

1904

SPECIAL CATALOGUE

1905

NUMBER 202

BELGIAN

KEROSENE OIL

Best Kerosene Oil Lamp
in World

LAMPS

WELSBACH

GASOLINE-GRAVITY

Best in
World

ARC PRESSURE

GASOLINE

PITKIN & BROOKS

Manufacturers, Importers and Distributors

CHICAGO

PITKIN AND BROOKS



IMPORTED BELGIAN STORE LAMPS



See Discount Slip

COST NOTHING Four Months After Lighting

One Kerosene Oil Store Lamp of any make other than "BELGIAN," burning on an average of 5 hours each for 100 days, would consume 1 pint per hour, or 500 pints, equal to 62 1-2 gallons.

OUR MAMMOTH BELGIAN LAMP, burning the same length of time, giving a whiter light, and 1-3 more of it, would consume only 3-8 of 1 pint per hour, or 187 1-2 pints, equal to 23 2-5 gallons. Saving 39 1-10 gallons. 39 1-10 gallons at 10 cents per gallon. . . \$3.91
Saving of one Lamp for four months . . . \$3.91

\$351.90 SAVED

After each MAMMOTH LAMP saves you \$3.91 the first four months, it continues to save a like amount each period of four months; and if six lamps are used in lighting a store, the saving for one year is \$70.38, and for five years \$351.90, while giving you one-third more light and a whiter light.



**PAYS FOR
ITSELF
IN
FOUR
MONTHS**

See Statement
Above

**We Guarantee This
to be an Actual
FACT**

PITKIN & BROOKS

**PAYS A
DIVIDEND
AFTER
FOUR
MONTHS**

See Statement
Above

**WE
GUARANTEE**

Each Lamp will come up to your expectations or it can be returned to us, at NO EXPENSE to you

PITKIN & BROOKS

No. 5. Mammoth Store Lamp, complete with 20-inch tin reflector and chimney, brass. List, each . . . \$7.77

No. 05. Mammoth Store Lamp, complete with 20-inch tin reflector and chimney, nickel. List, each . . . \$8.33

Discount.

IMPORTED BELGIAN STORE LAMPS

See Discount Slip



BELGIAN LAMPS

Surpass all other Kerosene Oil Lamps in the following ways:

Cost

Cheapest, because of saving in oil.

Light

Give one-third more light and a softer, whiter light than any other.

Workmanship

Made by the most skillful metal-workers in the world.

Metal

Heaviest, making lamp almost indestructible.

Simplicity

Absolutely simple in construction and operation; cannot get out of order.

Safety

Heats oil least when burning.

Convenience

Breaks fewest chimneys; none whatever are broken if Genuine L. & B. are used.

Flame Never Climbs—Others Do.

There is no point in which the Belgian does not excel all other Kerosene Oil Lamps.



No. 50. Mammoth Store Lamp, Complete, with 14-inch Opal Dome Shade and Chimney.

Brass. List, each.....\$8.33

No. 050. Mammoth Store Lamp, complete, with 14-inch Opal Dome Shade and Chimney.

Nickel. List, each..... 8.88

Discount.

We quote on the following pages a

VERY FEW

of the

Thousands of Letters

sent us by customers

Praising the Belgian Lamp

Not one of these letters was solicited—all were sent by merchants who had bought Belgian Lamps and were thoroughly pleased with their purchase.

CONVINCE YOURSELF

Buy and try one of the Belgian Lamps. If it is not all that we say we will take back the lamp and stand all the expense.

We know the lamp will please you.

PITKIN AND BROOKS

4



IMPORTED BELGIAN STAND LAMPS

See Discount Slip



Orrick, Mo., Oct. 10, '03.
MESSRS. PITKIN & BROOKS.
CHICAGO

Gentlemen: Please ship us via Wabash freight, 2 only, No. 0500 Mammoth Belgian Store Lamps, Nickel and 1-2 dozen extra wicks and chimneys for same.

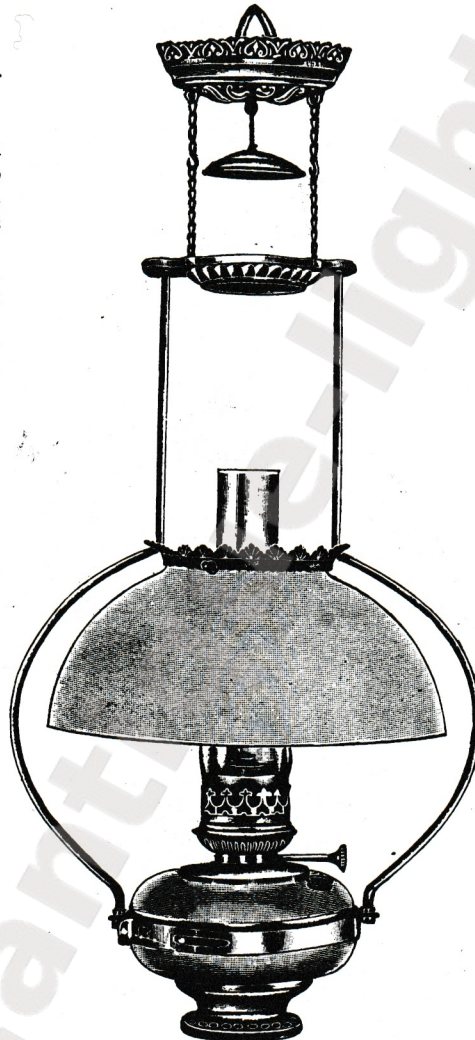
We have used gasoline and several other lamps, but we think the Belgian is the best lamp made. Has given us entire satisfaction for over four years, so we are ordering two more for our dwellings. They would be cheap at double the price.

Yours very truly,

PAULSON BROS.

Many Imitations

Are now in the market. Beware of them, as although constructed to look like the genuine, the fundamental principles in the Belgian, which have made the lamp so popular, cannot be copied, owing to U.S. patents given the Belgian manufacturers.



- No. 500, Mammoth Lamp, complete, No. 06229 spring extension Pendant, Opal Dome Shade, 14-inch, and Chimney.
Brass. List, each\$11.11
No. 0500, Mammoth Lamp, complete, No. 06229 spring extension Pendant, Opal Dome Shade, 14-inch, and Chimney.
Nickel. List, each\$11.66
Discount.

East Delavan, Wis., Oct. 14, '03.

PITKIN & BROOKS.

Gentlemen: Lamps I purchased of you give excellent satisfaction. They surely are the "King" of oil lamps.

Very truly,

L. W. STRATTON.

Luray, Kansas, Sept. 17, '03.

PITKIN & BROOKS.

Gentlemen: Send us by mail at once one-half dozen wicks each for Mammoth Imported Belgian Store Lamp and the smaller Lamp.

The large lamp bought from you seven years ago—new yet. The small ones four years ago—just as good.

Yours truly,

WEEKS & JORDON.

A BELGIAN LAMP

WILL LAST
A LIFETIME
UNLESS DESTROYED
BY ACCIDENT.

METAL AND WORKMANSHIP
SO GOOD THE LAMP
DON'T WEAR OUT.



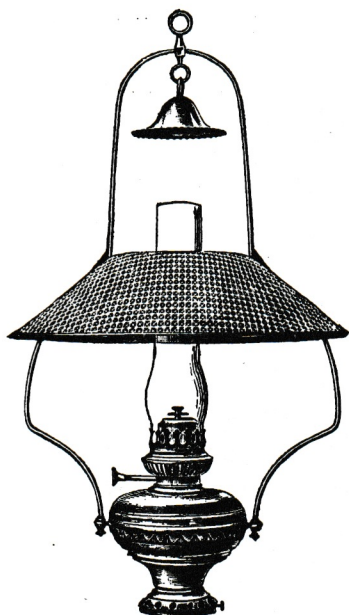
IMPORTED BELGIAN STORE LAMPS

See Discount Slip



5

**Saving on Smaller
Burner**
PROPORTIONATELY SAME
AS ON MAMMOTH
SEE PAGE 2



No. 100. Store Lamp, complete
with 15-inch Tin Shade and
Chimney. Brass. List, each. \$5.55

No. 0100. Store Lamp, com-
plete with 15-inch Tin Shade
and Chimney. Nickel. List,
each 6.11
Discount.

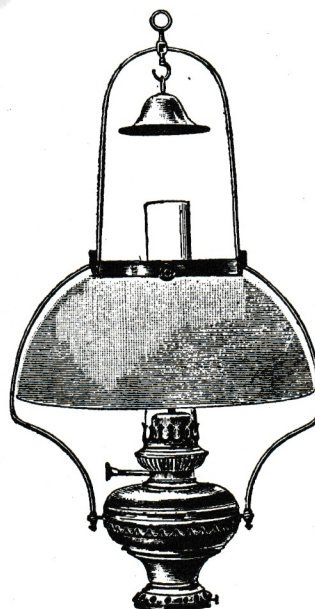
Suitable for small store, work shop or
front window. Fitted with No. 1
Belgian burner corresponding in
size to the American No. 2.



Per Doz.
Lock Extension, Brass.....\$26.66
Lock Extension, Oxidized
Copper..... 26.66
Lock Extension, Nickel..... 26.66
Discount.

Balances from five to twenty
pounds. Will suspend, with
perfect adjustment, the light-
est harp or the heaviest mam-
moth lamp. Can be locked at
any point desired. Length
closed, 7 inches, extended,
68 inches.

FOR
**BELGIAN
STAND LAMP**
SEE PAGE 6



No. 200. Store Lamp, complete
with 15-inch Tin Shade and
Chimney. Brass. List, each. \$6.11

No. 0200. Store Lamp, com-
plete with 15-inch Tin Shade
and Chimney. Nickel. List,
each..... 6.66
Discount.

Suitable for small store, work shop or
front window. Fitted with No. 1
Belgian burner corresponding in
size to the American No. 2.

BELGIAN BURNERS

MADE IN THREE SIZES

No. 00 Size. Corresponds to
the **Mammoth** or **No. 3**
American Burner.

No. 1 Size. Corresponds to the
No. 2 or **Medium Size**
American Burner.

No. 3 Size. Used on No. 00
Ideal Belgian Study Lamp, cor-
responds to **No. 1 Size** Amer-
ican Burner.

PITKIN AND BROOKS



IMPORTED BELGIAN STAND LAMPS

See Discount Slip



THE BEST READING
LAMP IN THE WORLD

Wheatland, Ind.

PITKIN & BROOKS.

Gentlemen: Please send me, via U. S. Express Two Stand Lamps, Belgian, No. 202, Nickel, Complete. The Belgian Lamps give better satisfaction than any lamps I ever used. I have never broken a chimney, except by accident.

Yours,

JAMES F. SCOTT.

Richmond, Missouri.

PITKIN & BROOKS,

Chicago, Ill.

Gentlemen: I enclose check for goods ordered.

I bought two Belgian Lamps of you, 21 months ago. I have used them regularly ever since. Have not broken a chimney, nor put in a new wick.

Always have a good light.

Yours truly,

C. GRAINGER.



WERE IT POSSIBLE

For us to impress everyone with the ACTUAL MERITS of these goods, demand would be such that NO TEN FACTORIES IN THE WORLD COULD SUPPLY. ■ ■ ■

No. 201. Stand Lamp, Brass.
Lamp with tripod only. *Per Dos.*
List.....\$55.55

No. 202. Stand Lamp, Nickel.
Lamp with tripod only.
List..... 62.22

No. 204. Stand Lamp, Jap.
Lamp with tripod only.
List..... 62.22

For Lamps complete with shades, see prices to right.

PRICES OF STAND LAMPS

No. 201. Stand Lamp, Brass.
Complete with tripod, chimney
and 10-inch Opal Dome Shade. *Per Dos.*
List.....\$65.55

Complete with tripod, chimney and
10-inch Green Dome Shade.
List..... 74.44

Complete with tripod, chimney and
10-inch Dome Shade, canary,
pink, royal copper or oriental
red, as desired. List..... 83.70

No. 202. Stand Lamp, Nickel.
Complete with tripod, chimney
and 10-inch Opal Dome Shade.
List..... 72.22

Complete with tripod, chimney and
10-inch Green Dome Shade.
List..... 81.11

Complete with tripod, chimney and
10-inch Dome Shade, canary,
pink, royal copper or oriental
red, as desired. List..... 90.36

No. 204. Stand Lamp, Jap.
Complete with tripod, chimney,
and 10-inch Opal Dome Shade.
List..... 72.22

Complete with tripod, chimney and
10-inch Green Dome Shade.
List..... 81.11

Complete with tripod, chimney and
10-inch Dome Shade, canary,
pink, royal copper or oriental
red, as desired. List..... 90.36
Discount.

Opal Shades are plain. Green, canary, pink,
royal copper and oriental red shades
furnished in either plain or ribbed.
Plain will be sent unless ribbed is speci-
fied.

These Lamps fitted with the No. 1
Belgian which corresponds to the
regular No. 2 size American Burner



BELGIAN TABLE LAMPS

SEE DISCOUNT SLIP



Any of the **Metal Table Lamps** quoted on pages 22 to 34 of our 1904 104-page lamp catalogue, can be furnished with **Belgian Oil Pots and Burners** instead of ones shown at an advance of \$1.50 each **NET** over prices quoted.

We carry Belgian Oil Pots in **gold** and **jap.** finishes and will supply the one best harmonizing with colors of lamp.

CREAL SPRING, ILL.

PITKIN & BROOKS.

Express 1-2 dozen wicks for 500 Belgian Lamps. 1-2 dozen chimneys for same. I have used No. 500 Belgian Store Lamps for three years.

For convenience, neatness, durability, economy and powerful light they surpass any lamp I have ever seen.

Respt.,

D. S. ANDERSON.



No. 37040. Belgian

Lamp with **Belgian** burner and 4-inch ring.

List, each.....\$12.22

Discount.

Body in ruby, with remainder of lamp, including ornamental band around center, in black. Height to top of burner, 12 inches. Fitted with **Belgian** burner instead of burner shown on cut.



No. 4712. Belgian

Lamp with **Belgian** burner and 4-inch ring.

List, each.....\$17.77

Discount.

Body and handles in clouded brass, with base and crown ring in antique brass finish. Height to top of burner, 14 inches. Furnished with **Belgian** burner instead of burner shown on cut.

PITKIN AND BROOKS

BELGIAN STUDY LAMPS

See Discount Slip

WITHOUT DOUBT THE LIGHT
GIVEN BY THE

BELGIAN BURNER

Is SOFTER and MORE RESTFUL TO THE EYES than light created by ANY OTHER appliance; GAS, ELECTRICITY or OTHER KEROSENE OIL BURNERS. It is a proven fact that NIGHT STUDY can be carried on WITHOUT INJURY TO THE EYES by the aid of the BELGIAN BURNER, when ANY OTHER LIGHT CANNOT BE SAFELY USED.

The Belgian is a Perfect Study and Reading Lamp and is so recognized by all who are aware of its merits.

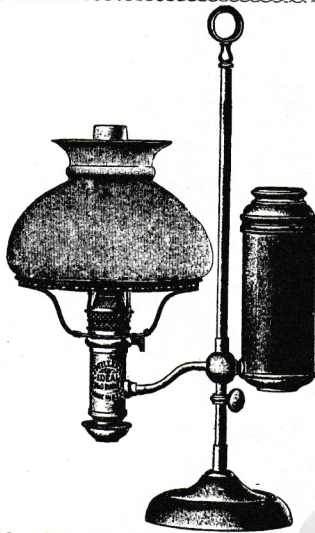
IF, WHEN YOU RECEIVE THE

BELGIAN LAMP

IT IS

NOT ALL WE CLAIM for it
we will take it back and
STAND ALL THE
EXPENSE

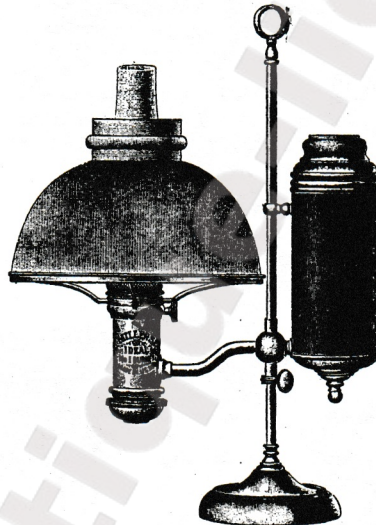
WE KNOW THE LAMP
WILL PLEASE YOU



No. 00. Ideal Belgian, Nickel
Complete with Chimney and 7-inch Dome Shade; color as noted.

Each
With Plain Opal Shade. List.....\$8.88
With Plain Green Shade. List, 9.44
With Ribbed Shade, Canary, Pink,
Royal Copper or Oriental Red,
as desired. List..... 9.78
Discount.

Fitted with No. 3 size Belgian Burner
instead of burner shown on cut.

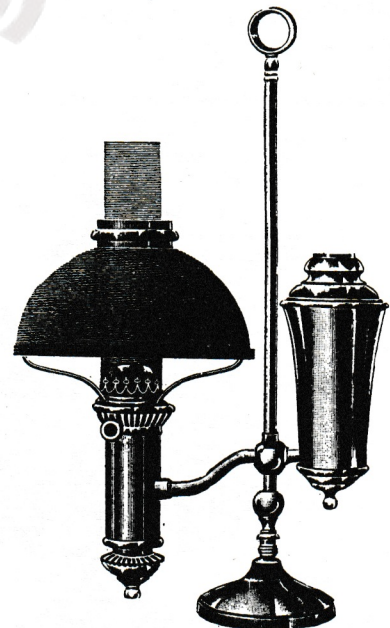


No. 01. Ideal Belgian, Nickel
Complete with Chimney and 10-inch Dome Shade; color as noted.

Each
With Opal Shade. List.....\$11.66
With Green Shade. List..... 12.44
With Shade, Canary, Pink, Royal
Copper or Oriental Red, as de-
sired. List 13.33
Discount.

Fitted with Belgian Burner, (as illustrat-
ed on No. 23 Lamp), and 10-inch
Ring, instead of burner and tripod
shown on cut.

Shades. Opal Shades are plain, Green,
Canary, Pink, Royal Copper and
Oriental Red Shades are supplied
either plain or ribbed, as desired.



No. 23. Belgian, Antique Brass
Complete with Chimney and 10-inch Dome Shade; color as noted.

Each
With Opal Shade. List\$16.66
With Green Shade. List 17.44
With Shade, Canary, Pink, Royal
Copper or Oriental Red, as de-
sired. List 18.32
Discount.

Opal Shades are plain; Green, Canary,
Pink, Royal Copper and Oriental
Red Shades are furnished plain or
ribbed, as desired.

BELGIAN STUDY LAMPS

See Discount Slip

BELGIAN STUDY LAMPS

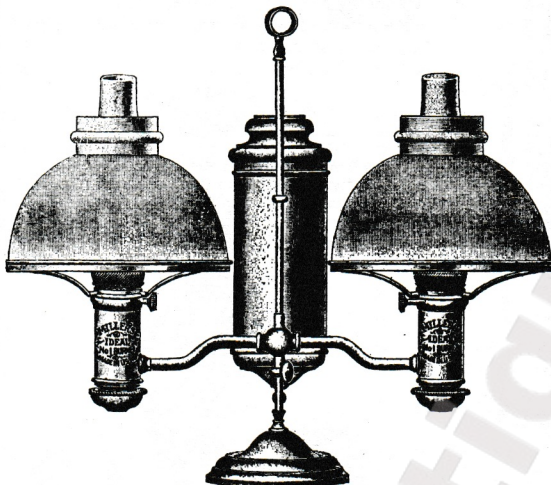
Cost more (at first) than others but are cheapest in the end, because: They give a Soft Mellow Light, unequaled by any other illumination; they are always in order and almost never wear out. They are the **BEST STUDY LAMPS MADE.**

Universities, Academies, Normal Schols, etc., Use the

BELGIAN LAMPS

EXCLUSIVELY After Giving Them a Trial

Once introduced into a school, the Lamps need no further attention, except to order from us, make deliveries and pocket your profit. Don't let the opportunity pass.



No. 002. Ideal Belgian, Nickel

Complete with:				List, Each
Opal Dome Shades,	10 inch	Rings and Chimneys,		\$22.22
Green " "	10 inch	" "	" "	23.90
Canary " "	10 inch	" "	" "	25.55
Pink " "	10 inch	" "	" "	25.55
Oriental " "	10 inch	" "	" "	25.55
Royal Copper " "	10 inch	" "	" "	25.55

Discount.

Supplied with Belgian Burners and 10-inch Rings, (as illustrated on No. 24 Lamp, to right), instead of burners and tripods shown on cuts.

Shades. Opal Shades are Plain. Green, Canary, Pink, Oriental Red and Royal Copper Shades furnished either Plain or Ribbed, as desired.



No. 24. Belgian, Antique Brass

Complete with Rings, Chimneys and 10-inch Dome Shades, color as noted.

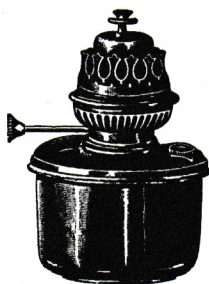
	List Each
With Opal Shades.....	\$24.44
With Green Shades	26.12
With Shades, Canary, Pink, Royal Copper or Oriental Red, as desired.....	27.78

Discount.

Canary, Pink, Royal Copper and Oriental Red Shades furnished either plain or ribbed, as desired.

PITKIN AND BROOKS

Belgian Bracket Lamps, Street Lamps, Founts, Oil Pots, Chimneys, Wicks, Rings and Tripods



Oil Pots

Brass. List, per doz.....\$50.00
Gold Finish. List, per doz..... 50.00
Jap. List, per doz..... 55.55

Discount.

Oil Pot Dimensions: Extreme diameter of rim, 5 1-2 inches; diameter under each rim, 5 inches; length from bottom to under edge of rim, 3 1-4 inches. Holds 2 1-2 pints of oil; burns 12 hours. Cost of oil for four hours' burning, 1 cent—oil at 10 cents a gallon. If you have an old lamp with an ordinary central draft burner, fit it up with one of these oil pots, provided opening is of the proper size. Notice dimensions given.



No. 20. Fount, brass, per doz....\$50.00

No. 020. Fount, nickel, per doz.... 55.55

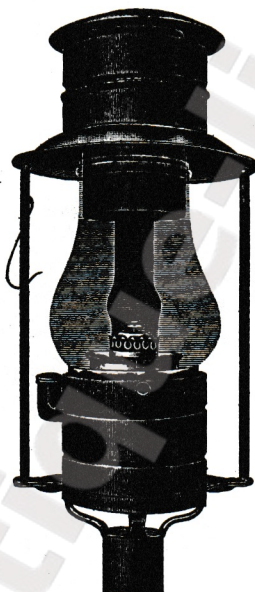
Discount.

Holds 2 3-4 pints oil. Burns 13 hours. Metal so heavy can almost drive nails with one of these founts. Four hours' burning costs 1 cent—oil at 10 cents a gallon.

See Discount Slip

BELGIAN CHIMNEYS

We recommend only the genuine "L. and B." Imported. Positively will not break from heat.



Belgian Globe Street Lamp

List, each.....\$11.48

Discount.

Height, 29 inches. Packed one complete in box (you receive original package discount). Bottom lift, No. 1 Belgian burner and chimney, No. 3 globe; outside wick regulator and filler cap, absolutely impervious to wind and weather; will not blow out or blacken globe. Upright rods of steel, base, cast iron, fount of steel. Finish is japanned green. Will give double the light and wear twice as long as the ordinary street lamp.



Belgian Wick

No. 00. List, doz.....\$1.77

No. 1. List, doz..... 1.11

No. 3. List, doz..... 1.11

Width, No. 00, 2 5-8 inches;
No. 1, 2 inches; No. 3,
1 1-2 inches.

Belgian Tripods

10-inch. Brass, nickel or jap.

List, doz.....\$2.22

Belgian Rings

4-inch. Brass, rich gold, gold

finish or jap. List, doz.,\$2.22

Belgian Chimneys

"L. and B." Imported

No. 00. List, per doz.,...\$6.11

No. 1. List, per doz..... 4.44

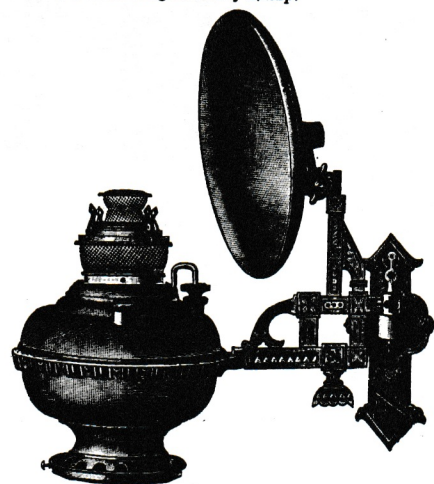
No. 3. List, per doz..... 3.88

Discount.

No. 00. Width, bottom, 2 15-16-inch; height, 12 1 4 in. Fits Mammoth Belgian Store Lamps.

No. 1. Width, bottom, 2 1-2-inch; height, 10 5-8 in. Fits lamps with No. 1 Belgian burner.

No. 3. Width, bottom, 1 7-8 inch; height, 9 in. Fits OO Ideal Belgian Study Lamp.



No. 205. Bracket Lamp, brass finish, complete, No. 20 Belgian fount, (see cut to left). Etched globe; reflector, 9-inch, chimney and ring. Spread, 12 1-2 inches. List, each.....\$6.66

No. 205. Nickel finish, complete as above.

List, each.....\$7.22

Discount.

Furnished with Belgian fount and burner instead of fount shown in cut.

WELSBACH HYDRO-CARBON LAMPS

(GASOLINE-GRAVITY)

See Discount Slip

Cresco, Iowa.

PITKIN & BROOKS.

Gentlemen: The Welsbach Gasoline Lamps are giving complete satisfaction. We are using four and estimate cost of running them is \$25.00 per year. We consider them the best in the market. You may refer anyone to us in regard to them.

Yours,

LOMAS DRUG CO.

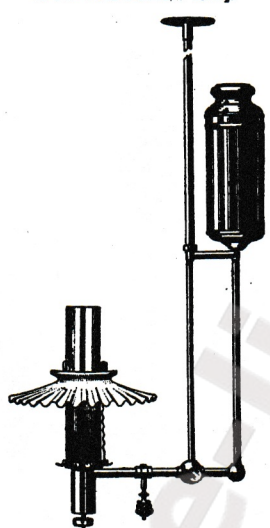
Hiawatha, Kas.

PITKIN & BROOKS.

Gentlemen: I have used the Welsbach Lamps for nearly a year and I am perfectly satisfied with them. I think they are the best Gasoline Lamps in the market.

Yours,

W. S. EVANS.



Welsbach

THE
BEST

**GASOLINE
LAMP**

ON THE MARKET

**No. 8. One-Light Pendant,
Polished Nickel Finish.**

List, each.....\$11.52

Discount.

Packed one in box (you receive package discount) complete as illustrated, with opal shade, Mica chimney and Yusea Mantle. Burns from 10 to 12 hours. Oil reservoir holds 1 pint, 14 ounces. Regular length is 36 inches closed, 60 inches extended. Can also be furnished in extra long lengths, as follows:

	Closed, 48 in. Extended, 72 in.	
List, each.....		\$12.15
	Closed, 60 in. Extended, 84 in.	
List, each.....		12.77
	Closed, 72 in. Extended, 96 in.	
List, each.....		13.39
	Closed, 84 in. Extended, 108 in.	
List, each.....		14.01
	Closed, 96 in. Extended, 120 in.	
List, each.....		14.63
	Closed, 108 in. Extended, 132 in.	
List, each.....		15.25
	Discount.	

OIL RESERVOIR REMOVABLE

**Each Lamp Guaranteed
— BY —
PITKIN & BROOKS**

**OIL
RESERVOIR
REMOVABLE**

This means, to fill,
simply take out reservoir,
fill and replace.

This is a great convenience
as if obliged to take down
fixture to fill, the
mantle, chimney or shade is
liable to get broken.

Belvidere, Ill.

PITKIN & BROOKS.
CHICAGO

Dear Sirs: Enclosed find order for two Welsbach Lamps, chimneys and mantles. I have used the Welsbach Lamps I got from you one year ago last January—steady—to light my retail part and they have given the best of satisfaction and very little trouble to keep them in shape. I realize they have saved me quite a sum of money and I want the two new ones to light my ice cream parlor. Trusting you will give this order your prompt attention, I am,

Yours respectfully,

L. E. GABEL.

Yountsville, Ind.

PITKIN & BROOKS.

Dear Sirs: The two Welsbach Lamps I bought of you are the most satisfactory lamps I have ever used and have had three years experience with other gasoline lamps. The Welsbach takes less care and attention.

Respectfully,

A. C. YOUNT.



WELSBACH HYDRO-CARBON LAMPS

(GASOLINE GRAVITY)

See Discount Slip

ONALASKA, WIS.

PITKIN & BROOKS.

Gents: We have used the **Welsbach Lamps** for about a year, and they give **perfect satisfaction**. We think they are the best **Gasoline Lamp** on the market. There are quite a number of different kinds in use here and the **Welsbach** is certainly **superior to any of them**

Yours respectfully,

ALDRICH & Co.

These Four Letters

Are from reputable merchants, received by us in answer to an inquiry asking if the

WELSBACH LIGHT

had given satisfaction. The answers tell *all*.

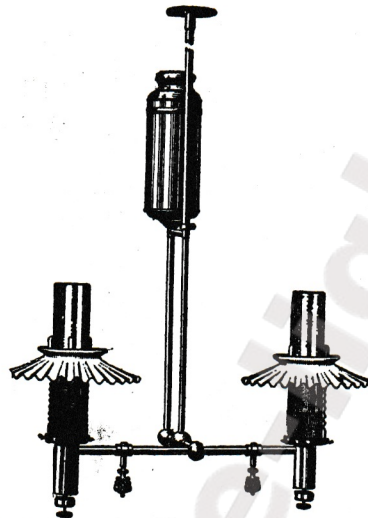
LUZERNE, IOWA.

PITKIN & BROOKS.

Gentlemen: The **Welsbach Lamps** I bought of you six months ago are giving **perfect satisfaction** and are **far superior to all others** I have seen.

Respectfully yours,

G. BENDER.



No. 9. Two-Light Pendant, Polished Nickel

Finish. List, each \$16.46
Discount.

Packed one in box (you receive package discount), complete as illustrated, with opal shades, mica chimneys and Yusea Mantles. Regular length is 36 inches closed; extended, 60 inches. Oil tank is extra large, holding three pints, enough oil to burn from 10 to 12 hours. Extra wide spread, 24 inches, which is 6 inches greater than furnished regularly. This fixture, with extra large tank and extra width of spread, manufactured expressly for us. Can also be furnished in extra long lengths, as follows:

Closed, 48 in.	Extended, 72 in.	List, ea.,	\$17.09
Closed, 60 in.	Extended, 84 in.	List, ea.,	17.71
Closed, 72 in.	Extended, 96 in.	List, ea.,	18.33
Closed, 84 in.	Extended, 108 in.	List, ea.,	18.95
Closed, 96 in.	Extended, 120 in.	List, ea.,	19.57
Closed, 108 in.	Extended, 132 in.	List, ea.,	20.19

Discount.

OIL RESERVOIR REMOVABLE

**EACH LAMP
GUARANTEED
BY PITKIN & BROOKS**

MARENGO, IOWA.

PITKIN & BROOKS.

The **Welsbach Lamps** you sold me about six months ago are **giving the best of satisfaction**. There are some of them in this city that have been in use over three years and are giving as **fine light as ever**. I am lighting my store in much better shape than it was with electricity, and at about **one-third the cost**. I can heartily recommend the **Welsbach Lamp**.

Yours truly,

J. E. ECKERT.

At First

Great injury was done to Gasoline Lamps by irresponsible parties manufacturing and distributing gasoline lamps which were only fit for the scrap pile.

At Present

Many are being offered which are practically worthless.

In Future

Buy these goods from a reliable dealer. It pays.

CASTALIA, IOWA.

PITKIN & BROOKS.

Gentlemen: We are perfectly satisfied with our **Welsbach Lamps**. Four of them light our main room, 20x65, better than any lights we ever had.

Yours,

A. W. KRAMER & SON.

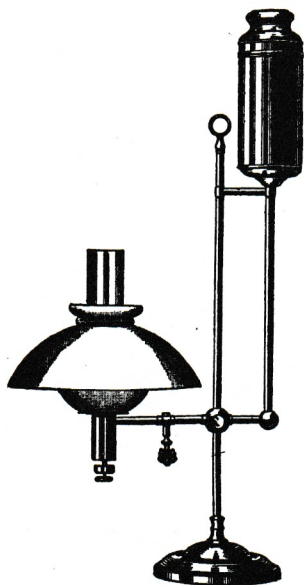


WELSBACH HYDRO-CARBON LAMPS

(GASOLINE-GRAVITY)

13

See Discount Slip



No. 1. Student Lamp, Polished Nickel Finish. List, each\$11.52
Discount.

Removable Oil Reservoir.

Packed one in box (you receive package discount), complete as illustrated, with opal shade 10-inch, opal eye protector, mica chimney and Yusea Mantle. Light can be raised or lowered by turning thumb-screw on rod. Burns from 10 to 12 hours. Oil reservoir holds 1 pint, 14 ounces.

ELK FALLS, KAN.

PITKIN & BROOKS.

Gentlemen: The Welsbach Lamps bought of you last February are entirely satisfactory, easily manipulated, splendid light and small cost to keep them going. Would not exchange them for any other variety of lamp I have ever heard of.

Very respectfully,

R. E. ROBERTS.

**EACH WELSBACH LAMP
GUARANTEED
BY PITKIN & BROOKS**

PITKIN & BROOKS.

Gentlemen: The Welsbach Gasoline Lamps purchased from you are giving perfect satisfaction. We have used four of them in our store nearly a year and they have never given us the least trouble. They are positively the best gasoline lamps made.

Yours very truly,

NEWELL & McPHAIL.

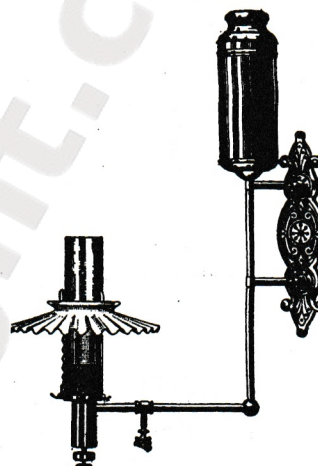
OSAGO, WIS.



No. 16. One Light Harp, Polished Nickel Finish. List, each\$9.04
Discount.

Packed one in box (you receive package discount), complete with Opal Shade, Mica Chimney and Welsbach Gasoline Mantle. Capacity of reservoir, one quart. Length over all, 41 inches.

Oil Reservoir Not Removable.



No. 5. Bracket Lamp, Polished Nickel Finish. List, each\$10.68
Discount.

Removable Oil Reservoir.

Packed one in box (you receive package discount), complete as illustrated, with Opal Shade, Mica Chimney and Yusea Mantle. Burns from 10 to 12 hours. Oil reservoir holds 1 pint, 14 ounces.

ONEIDA, ILL.

PITKIN & BROOKS.

Gentlemen: In answer to yours of the 22d, will say that the Welsbach Lamps have given me entire satisfaction in the nine months I have used them. Have tried two other kinds or makes and had a good deal of trouble with them.

Respectfully yours,

C. V. CONGERS.

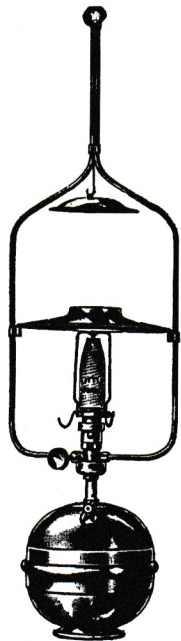
**EACH WELSBACH LAMP
GUARANTEED
BY PITKIN & BROOKS**

PRESSURE GASOLINE LAMPS

Guaranteed by
PITKIN & BROOKS

See Discount Sheet in Front
of Catalogue

Guaranteed by
PITKIN & BROOKS



LITTLE WONDER
Under-Generator

This Lamp produces a light almost as bright as sunshine and as steady as a searchlight. Durability and simplicity are points well emphasized in the construction of this Lamp. Very easy to operate. Every bowl thoroughly tested before it leaves factory, insuring safety in operating afterwards. Capacity 1 1-2 quarts, burns about 12 hours. Handsomely finished in nickel. Permitted by the Insurance Underwriters without advance in rates. Packed one complete in box, entitling you to Original Package Discount.

List, each \$14.80
With Spring Extension . . . 17.26
Discount.

Guaranteed by
Pitkin & Brooks

Pressure Gasoline Lamps

We offer two—the best two which we could find in the market. In Gasoline Lamps, more than in any other Lamp or lighting device, safety, reliability and light-giving power are far more important than price.

We have looked the market over very carefully, testing every make of Lamp which we considered worthy of attention, and from the many we have chosen the two which we offer you, and which we illustrate on this page.

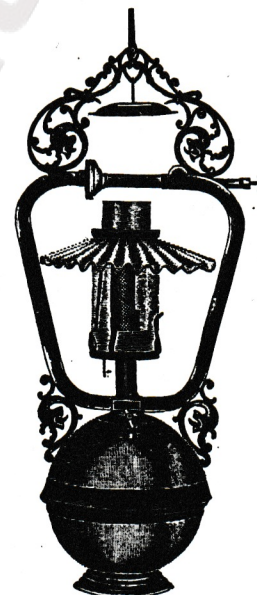
We claim for them that they are the best Pressure Gasoline Lamps on the market, and

We Fully Guarantee Every One We Sell

Gasoline Lamps produce the cheapest light obtainable. These Pressure Lamps cost but one-half cent per hour to burn, and give a light varying from 500 to 800-candle power, according to the pressure in the oil reservoir.

They will burn from twelve to fifteen hours, and with a little care and attention can be kept in perfect order.

The brilliancy and economy more than offset the little additional care necessary in the use of these Lamps as compared with gas or electricity.



No. 10. NICKEL
Overhead Generator

A well and favorably known Lamp, now better than ever on account of late improvements. 15 lbs. pressure will operate perfectly; tested 350 lbs. to square inch. An easily operated filling device on side of bowl permits the proper quantity only of gasoline and air in the bowl. Permitted by the Insurance Underwriters without advance in rates. Packed one complete in box, entitling you to Original Package Discount.

List, each \$19.72
With Spring Extension . . . 22.18
Discount.

Guaranteed by
Pitkin & Brooks

DISCOUNTS

CATALOGUE NO. 202

Pages 2 to 10 { 50 and 10% Discount, except Belgian Street
Lamp (page 10) on which Discount is 50,
10 and 10%.

Pages 11 to 14 50, 10 and 10% Discount.

Pages 15 and 16 PRICES NET.

TERMS:

60 days Net; 2% for Cash in 10 Days.

PACKAGES SUPPLIED WITHOUT CHARGE on orders
for goods IN ORIGINAL PACKAGES.
CHARGED FOR on orders for Repacked
Goods.

CARTAGE CHARGED FOR at EXACT COST TO US on
all shipments, whether consisting of
original packages or repacked goods.

PITKIN & BROOKS

Manufacturers, Importers and Distributors