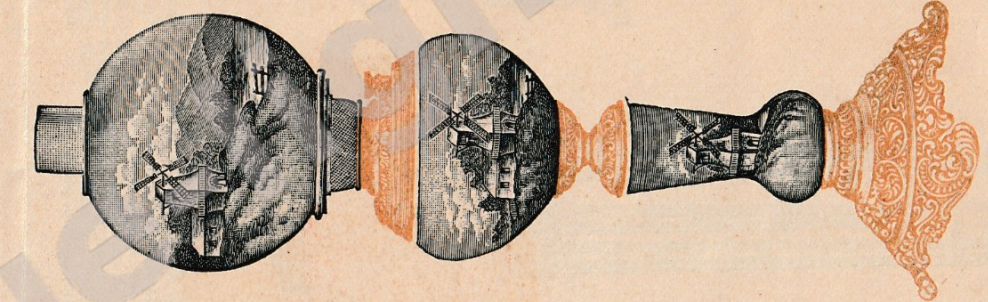
I consider your offers the grandest of the season.

Respectfully,

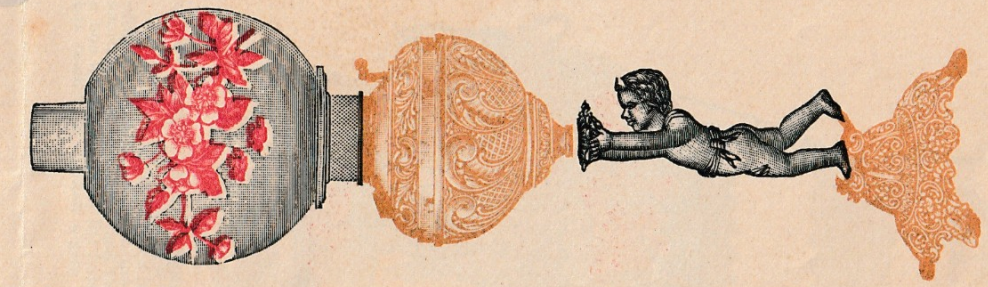
MRS. W. A. GRAVITT,
110 Duane Street



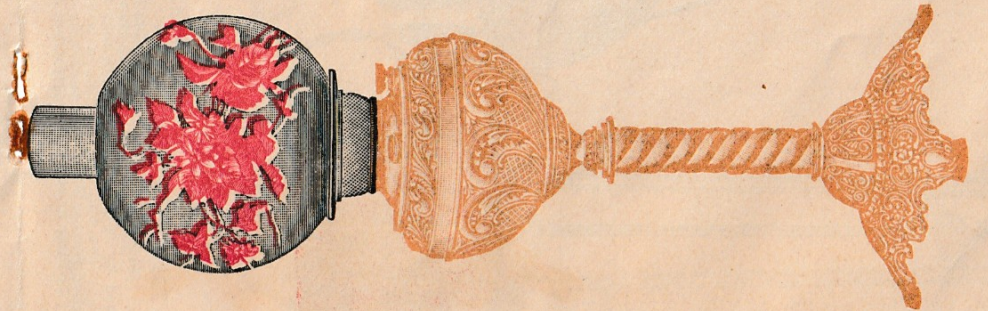
No. 01085. Banquet Lamp. Price \$6.75. Is earned by selling 30 lbs. Gold Gilt Base, rich Garnet Center with Gold Gilt Rococo Band and large open work cast metal receptacle for oil bowl. Center Draft Burner and a 9 in. Globe decorated in Dresden Flowers.



No. 0995. Banquet Lamp. Price \$5.50. Is earned by selling 27 lbs. Extra size Cast Metal Base, handsomely Decorated Center, Bowl and Globe in Delft (Blue) design, very popular, metal parts Gold Gilt fitted with detachable oil bowl, new chimney lift for lighting.

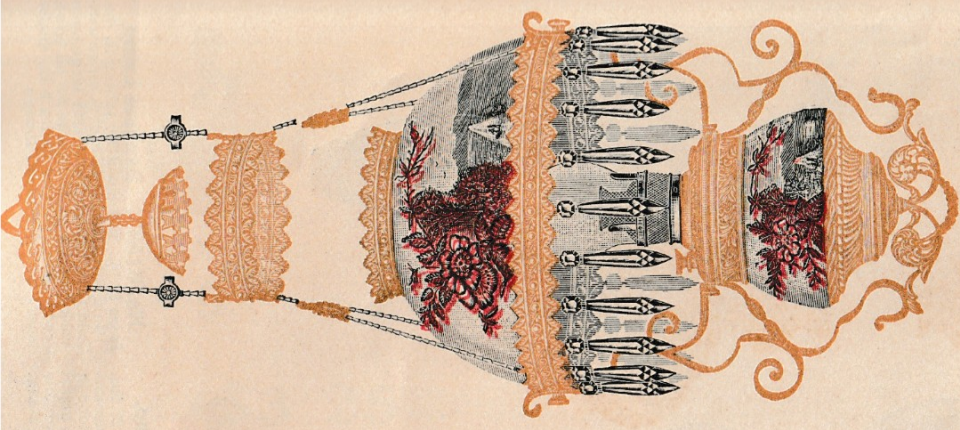


No. 0825. Banquet Lamp. Cash Price, \$4.75. Earned by selling a mixed order of 20 lbs. Cast Metal Base, figure in Satin Silver, Heavy Embossed Oil Bowl, large Center Draft Burner, Base and Oil Bowl in Gold Gilt. Globe decorated in fine colors.

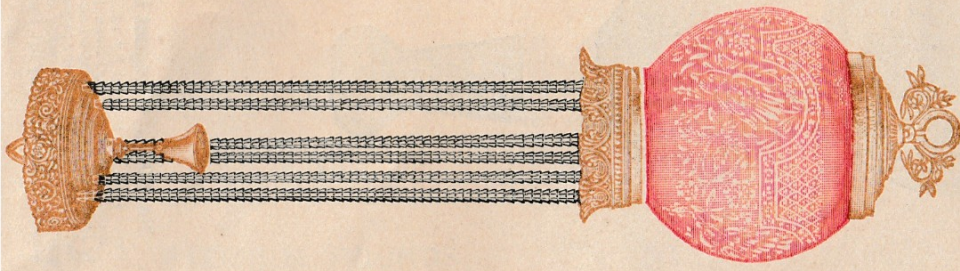


No. 0895. Banquet Lamp. Cash Price, \$2.75. Earned by selling a mixed order of 16 lbs. Cast Metal Base, Kope Design Center, Embossed Oil Bowl, and large Center Draft Burner, all finished in Gold Gilt, completed with Hand Decorated Globe.

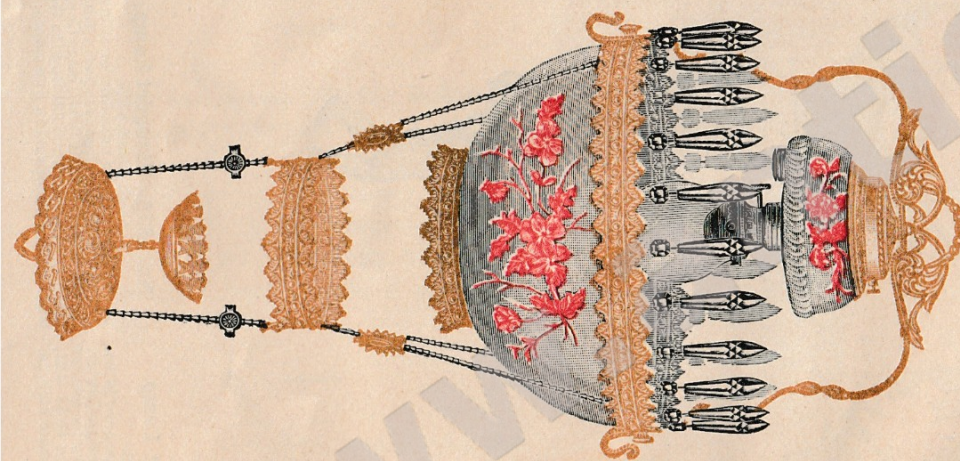
www.antique-light.com



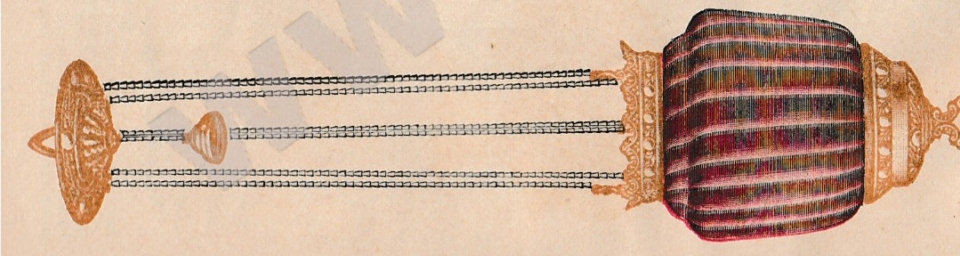
No. 04965. Beautiful Hanging Lamp.
Can be earned by selling 35 lbs. Tea, Spices and Baking-Powder combined. Cash Price, \$7.00.
It has Center Draft Burner, Decorated Shade and Vase Fount in three tints, Pink, Ruby or Nile, Detachable Metal Fount, Automatic and Adjustable Spring Extension.



No. 1260. Hall Lamp.
Price, \$5.00. Earned by selling 25 lbs. Tea.
This very ornate Hall Lamp is the richest lamp to be obtained in the market. Frame of cast metal in Gold Gilt finish. Etched Ruby or Pink Rose Globe. Will please all.



No. 4895. A Hanging Lamp of great value.
Price, \$5.00.
Can be earned by selling 25 lbs. Tea etc.
This Hanging Lamp is of richly embossed Polished Bronze Metal and has a large Decorated Dome Shade with Decorated Oil Fount to match and a very wide wick in single flame. A brilliant and attractive lamp.



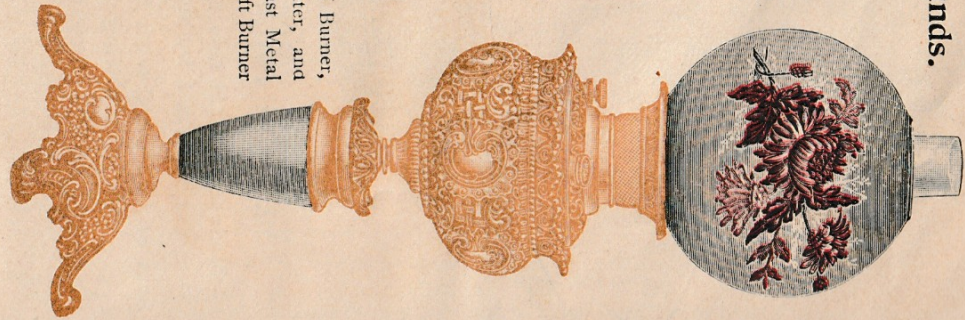
No. 1310. Hall Lamp
(Price \$2.50)
Earned by selling 15 lbs. Tea, etc.
Polished Bronze Metal and Ruby or Pink Rose Globe.

www.antique-light.com



No. 01875. 19 inches to top of Burner, is furnished with Heavy Metal Base in Gold Gilt finish with Solid Turned Onyx Center and Open Work, Cast Metal Receptacle for Oil Bowl, and Fine Silk Lamp Shade, finished in desirable colors.

A Piano Lamp, No. 0780B, with Onyx Top,
PRICE \$17.50.
CAN BE EARNED BY SELLING 65 PREMIUM POUNDS.



No. 01435. 19 inches to top of Burner, Gold Gilt Base with Parisian Center, and Gold Gilt Rococo Open Work, Cast Metal Receptacle for Oil Bowl, Center Draft Burner and 8 inch Decorated Globe.

Either of the Lamps will be furnished with a large decorated globe or silk shade as preferred, and the silk shades come in the following colors: Pink, Lemon Corn, Old Rose, Nile Green, Red, Lavender, trimmed with deep lace flounce.

EITHER OF THESE BEAUTIFUL BANQUET LAMPS, CASH PRICE, \$7.50, Are Earned by Selling 25 Premium Pounds.

No. 7660 (A) TOILET SET, 10 Pieces.

Johnson Bros., best English Porcelain, Yellow Tea
Roses and Jacqueminot Roses in Natural
Colors.

Earned by Selling 30 lbs.



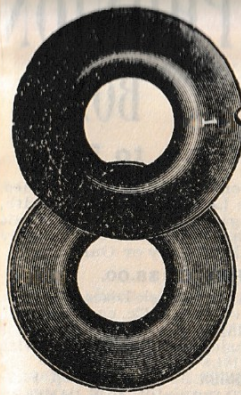
No. 7750 TOILET SET, 10 Pieces.

Modest natural colors and Gold stippling.

Earned by selling 20 lbs.

Sets of 12 Pieces, with Slop Jar are earned by
selling 30 lbs.

W. G. Baker, Springfield, Mass.



**SET OF 4
No. 1 Japped Quoits**

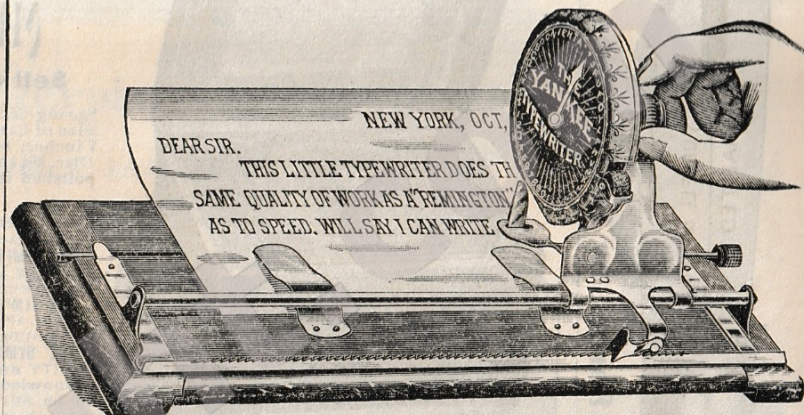
(4 1/2 inches in diameter)
With Pair of Quoit Pins.

CASH PRICE, \$1.00.

Earned by Selling 5 Premium Pounds

YANKEE TYPEWRITER.

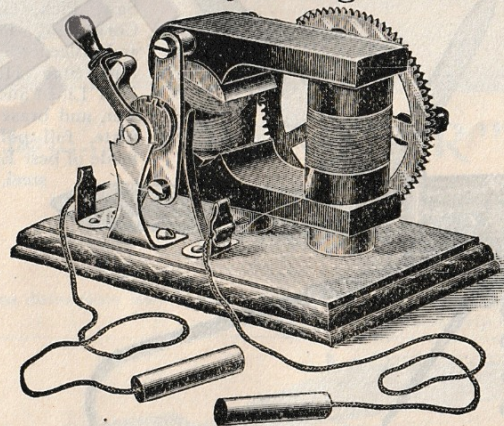
\$1.00 CASH PRICE; OR EXPRESS PREPAID, \$1.25; OR EARNED FREE BY SELLING 6 POUNDS.



Not a Toy! And Yet the Most Instructive Source of Amusement Ever Known.

EXPRESS PREPAID, \$1.25, WITHOUT EXPRESS PRE-
PAID, \$1.00, OR

Earned Free by Selling 6 Pounds.



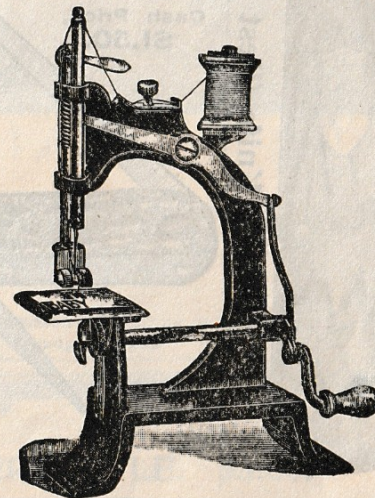
ELECTRO-MAGNETIC MACHINE.

A Surpassing Novelty. A Scientific Toy. It is the most interesting novelty of the season; everybody wants it for instruction and amusement; in an evening party this machine will make hours of roaring fun.

A GENUINE DYNAMO.

This machine does work and accomplishes results that are astonishing. It illustrates perhaps better than any machine ever constructed, regardless of price, the nature of electricity, its relation to mechanical power, its identity, regardless as to production, whether by chemical action, as in a galvanic battery, or force applied to the armature, its effects when used in depositing metals, called electro-plating, and electrolysis, or electric decomposition, and, above all, its effects when variously applied to the nervous system. In a medical way it is good for nervousness, headache and all cases of inflammation, and is invaluable for people who would like to gain flesh.

CASH PRICE, \$1.25, EXPRESS PREPAID, OR
\$1.00 WITHOUT EXPRESS PREPAID, OR
EARNED FREE BY SELLING 6 LBS.



"BABY" SEWING MACHINE.

(Trade Mark.)

Practical, Strong, Cheap.

The "Baby" is a perfect little Sewing Machine, well made and WARRANTED TO DO GOOD SEWING. It uses regular Wilcox & Gibbs needles and regular machine thread; No. 80 Glazed is recommended. The "BABY" Machine is strong and simple in construction, and not liable to get out of order. A child can operate it successfully, learning to sew and deriving amusement at the same time. It is attached to a table, shelf or any convenient place by means of a clamp furnished with each machine. Sent complete, properly adjusted, in wooden box, with thread, needle, cloth, and everything necessary to begin sewing as soon as received. Full directions in each box.

RIVER FALLS, Wis., Feb. 8, 1898.

Dear Sirs:—I received my sewing machine last Saturday, and I cannot explain in words how delighted I am with it. You can hardly imagine how surprised and delighted mamma was with it. It had been pretty near all I could do to keep from telling her.

All of mamma's friends, and she has a great many, said they never saw any thing to equal the sewing machine. As I cannot possibly tell my thanks in writing them, I must close by stating that I will still continue to use it.

SYMPHONION MUSIC BOX.

Sell 40 lbs. to Earn.

Spring Movement. 40 Steel Tongues. Size of Case: Length, 7 $\frac{3}{4}$ inches; width, 7 inches; height, 4 $\frac{3}{4}$ inches. Steel Music Disc, 5 $\frac{3}{4}$ inches diameter. Case highly polished in Mahogany or Oak.

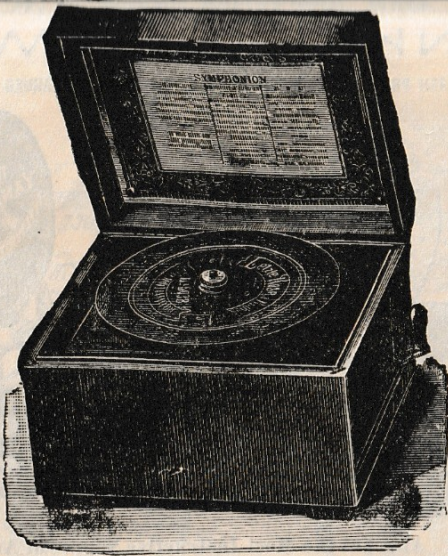
PRICE, \$8.00.

Fitted with 4 Steel Music Discs or Tunes. Extra Discs or Tunes, 12c. each by mail. **THE SYMPHONION** was the **FIRST** and is the **ONLY** Music Box manufactured with **INDESTRUCTIBLE STEEL DISCS.**

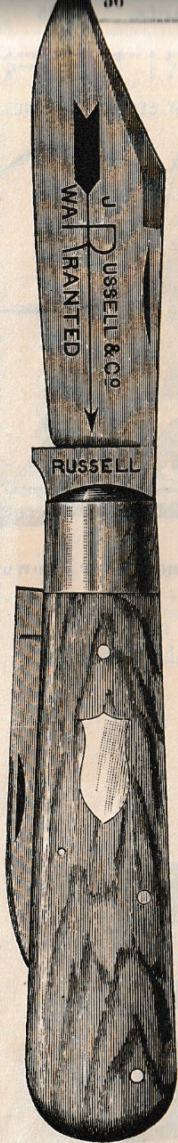
THE SYMPHONION has a patented **FLY-WHEEL SPEED regulator, SIDE DAMPERS, and DOUBLE COMB ARRANGEMENT.**

THE SYMPHONION EXCELS not only in **PURITY** and **VOLUME** of tone, but it is acknowledged by all prominent dealers to be **SUPERIOR** to any other similar music box.

THE SYMPHONION has received the **HIGHEST AWARDS**—Chicago, 1893, Antwerp 1894.



Pocket Knife (Best Steel). Earned by Selling 5 lbs.



Sportsman's Knife.

Cash Price,
\$1.50.

Earned by selling 6 lbs.



Containing 8 pcs. consisting of 1 large and 1 small blade, Saw, Pick, Gimlet, Corkscrew, Punch and Bleeder. Genuine Stag Handle, Iron Lined and Bolster, and brass name plate, full polished, made of best English steel.

FOOT BALL.

Cash Price, **\$2.50.**

Earned by Selling 10 lbs.



Regulation Size Leather Ball. Best quality, red

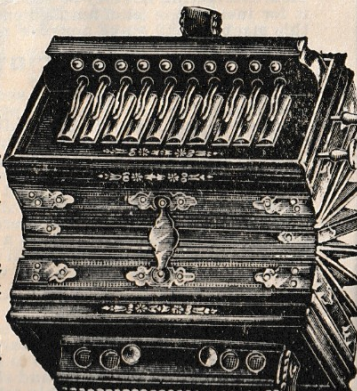
No. 1709 Accordeon.

Cash Price, **\$3.50.**

Free with 16 lb. Order.

This is a beautiful instrument and will produce the sweetest and most varied music.

10 Keys, Size 5 $\frac{1}{2}$ x 10 $\frac{1}{4}$ inches, 2 Sets Reeds, 2 Stops, Dark or Light Case, Open Key Board, Ornamental Corners, Double Bellows, Nickel Corners and Clasps.

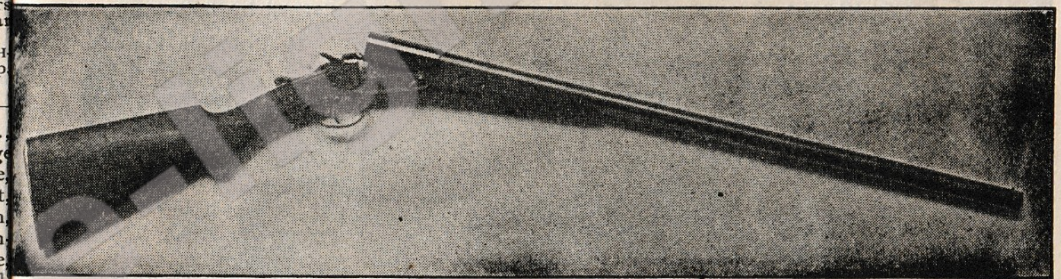
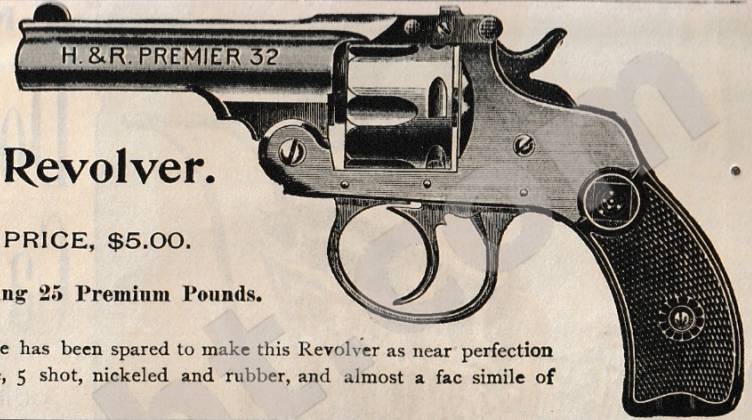


THE Premier Revolver.

CASH PRICE, **\$5.00.**

Earned by Selling 25 Premium Pounds.

No expense or care has been spared to make this Revolver as near perfection as possible. 32 calibre, 5 shot, nicked and rubber, and almost a fac simile of S. & W. Revolvers.



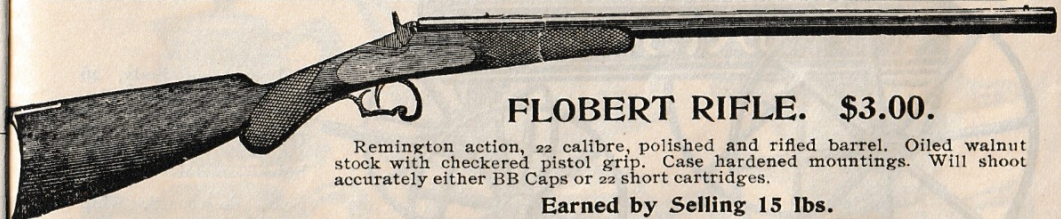
The..... "VOLUNTEER"

SINGLE BREECH LOADING SHOT GUN.

Cash Price, **\$7.50,** or **FREE** with 30 lb. order.

DESCRIPTION.

Has detachable barrel, blued frame, top snap action, centre hammer, rebounding lock, fine steel barrel and fine oil finish, pistol grip stock, 12 gauge. 30 inch.



FLOBERT RIFLE. \$3.00.

Remington action, 22 calibre, polished and rifled barrel. Oiled walnut stock with checkered pistol grip. Case hardened mountings. Will shoot accurately either BB Caps or 22 short cartridges.

Earned by Selling 15 lbs.

The New King Air Rifle, \$1.25.

Any Boy Can Get It by Selling 8 lbs.

It has nickel plated barrel and dark wood stock. Never gets out of order. Shoots BB shot.



The Victor Repeating Air Rifle \$2.50



No. 122.

Doll Carriage.

Cash Price, \$2.50.

Earned by Selling
10 Premium Pounds.

This is a handsome, large carriage, well made in every respect, and a Beautiful Dressed Doll is given with the Carriage if 15 Premium Pounds are Sold.

THE DAISY WAGON.



Cash Price, \$2.00.

Earned by Selling
10 Pounds.

Length of body, 26 inches; width, 13 inches. Oval iron tire wheels; hubs metal capped. Seat, dashboard, whip socket and whip. Handsome finish.

A CROQUET SET.

CASH PRICE, \$2.00.

Can be Earned by Selling 8 Pounds.

The Croquet Set is complete with Wickets, Stakes, etc., and eight balls and eight mallets, hard wood—highly finished and striped, and



No. 1031.

Silver Fruit Basket.

Beautiful New Design.

Satin and bright finish, with rich embossed ornamentation. Quadruple Plate.

Cash Price, \$3.00,

OR EARNED FREE by selling

12 Pounds.

A SILVER TEA SET. Cash Price, \$12.00.

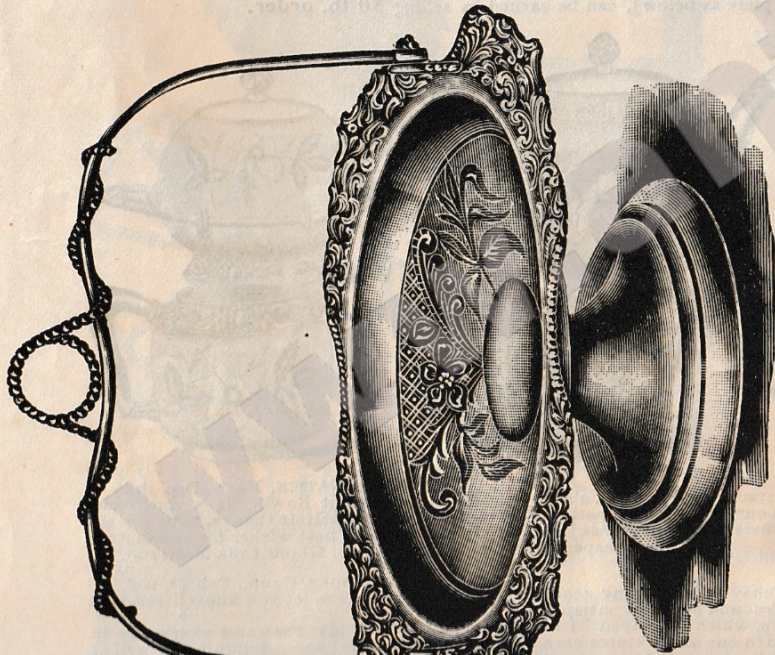
(Quadruple plate as below), can be earned by selling 50 lb. order.



W. G. BAKER,
DEAR SIR:—My order of extracts just received, also my premium (Silver Nut Bowl). It is very handsome and I assure you exceeds our highest anticipations. Please accept my heartfelt thanks, both for the Bowl and your kindness, exactness and promptness in filling my orders. With best wishes for your future prosperity, I remain
Most respectfully yours,
NORTH NATICK, Mass., Dec. 1896.
GEORGEANA MARSTON.

W. G. BAKER,
DEAR SIR:—I have been so busy delivering my goods I have not taken time to let you know I received the box. Everything was correct and perfectly satisfactory as it always is.
I thank you for the autoharp, which I received. I am delighted, for it is just the same every way in the world as the \$8.00 ones in our music stores here. I feel well repaid, for your premiums, as well as

MERIDEN, Conn., Feb. 28, 1898.



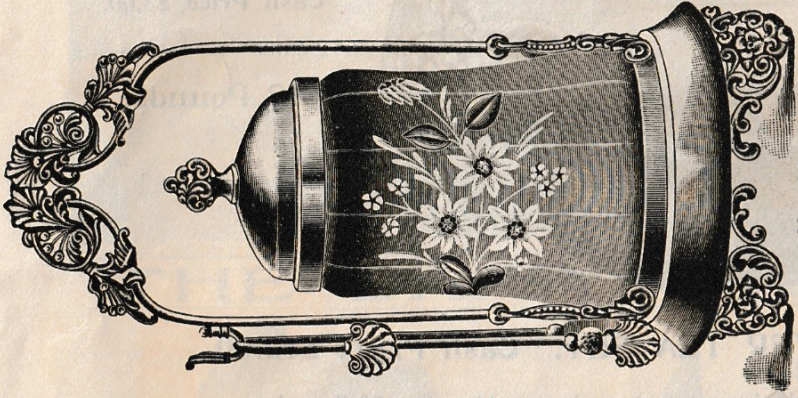
No. 654.

SILVER CAKE BASKET.

(NEW DESIGN, BRIGHT CUT.)

No. 654 can be Earned by Selling 22 lbs.

SOUTH BARNSTEAD, N. H., April, 22, 1897.
Sirs:—Please accept my thanks for the pickle caster which I received Saturday last. I was very much pleased with it. It arrived in fine condition, and very promptly. I am going to get up another club soon. Yours truly,
MRS. GEORGE E. FOSS.

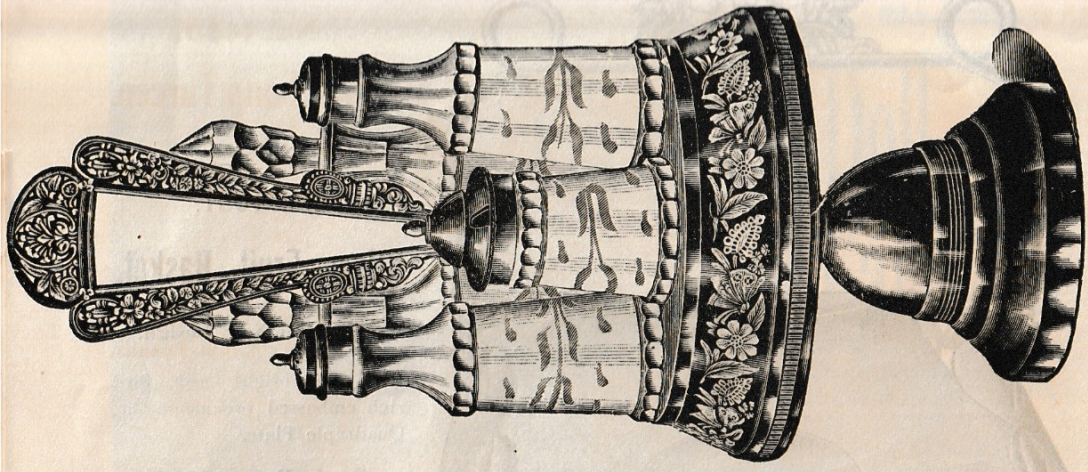


No. 17.

PICKLE CASTER.

Ruby or Crystal Glass,
Best Silver Plate.

Earned by Selling 12 lbs. Tea, etc.



No. 12. CASTER. 5-Bottle, Triple Plate,
Good Goods. Earned by Selling 12 lbs. Tea.



No. 2032.

Silver Nut Bowl.

Satin, Gold Lined, \$6.50.
Height, 9 inches.

Can be Earned by Selling
25 lb. Order.



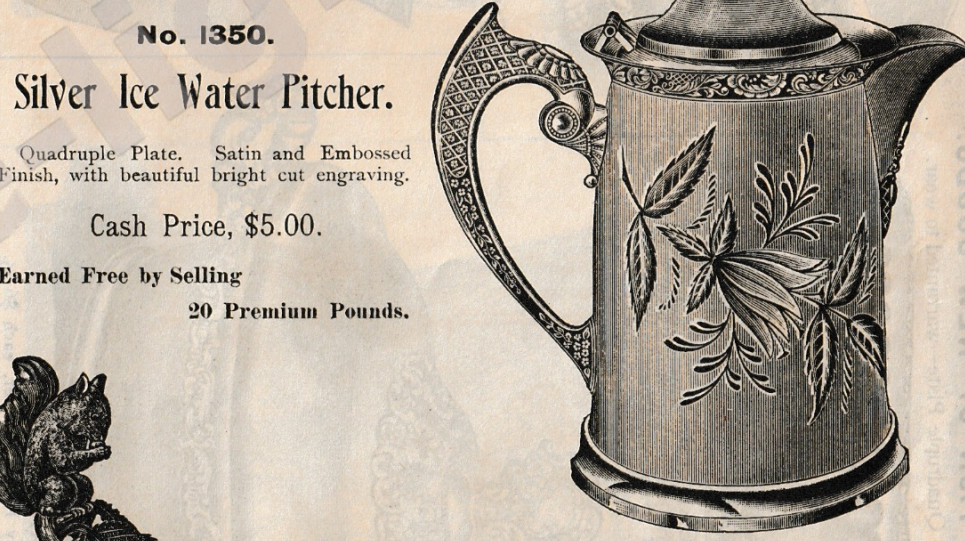
No. 1450.

Silver Soup Tureen.

Quadruple Plate. Combination
bright and satin finish,
with tasty BRIGHT CUT en-
graving.

Cash Price, \$5.00.

Earned Free by Selling
20 Premium Pounds.



No. 1350.

Silver Ice Water Pitcher.

Quadruple Plate. Satin and Embossed
Finish, with beautiful bright cut engraving.

Cash Price, \$5.00.

Earned Free by Selling
20 Premium Pounds.

MR. BAKER,
Dear Sir:—The dinner set came this morning, all in good order. I like the set very much and shall prize it very highly. I take it as a gift from my dear little girl, that is at rest. I also thank you for sending them and having them packed so securely. I am
Very truly yours,
MRS. ELEAZER BAKER.

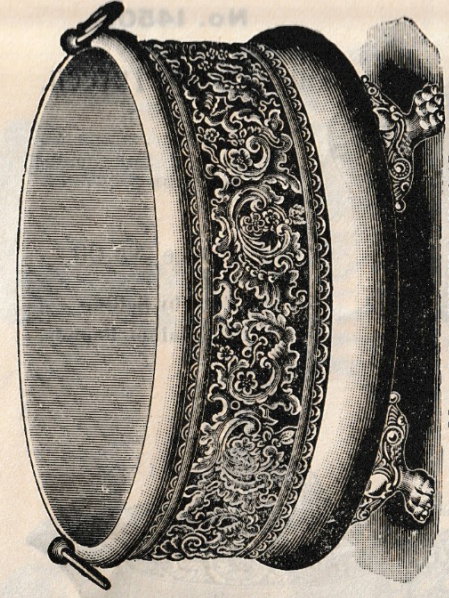
HYANNIS, Feb. 9, 1898.

THIS IS A DESCRIPTION OF NEW GOODS.

in Silver Plated Ware, Heavy Quadruple Plate—warranted to wear.



No. 999—BREAD TRAY.
Plain Burnished and Fancy Rococo Border, each \$5.30.
Earned by Selling 15 Premium Pounds.



No. 26—FERN DISH.
Rococo, Fancy Border. List, \$6.25.
Earned by Selling 20 Premium Pounds.

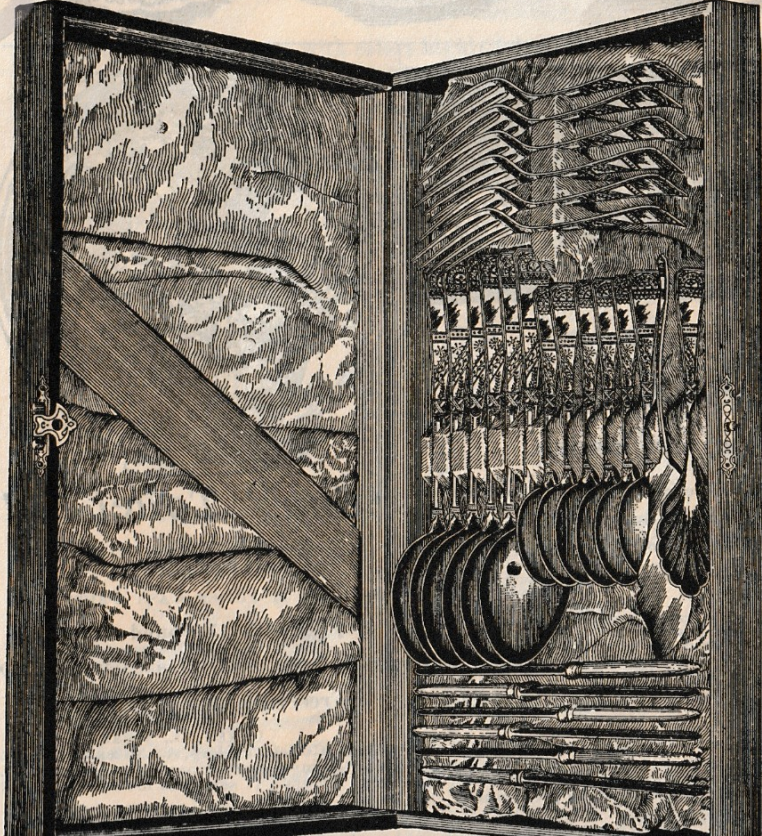


No. 22—BAKING DISH.
Plain Burnished and Fancy Rococo Border, each \$6.25.
Earned by Selling 20 Premium Pounds.



No. 20—Water Pitcher.

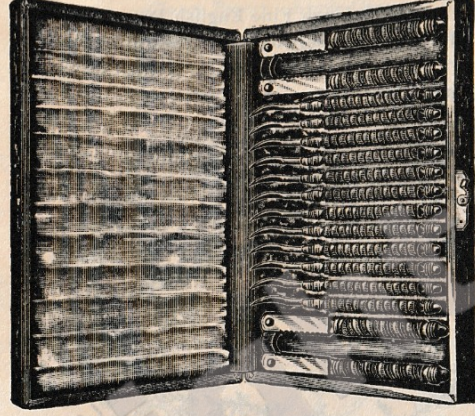
Plain Satin and
Fancy Rococo.
Earned by
Selling
20 Premium
Pounds.



CUBAN CASE, No. 1.

This Case contains 6 Silver Knives, 6 Table Forks, 6 Tea Spoons, 6 Table Spoons, 6 Tea Spoons, 6 Butter Knife, 1 Sugar Shell, of our new Cuban Pattern, all put up in a handsome Plush case as shown above, making an attractive and elegant set. They are just the thing for gifts family use. Note the extremely low price. Warranted Best Quality.

Price Complete, \$7.00, or Free with a 30 lb. Order.



No. 63. Price \$4.50.

Twelve Nut Picks and Two Square Nut Cracker.

In Satin Lined Cherry or Black Walnut Case.

Can be Earned by Selling a 14 lb. Order.

JACKSONVILLE, ILL., Aug. 29, 1897.

Mr. W. G. BAKER, 356 Main St., Springfield, Mass.

KIND SIR:—I received my order 6197 in first-class condition on August 20th, and will try and thank you for being so prompt, also, for the beautiful Cuban Case which was sent as a premium. It was everything expected and more. Many thanks and expect to hear from me again soon.

Yours with regards,

DORETHA ROARK,
336 S. Main, Jacksonville, Ill.

W. G. BAKER,
DEAR SIR:—Permit me to inform you that my order, No. 38,235, together with the premium (Dinner Set), the Pencil Hop Pattern, has been received by us, all of which is in first-class condition, for which please accept my

ROCHESTER, N. H., November 15, 1897.

THE FLOW BLUE LEIGHTON DRESDEN

(Ro. No. 272,767.)

Color Beautiful Flow Blue (under the glaze) on Burgess & Leigh Fine English Porcelain:
Dinner Sets, 112 pcs., Cash Price, \$10.00. Earned by Selling 50 Premium Pounds.
 " " 130 pcs., " " \$15.00. " " " 65 " " "

Composition of 130 pc. Sets is same as that of 142 pc. Sets, except that there are 6 Coffee Cups and Saucers instead of twelve. Only 112 and 130 pc. Sets sold in this ware.



CASH PRICE, \$3.25.

TOILET SET, 10 PIECES.

FREE WITH 13 LB. ORDER.

This Set comes in the low Bellemead shape or the high Carisbrook shape. Colors are brown, pink and blue, and the ware of good English make.

W. G. BAKER, HAMILTON, BDA., 23, 1897.
 DEAR SIR: My order of Tea and Coffee just received, also my premium, (a Toilet Set of 10 pieces). It is very handsome and I assure you it exceeds our highest anticipation. Please accept my heartfelt thanks, both for the Toilet Set and your kindness, exactness and promptness in filling my orders. With best wishes for your future prosperity, I remain,
 Most Respectfully Yours,
 MISS AHDELIA A. SMITH, Hamilton, Bda.

W. G. BAKER, ESQ., CAREY, O., Wyandot, Co.
 It took me just three days to sell fifty premium pounds of your Teas, Coffees, Spices, &c. to earn the set of dishes, consisting of 112 pieces. The dishes are splendid and exceeded my expectations in every respect. I can not see how you can give such elegant premiums with such small orders. It seems to me as if you did one of two things, either steal the goods or the premiums.
 Yours truly,
 MISS JESSIE C. HAUPT.

MR. W. G. BAKER, WATERTVILLE, CT., Feb. 21, 1898.
 DEAR SIR: The match and goods arrived in the best possible condition.



"Una" Toilet Set.

Colors: Golden Brown, Celeste Blue and Apple Green.

SETS OF 10 PIECES, CASH PRICE, \$4.00.

Free with 15 Pound Order.

SETS OF 12 PIECES WITH JAR, CASH PRICE, \$6.00.

Free with 23 Pound Order.

THE NEW BOURBON.

COLOR:—Claret Brown, Apple Green or Rich Flow Blue on Thomas Hughes English Porcelain.

DINNER SETS. 112 Pieces. Cash Price, \$10.00. Can be Earned by Selling 50 lbs.
DINNER SETS. 142 Pieces. Cash Price, \$16.00. Can be Earned by Selling 75 lbs.

GEM COTTAGE SET. 54 pcs.
 Cash Price, \$7.50.
 Earned by Selling 30 lbs.



TEA SETS. 56 Pieces.
 Cash Price, \$5.00.
 Earned by Selling 25 lbs.



The above Porcelain Sets, with colors highly trimmed with Pure Gold, are 60 lb. order for 112 pcs.; 90 lb. order for 142 pcs.; 30 lb. order for 56 pcs.; 35 lb. order for 54 pcs.

THE "PENCIL HOP" PATTERN.

(Soft Gray Color under the glaze) on Johnson Bros., Royal Semi-Porcelain Ware. A stock Pattern with us, which can be had in separate pieces as well as sets, and matched for years to come as readily as white ware.

TEA SETS. 56 Pieces.
 Earned by Selling 35 lbs.

DINNER SETS. 112 pcs.
 Earned by Selling 75 lbs.



Sets of similar patterns with colors filled in of Pink Blossoms, Violets, or Yellow Floral Decorations, three or four colors on each Set.

W. G. BAKER: JAMAICA PLAIN, Mass., March 9, 1897.
 Dear Sir:—I received my goods and the dishes without any trouble and am very much pleased with them. Please accept my hearty thanks for the promptness in which you sent my order. It will not be

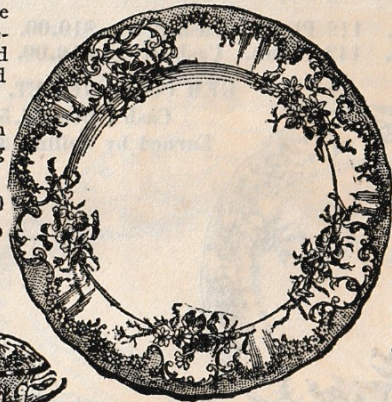
THE VERSAILLES PATTERN.

TEA SET, 56 PIECES. CASH PRICE, \$5.00. Can be Earned by Selling 25 lbs.

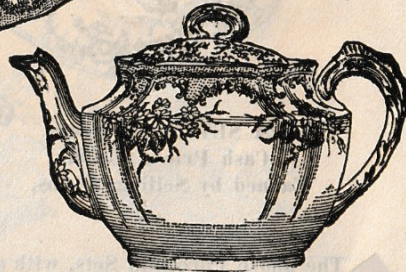
Color Golden Brown or Myrtle (under the glaze), on Furnival's English Semi-Porcelain. A Stock pattern which can be had in separate pieces, as well as sets, and matched for years to come.

DINNER SETS. 112 Pieces. Cash Price \$10.00. Can be earned by selling 50 pounds.

DINNER SETS. 142 Pieces. \$16.00 or earned by selling 75 lbs. **54 Pieces, \$6.25,** or earned by selling 30 lbs.



These Sets in Blue, Pink, Myrtle, Dark Brown, Neutral, Apple Green, Mulberry or Dove Color of same value and similar design will be given if preferred. State what color you prefer in ordering coloring.



ROYAL TOILET SET, WITH OVAL BASIN.

Soft Pink, Brown, Dove, or Peacock Blue.

Cash Price
10 PIECES,
\$5.00



Cash Price
12 PIECES,
with large
Slop Jar,
\$7.50

10 Pieces without Jar, earned by selling 25 lbs.
12 Pieces with Jar, earned by selling 35 lbs.

Versailles, or Bourbon.			Pencil Hop.		
When not sold in sets.	Sell lbs. to earn.	Cash Price.	Sell lbs. to earn.	Cash Price.	No. Pieces.
12 Dinner Plates,	7 lbs.	\$1.30	8 lbs.	\$1.60	12
12 Breakfast Plates,	6 "	1.20	7 "	1.50	12
12 Tea Plates,	5 "	1.00	6 "	1.30	12
12 Soup Plates,	5 "	1.20	7 "	1.50	12
12 Sauce Plates,	3 "	.50	4 "	.75	12
12 Individual Butter Plates,	2 "	.35	3 "	.50	12
12 Tea Cups and Saucers,	8 "	1.40	10 "	1.60	24
12 Coffee Cups and Saucers,	10 "	1.60	12 "	2.00	24
1 Steak Platter,	1 "	1.15	1 "	.25	1
1 10-inch Platter,	2 "	.30	2 "	.35	1
1 12-inch Platter,	2 "	.45	3 "	.50	1
1 14-inch Platter,	4 "	.53	5 "	.85	1
1 16-inch Platter,	5 "	1.00	6 "	1.25	1
2 Covered Dishes,	8 "	1.40	12 "	2.00	4
1 Side Nappies,	1 "	.20	1 "	.25	1
1 Sauce Boat,	1 "	.25	2 "	.30	1
1 Butter and Drainer,	3 "	.55	3 "	.60	3
1 Sugar Bowl,	2 "	.35	2 "	.40	2
1 Creamer,	1 "	.15	1 "	.20	1
1 Slop Bowl,	1 "	.15	1 "	.20	1
1 Pickle Dish,	1 "	.18	1 "	.20	1
1 Soup Tureen,	8 "	1.45	12 "	2.00	2
1 Water Pitcher,	2 "	.35	3 "	.50	1
1 Tea Pot,	3 "	.45	3 "	.50	2
1 Cake Plate,	1 "	.20	11-2 "	.25	1

112 PIECE DINNER SET.	PCS.	12
12 Dinner Plates,	12	12
12 Breakfast "	12	12
12 Tea "	12	12
12 Soup "	12	12
12 Sauce "	12	12
12 Individual Butter Plates,	12	12
12 Tea Cups and Saucers,	22	22
1 Steak Platter,	1	1
1 Turkey "	1	1
3 Covered Dishes,	4	4
1 Sauce Boat,	1	1
1 Side Nappy,	1	1
1 Butter and Drainer,	3	3
1 Sugar Bowl,	2	2
1 Creamer,	1	1
1 Slop Bowl,	1	1
1 Pickle Dish,	1	1

112

56 PIECE TEA SET.	PCS.	12
12 Tea Plates,	12	12
12 Tea Cups and Saucers,	24	24
12 Sauce Plates,	12	12
1 Tea Pot,	2	2
1 Sugar Bowl,	2	2
1 Creamer,	1	1
2 Cake Plates,	2	2
1 Slop Bowl,	1	1

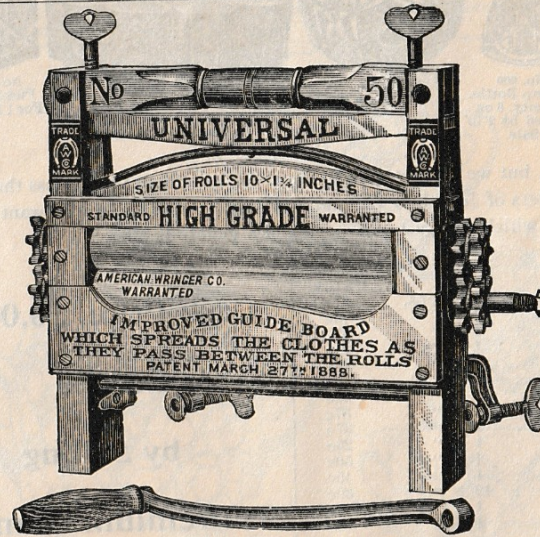
56

54 P'CE COTTAGE SET.	PCS.	6
6 Dinner Plates,	6	6
6 Tea "	6	6
6 Soup "	6	6
6 Sauce "	6	6
6 Individual Butter Plates,	6	6
6 Tea Cups and Saucers,	12	12
2 Platters,	2	2
1 Covered Dish,	2	2
1 Side Nappy,	1	1
1 Sauce Boat,	1	1
1 Butter and Drainer,	3	3
1 Sugar Bowl,	2	2
1 Creamer,	1	1



Size 2 qt.; Cash Price, \$2.50; or Earned with 12 Pr. Pds.
 " 3 qt.; " 3.00; or " 14 "
 " 4 qt.; " 3.75; or " 18 "

The Gem is the only double-action Freezer of reputation made today. Why? Because all imitations of it have failed, and the Gem is the only one that has stood the test of practical use. The Gem has been the model to other makers for all that was best in an ice cream freezer, and has been imitated (without success) more than any freezer made in the last twelve years.



CASH PRICE, \$3.50.
Earned by Selling 18 Premium Pounds.



No. 48. Etched Tumbler.

CASH PRICE, \$1.50 DOZEN.

Earned by Selling 8 Premium Pounds.

These Tumblers are of Best American Make, superior to imported. Pressed, Polished and Engraved.



No. 32. Etched Goblet.

CASH PRICE, \$2 PER DOZEN.

Earned by Selling 10 Premium Pounds.

These Goblets are of Best Fire Polished Glass, Beautifully Engraved.

My Dear Mr. W. G. Baker:—Yesterday morning (Saturday) I received your bill lading and other articles enclosed, and at evening I got the barrel, and Oh, my, I am so delighted with the contents! It is just splendid, and I thank you ever so many times, for your kindness. Everything came in fine shape, not a scratch on anything, and can see no mistake, other than to say that there were 13 of the dinner plates, instead of 12, so if I should by accident break one, this odd one will keep my set good. I am going to get another club for some more dishes, and then if I could get a large camera, one of the kind you would like it.

HAMPTON, Conn., Jan. 31, 1898.

No. 600. Brazilian Pattern Glassware.

This is the highest grade of Brilliant Fire Polished Glassware, with Cut Glass Effect, and will Adorn any Table.

No. 600 Brazilian Table Set.
4 Pieces for 4 lb. Sale.

Butter and Cover. Spoon. Cream. Sugar and Cover. No. 600 Celery Tray. For 2 lb. Sale. No. 600 Tall Celery Glass. Free for 2 lb. Sale.

No. 600 1-2 Gallon Tankard Pitcher. Earned by 4 lb. Sale. No. 600 4 1-2 in. Nappy Ind. 1 Dozen for 4 lb. Sale. No. 600 1 qt. Water Bottle. Earned by 3 lb. Sale. No. 600 Tumbler, 8 oz. Ground Bottom. 1 Dozen for 5 lb. Sale. No. 600 Salt Shaker. 1-2 Doz. for 3 lb. Sale. No. 600 Cracker Jar and Cover. Earned by 2 lb. Sale.

No. 600 Syrup Cup. Capacity, 6 oz. Earned by 2 lb. Sale. No. 600 8 in. Standard Fruit Dish. Earned by 4 lb. Sale. No. 600 Catsup Bottle. Capacity, 6 oz. Earned by 2 lb. Sale. No. 600 6 1-2 in. Rose Bowl. No. 600 Water Set. One Jug and Six Tumblers. Earned by 6 lb. Sale. No. 600 Pickle Jar. For 1 lb. Sale.

See Price under each article, but we do not like to fill an order amounting to less than 10 Premium Pounds, and we never ship orders of less than 5 Premium Pounds. For those who want The Whole set we present the following list, which we trust will be found a generous offer.

		CASH PRICE.
1 Water Set. Pitcher and 6 Tumblers,	7 Pieces,	87c
1 Table Set. Sugar, Butter, Spoon, Cream,	4	75c
1 Cracker Jar,	1	65c
1 Pickle Jar,	1	25c
2 Salt Shakers,	2	20c
1 Tooth Pick Holder,	1	10c
1 Water Bottle,	1	50c
1 Jelly Tray,	1	37c
1 Tall Celery Glass,	1	37c
1 Catsup Bottle,	1	25c
1 Standard Fruit Dish,	1	50c
1 Low Berry Nappy,	1	40c
12 Individual Berry Dishes,	12	60c
1 Syrup Can,	1	30c
1 Rose Bowl,	1	50c
	36	\$6.46

Cash Price, \$6.00,
or Earned
by Selling
25 Premium Pounds

W. G. BAKER, Springfield. DRAVOSBURG, Pa., Feb. 11, 1898.
Dear Sir:—I am well pleased with my watch and Cuban case. I never thought my watch would be as beautiful as it is. The Cuban case I gave to mamma, and she said she never saw a case so beautiful, and I am well pleased with your kind treatment. My customers are all well pleased with all your goods and I hope some day I will be able to canvass for you again.
Yours very truly,
MARGARET WISSER.



No. 125. BEAUTIFUL OPAL DECORATED TABLE SET.
Cash Price, \$1.50. Earned by Selling 8 Premium Pounds.
This Table Set consists of Butter Dish, Sugar Bowl, Spoon Holder and Cream Pitcher.—Color, White, with decorations of Apple Blossoms and Daisies in Pink, Blue and Yellow.

No. 225. OPAL DECORATED WATER SET. CASH PRICE, \$2.25.
Earned by Selling 10 Premium Pounds.
The Water Set is of same ware as Table Set and same decorations, and consists of Large Water Pitcher, six Tumblers and Silverine Tray.

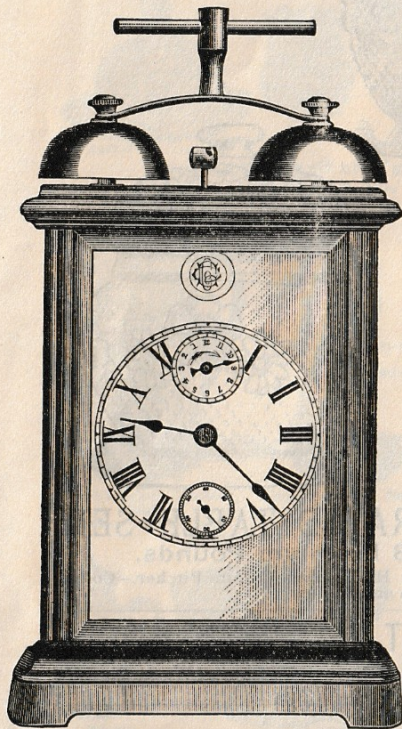


No. 250. RUBY TABLE SET. CASH PRICE, \$1.50.
EARNED BY SELLING 8 PREMIUM POUNDS.
This Table Set is made of combination Ruby and Crystal Glassware and is very brilliant, the beautiful ruby color being obtained by mixing with Gold, and is of great lustre and permanent.
No. 250. Ruby Water Set (Pitcher, Six Tumblers and Tray), \$2.25, or Sell 10 lbs. to Earn.
No. 250. Ruby Wine Set (Decanter, Six Wine Glasses and Tray), \$1.75, or Sell 8 lbs. to Earn.

Hello Alarm Clock.

CASH PRICE, \$3.50.

Earned by Selling 14 Premium Pounds.



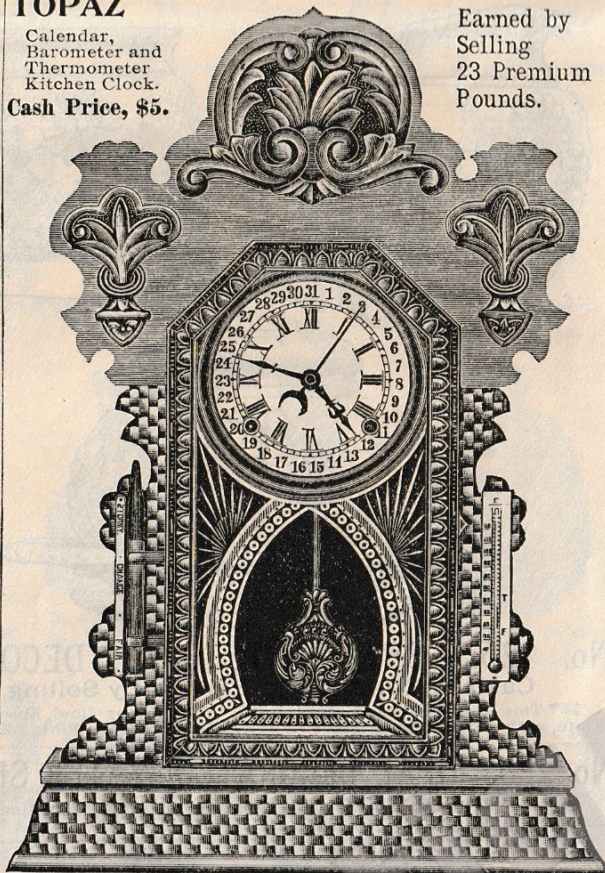
Nickel and Plate Glass Front and Sides, with works in full view. Height, 9 inches. Double Alarm Bells, which can be switched off at pleasure.

TOPAZ

Calendar, Barometer and Thermometer Kitchen Clock.

Cash Price, \$5.

Earned by Selling 23 Premium Pounds.



Handsomely Carved Oak Case, 23 in. high; strikes hours and half hours; runs 8 days, and besides being an accurate time keeper, is fitted with a Barometer, to forecast the weather, and a Thermometer and a perpetual Calendar telling days of month.

Beautiful Parlor Clock—Adrian.

Cash Price \$7.50.



Earned by Selling 35 Premium Pounds.

CASH PRICE, \$10.00.

EARNED BY SELLING 40 PREMIUM POUNDS.



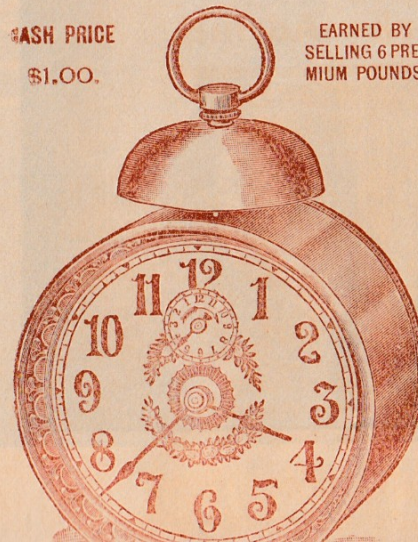
No. 411.

Finest Imported Porcelain Clock, finished in three colors, Pink, Blue and Apple Green. Best American movement and beautiful Gold Perforated Dial, 8-Day, striking hour and half-hour on Cathedral Gong. Height 11 inches; width 12 inches; dial 5 inches.

NICKEL ALARM CLOCK.

CASH PRICE \$1.00.

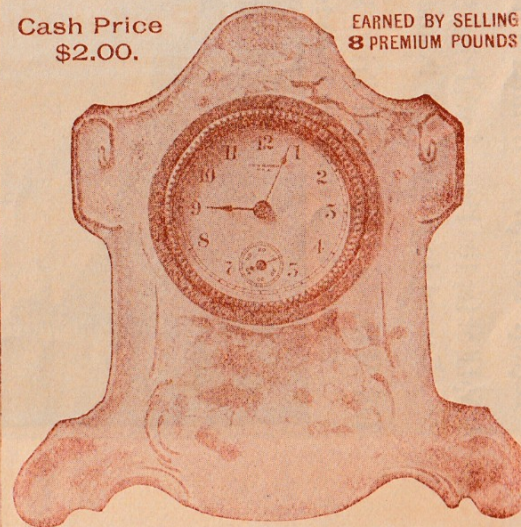
EARNED BY SELLING 6 PREMIUM POUNDS.



PRIMROSE.

Cash Price \$2.00.

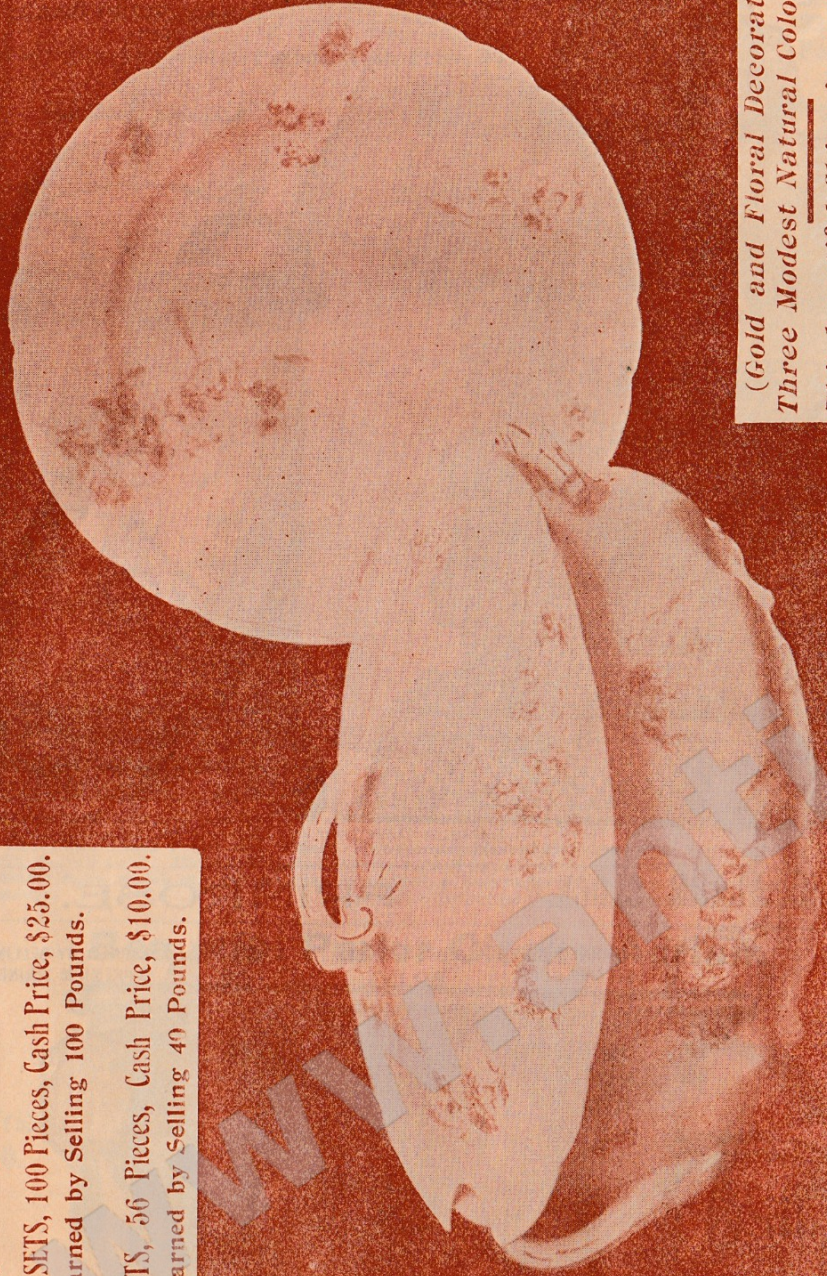
EARNED BY SELLING 8 PREMIUM POUNDS



VIENNA CHINA. — Winner Pattern.

DINNER SETS, 100 Pieces, Cash Price, \$25.00.
Earned by Selling 100 Pounds.

TEA SETS, 56 Pieces, Cash Price, \$10.00.
Earned by Selling 40 Pounds.



(Gold and Floral Decoration in
Three Modest Natural Colors.)

This beautiful China is preferred
by many to the HAVILAND
for durability.

WATERLOO

HAVILAND CHINA

ST. GERMAIN PATTERN #1858 A.

DINNER SETS, 100 Pieces — Cash Price \$50.00.
Earned by selling 175 lbs. Tea &c.

*Of course no finer dinner ware is made anywhere in the world
than Haviland China; No picture can do justice to the delicate
purity and exquisite coloring of this new design.*



HAVILAND TEA SETS, 56 PIECES, EARNED BY SELLING 60 LBS.

CHENILLE TABLE COVERS.

A large assortment of beautiful colors and designs made of best chenille; can be used on both sides, and very nicely fringed all around with same material. There are seven or eight colors in each Chenille Table Cover, but always one predominant color. Usually one of the following: Red, Blue, Terra Cotta, Tan, Sage, Olive Green.

- 6-4 size. Cash price, - - \$1.50
Free with 7 pound order.
- 8-4 size. Cash price, - - 2.50
Free with 10 pound order.
- 12-4 size. Cash price, - - 3.50
Free with 18 pound order.



SMYRNA RUGS.

These popular rugs are of heavy weight, made in most desirable colors and patterns, including a large assortment of floral and animal patterns. The rugs are double faced and can be used on both sides, as the pattern is identical on each side.

- Single door rug, 18x34 inches. Cash price, \$1.00. Free with 6 pound order.
- Bureau size, 21x40 inches. Cash price, \$2.50. Free with 10 pound order.
- Full size, 30x60 inches. Cash price, \$4.25. Free with 20 pound order.
- Extra large size, 36x72 inches. Cash price, \$6.35. Free with 30 pound order.

PORTIERES.

of chenille made upon the best grade of this well known fabric, and in colors and shades, with fancy border of good wide proportion at top and bottom. Furnished with generous bottom fringe and long fancy fringe on top. Dark red, olive green, tobacco brown, golden brown, fawn, light blue, and green, each pair, 108x38 inches. Cash price per pair, \$1.50. Free with 18 pound order.

Dark red, olive green, each pair, 108x38 inches, and is of slightly heavier weight. Cash price, \$2.50. Free with 25 pounds measure each pair. Cash price, \$4.25. Free with 30 pounds measure each pair. 108x40 inches, of still heavier material. Cash price, \$5.00. Free with 30 pound order.

1847. ROGERS BROS. Extra Silver-Plated Ware.



IN ADOPTING the celebrated Rogers Bros. "1847" brand of silver-plated ware, manufactured by the Meriden Britannia Co. at their works in Meriden, Connecticut, we are giving all our agents who earn premiums, and all who avail themselves of our sale offers, a guarantee of quality and durability which is beyond dispute. East and West, North and South, this well-known trade-mark has for many years been recognized as distinguishing goods of the finest material and best workmanship. Its reputation is so thoroughly a matter of universal knowledge that further comment is unnecessary. So many offers of inferior goods have been made that we desired to give our agents and prospective buyers the absolute guarantee of quality which this well acknowledged trade-mark always carries with it.

- Half doz. Tea Spoons \$1.25, or Free with 8 lb. order.
- Half doz. Dessert Spoons, 1.87, or Free with 12 lb. order.
- Half doz. Table Spoons, 2.50, or Free with 15 lb. order.
- Half doz. Dessert Forks, 1.87, or Free with 12 lb. order.
- Half doz. Medium Forks, 2.50, or Free with 15 lb. order.

Parlor Table and Writing Desk Combined.

Cash Price, \$10.00. Earned by Selling 40 lbs.



Latest Improved Piece of Furniture Out. A Great Convenience for the Home.

Size of Top, 28 x 28 inches; 31 inches high. Hand carving on sides, heavy French Legs and Patent Top. Substantially made and first-class in every respect.

The writing shelf is 22 x 18, with pigeon holes on back, 4 inches high and 6 inches deep for stationery, which draws out when you wish to write, and when not in use all closes in with door and lock, and then the table appears all around alike.

Made of quarter sawed Oak, Antique Polish finish, also of Birch, dark Mahogany, Polish finish.

MR. BAKER,
DEAR SIR:— Please excuse me for my seeming neglect in not writing before, but with delivering my goods and taking pictures I have had all I could do. I received your goods all right and much sooner than I dreamed of, and surprised all my customers by delivering their goods so promptly.

Let me thank you especially for the lovely camera. It is all and more than I expected, and I am delighted with it, and hope before long to be quite a photographer. Again let me thank you.

Yours truly,

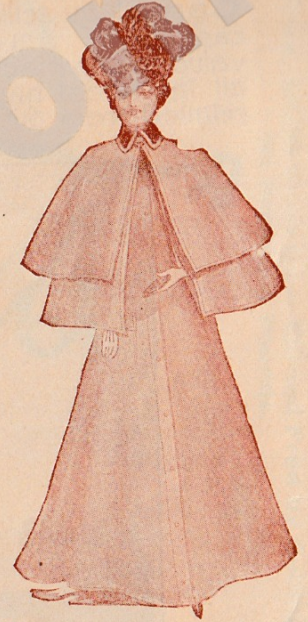
November 11, 1897.

BERTHA A. WELCH.

Ladies' 2=Cape Paris Mackintosh.

Cash Price, \$4.75. Earned by Selling 25 Premium Pounds.

The above garment is made in the latest style, two full capes, velvet collar and full skirt. It is made of wool cashmere; color, navy blue, with a pretty checked lining; will not grow hard nor fade. It is such a garment as you would pay \$5.00 for in all dry goods stores. Our sizes are as follows: 52, 54, 56, 58, 60, 62 inches long.



Misses' 2=Cape

Paris Mackintosh.

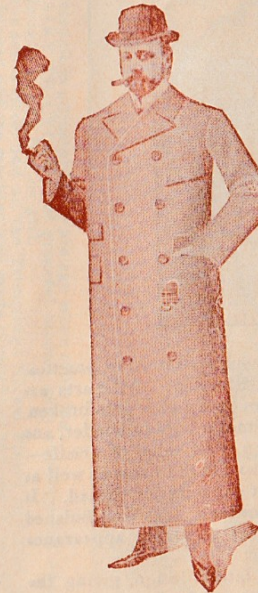
Cash Price, \$4.50. Earned by Selling 20 Premium Pounds.

This garment is made up just the same as our Ladies' Two-Cape patterns, and is in every way a serviceable garment, such as all school girls should wear to keep out cold rains. We carry them in the following sizes: 34, 36, 38, 40, 42, 44, 46, 48, 50 inches long.

Gentlemen's Mackintosh Box Coat.

Cash Price, \$6.00. Earned by Selling 30 Premium Pounds.

The above Mackintosh is made of the best black tricot, in the latest style, with a full box back and double breasted front, velvet collar, and with a fine woven lining; in fact, it is as fine a coat as one would care to wear. We have them in the following sizes: 31, 36, 38, 40, 42, 44, 46, 48 inches, breast measure, and all 53 inches in length.



Boys' Rubber Coats.

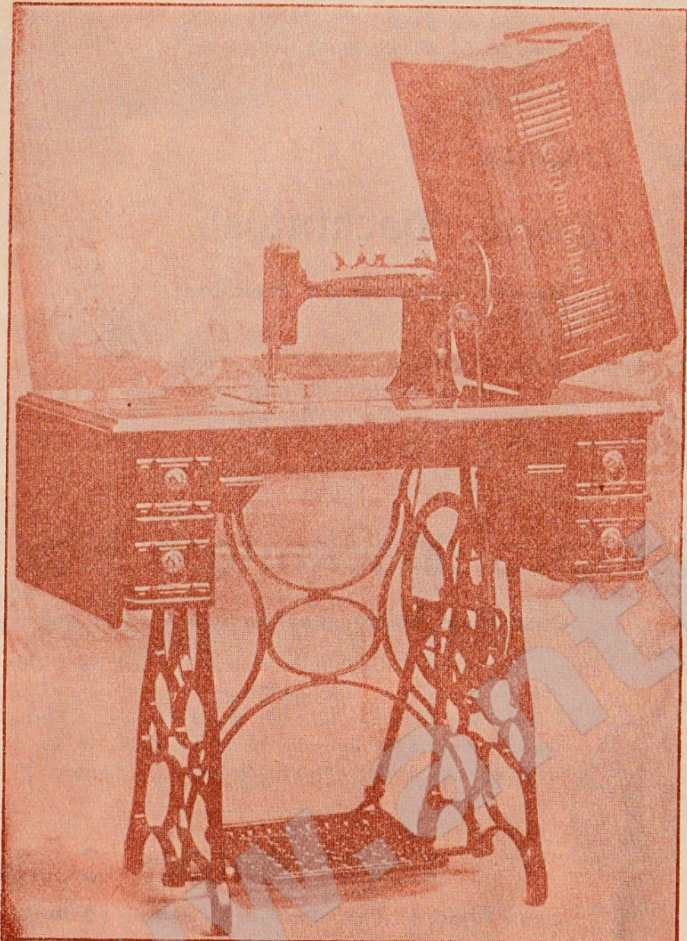
Cash Price, \$2.50. Earned by Selling 12 Premium Pounds.

These Coats are made up strong, like a fireman's coat, and have patent arctic snaps—no buttons to drop off. They are of best rubber, dull finish, and will keep out any rain. We can fit boys of all ages. We carry the goods in the following sizes and cut, as indicated:

SIZE.	BREAST.	LENGTH.
0	30 inches.	37 inches.
1	31 "	38 "
2	32 "	39 "
3	33 "	40 "
4	34 "	41 "
5	35 "	42 "
6	36 "	43 "

THE GORDON BAKER SEWING MACHINE

Earned by selling 90lbs. TEA, BAKING POWDER, SPICES, etc. cash price \$21.00. The cash price is no measure of the value of this machine, which easily stands at the head of all the latest high-grade machines. Many machines are retailed from \$45.00 to \$55.00 which are not its equal.

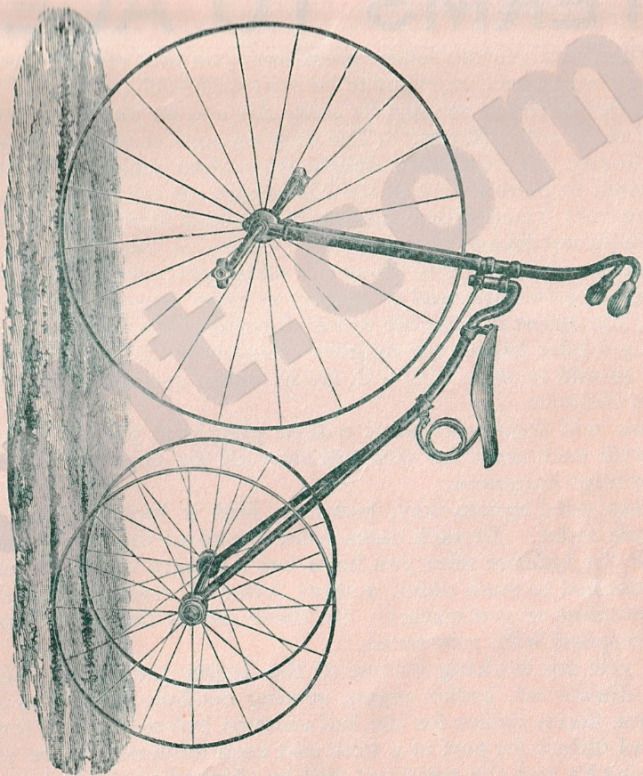


"The Gordon Baker" sewing machine is no experiment; it has been thoroughly tested in practical use—covering sufficient time to show merit or defect and never fails to give satisfaction. All parts are adjustable and interchangeable; there is no need of throwing away the machine in case a part gets broken. Among the points of superiority which might be especially mentioned are: Automatic bobbin winder, and automatic tension, positive feed motion and double feed—that is, feeds alike on both sides of needle—stitch regulator, self-setting needle, self-acting take-up—enabling the operator to use the finest as well as the coarsest thread, silk or linen,—and an open end cylinder shuttle with great capacity for thread. It is strong, simple and durable, works easily and smoothly, does not get out of order. It is well finished and makes a pleasing appearance; but in its construction there has been no effort to secure appearance at the expense of utility and actual worth.

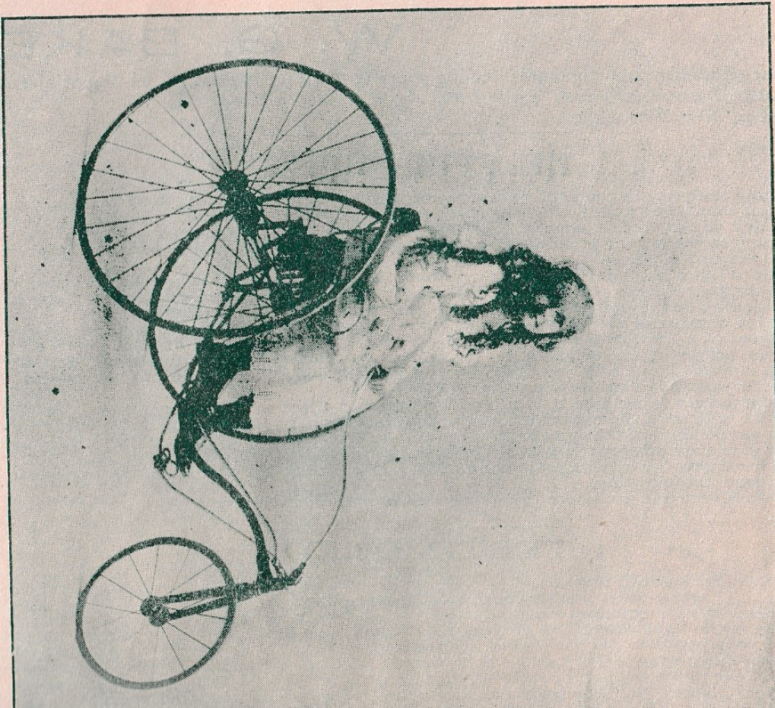
We call attention to the complete set of attachments, neatly boxed, of latest design, giving the machine an unexcelled capacity for all kinds of work.

SIZE NO.	FRONT WHEEL.	REAR WHEELS.	LENGTH OF LEG. (INSIDE MEASUREMENT)
1	16 Inches.	12 Inches.	16 Inches.
2	20 "	14 "	18 "
3	24 "	16 "	20 "
4	26 "	16 "	22 "
5	28 "	18 "	24 "

The Velocipede is strong and well made with Oval Steel Tire Wheels and runs easy. It comes in five sizes. State number of size desired when ordering.



VELOCIPEDES.
Cash Price, \$4.00 for any size or Earned Free by Selling 20 Premium Pounds.



FAIRY TRICYCLE.
Cash Price, \$7.50.
Small Size, Cash Price, \$7.50, for Children 5 to 7 yrs. Free with 30 Premium
Medium " " " " 8 to 10 " " " " 30
Large " " " " 11 to 15 " " " " 35

Each Tricycle is adjustable. State age when ordering.
This FAIRY TRICYCLE is of graceful model, easy running and durable.
It will be a delight to any boy or girl.
The Tires are of Steel and all the Trimmings Nickel Plated and Seat is Ustered and fringed and the machine well made throughout and warranted PERFECTLY MECHANICALLY.